

Tasmanian Industry Participation Plan

DOH-6023 - Supply of Consultancy Services (Audit, Tax, Clinical Expertise)

The Tasmanian Government is committed to maximising opportunities for local suppliers to compete for and win Government procurements. Suppliers/proponents are requested to prepare a Tasmanian Industry Participation Plan (TIPP):

- for all procurements with a value exceeding \$5 million;
- for nominated procurements (at the discretion of the procuring Government entity) greater than \$2 million and up to (and including) \$5 million; and
- for private sector projects valued at over \$5 million that receive support, including in-kind support, valued at or greater than \$500 000 from the Government.

Guidance information (can be deleted):

- *Information provided in the Economic and Social Benefits Statement can be used as a basis for a TIPP.*
- *Where determined appropriate by the procuring entity, the supplier's obligations under a TIPP are to be captured in the contract and monitored as part of the contract performance.*
- *This template was specifically developed for procurement. Where a TIPP is required for a private sector project, the template should be adapted to suit the specific circumstances of the project.*

Procurement details

Procurement ID	DOH-6023
Procurement title	Supply of Consultancy Services (Audit, Tax, Clinical Expertise)
Name of Responsible Agency/Entity	Tasmanian Health Service

Supplier details

Name of supplier	IHCA
Contact details for supplier	Karin Burroughs, Business Development Manager Level 9, 39 Sherwood Rd. Toowong, QLD 4066 07 3844 2222 / 0425 123 838 Karin.burroughs@ihca.com.au

Are you a Tasmanian SME*? Do you employ Tasmanians?

IHCA is not a Tasmanian SME and although we don't currently employ any Tasmanians we always recruiting! Our ongoing commitment to creating opportunities for people of all abilities is demonstrated through our most recent development project. IHCA has been commissioned to design, develop, and implement a sustainable training program to support people with disabilities in developing their capabilities as Consumer Technical Experts to work as part of an auditing team. Not only is this program aimed to provide employment opportunities for NDIS participants, but it inherently values those with lived experience in the NDIS system. By creating a model that attracts NDIS participants, builds capacity and capability, and empowers people to work within the industry is example of a sustainable employment solution with potential to build long-term, meaningful connections throughout the industry.

This is a massive undertaking meant to roll out nationally over the next three years. Of course, this includes Tasmania too and we hope that by increasing our footprint in the state we can encourage more Tasmanians to apply for the CTE program.

Guidance information (can be deleted): Below are some examples you may consider including in response to this question:

- *Are you a Tasmanian SME?*
- *How many Tasmanian jobs will be supported by this procurement activity?*
- *How many people do you employ in Tasmania?*
- *Provide an estimate of the number of labour hours worked by Tasmanian-based employees versus other employees.*
- *Would any new Tasmanian jobs be created by the proposed contract - how many?*
- *If you are not a Tasmanian SME, will you be setting up a local Tasmanian office and employing local staff?*

Where are the goods or services to be used in the contract sourced from?

A two-year appointment would bring IHCA consultants to Tasmania on a regular basis. Initially the knock-on effect of this appointment will support jobs at local airports, food services, car rentals, hotels, parking fees, tolls, shops, and any other travel expenditures they may incur in the duration. Through the appointment however, it is our hope that consultants can establish network connections local to Tasmania that would be a good fit for our team culture. We currently serve a small market in the state and would enjoy the mutual benefit of recruiting local professionals that would be able to service the needs of this tender, as well as our existing customers on the apple isle.

Guidance information (can be deleted): Below are some examples you may consider including in response to this question:

- *Does your business provide all the goods and services identified in your submission?*
- *If not, will the goods or services identified in your submission be provided by or sourced from Tasmanian SMEs? If possible, provide a list.*
- *Provide an estimate of the value of locally sourced goods and services versus imported.*
- *Outline how your submission will incorporate local products, services and capabilities.*

Opportunity for Tasmanian SME* involvement

IHCA will provide the services related to this submission, which will require general consumption of goods and services related to the duration and location of travel required to fulfill the appointment.

Guidance information (can be deleted): Below are some examples you may consider including in response to this question:

- *Will you source components of your offer from other Tasmanian SMEs or sub-contractors? If possible, provide details.*
- *How will you identify and engage with sub-contractors or other Tasmanian SMEs to deliver the contract? Will you use existing supply chains or advertise sub-contracting or supply opportunities? Will you liaise with local industry groups?*
- *How will you ensure that Tasmanian SMEs are not disadvantaged when competing with other suppliers to provide goods or services to be used as part of this contract?*
- *Are there opportunities to transfer skills to a Tasmanian SME or sub-contractor?*

Broader social and economic opportunities

There could be a beneficial arrangement as we work alongside local clinicians and health practitioners to transfer knowledge from a quality management point of view. We would encourage any practitioner interested in becoming an auditor, or even a Technical Expert to support audit teams, to engage with IHCA for further professional development into the field.

IHCA's ongoing commitment to employ disadvantaged and differently abled individuals provides an avenue for training and employment within the quality assurance and compliance sector.

Guidance information (can be deleted): Below are some examples you may consider including in response to this question:

- *Are there any other benefits that your organisation or this specific contract will provide to the Tasmanian economy?*
- *Will this contract lead to new skills or expertise being developed within Tasmania?*
- *Will trainees or apprentices be appointed? If yes, how many and in which profession?*
- *Does your organisation provide opportunities for pathways to employment for disadvantaged Tasmanians?*
- *Do you support the Tasmanian community, for example through formal support, sponsorship, volunteering or in-kind support?*

Local innovative solutions

This submission is only related to the provision of professional services, through which we expect to support strategic development initiatives throughout the health services sector. Initially this comes from an advisory standpoint but over time, the knowledge transfer that occurs through working groups and stakeholder training opportunities will build internal capabilities to manage quality improvement initiatives in house. The benefits to the local community are improved health care services, facilities, and patient outcomes.

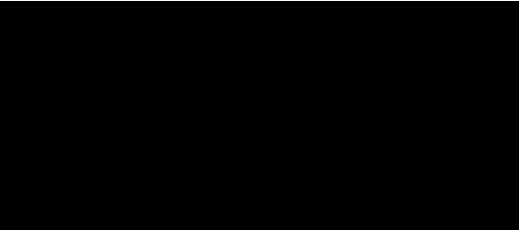
Guidance information (can be deleted): Below are some examples you may consider including in response to this question:

- *Does your submission involve adding value to imported goods or services through local development or innovation?*
- *Is your organisation developing strategies to provide goods or services to the Tasmanian economy that have historically been imported from interstate or overseas?*
- *Does your organisation offer any innovative solutions that might benefit the broader Tasmanian community and economy? Provide details.*

Completed and endorsed

JOHN M^c DONNELL, GENERAL MANAGER OPERATIONS
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(Name and position – print)

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IHCP
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(Supplier name)



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(Date)

*A Tasmanian SME is a Tasmanian business employing less than 200 people

