

Tasmanian Industry Participation Plan Executive Summary (template)

Procurement details

Procurement Reference No.	DHHS-5688N
Procurement title	Provision of Specialist Radiologist Services to Launceston General Hospital
Name of Responsible Agency/Entity	Tasmanian Health Service

Supplier details

Name of supplier	Regional Imaging Pty Ltd
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Executive summary

RIL has a long history in both Tasmania and the local Launceston community as it has been providing services in Tasmania and the broader Launceston region for over 20 years. Currently, RIL operates 15 medical imaging clinics across Tasmania and 11 clinics in North Tasmania. In North Tasmania, RIL employs 18 specialist radiologists and 120 health professionals including those employed in its Northern Tasmania support office, which is located in Launceston.

As a result of this contract, RIL expects it will add 1-2 new specialist radiologists to the local community as it will increase onsite presence of radiologists at LGH and intends for these doctors to be residents of the local community. Utilising RIL's RANZCR training accreditation, the community will benefit from increased radiologist training which will further enhance specialist medical services in Launceston/North Tasmania.

Over time, RIL has and will continue to invest in its local business. Since July 2013, RIL has invested \$7M of capital expenditure across Tasmania. Locally, RIL opened one new clinic in Riverside (Launceston), investing \$700K in medical equipment, construction and ancillary costs and hiring new staff members. RIL has also invested in new advanced CT equipment for two practices in Launceston as well as in facility refurbishments and other medical equipment to allow it to provide high quality services to the community.

RIL estimates that its employment of local Launceston people in total adds approximately \$2.3M directly to the local economy each year while its spending on office and clinic space and other expenses in the local community is approximately \$1.5M per year. RIL has also increased this spending over time as it has added 38 staff members since 2009. RIL continues to be a key employer in Tasmania and particularly in the area of specialist healthcare. Healthcare provision is and will continue be a vital community benefit in Tasmania and RIL is a key contributor to this service (both public and private) in Tasmania.

RIL is a decentralised, regional/rural based organisation and relies on a wide range of local suppliers to support its operations and works with its local, Launceston-based management and administration team to identify local suppliers who can provide local services, such as electrical, security, maintenance, and building services.