

Tasmanian Industry Participation Plan

Consultancy Services Panel for Health Infrastructure Projects (IS-69) – Request for Tender Outcome & Final Contract

The Tasmanian Government is committed to maximising opportunities for local suppliers to compete for and win Government procurements. Suppliers/proponents are requested to prepare a Tasmanian Industry Participation Plan (TIPP):

- for all procurements with a value exceeding \$5 million;
- for nominated procurements (at the discretion of the procuring Government entity) greater than \$2 million and up to (and including) \$5 million; and
- for private sector projects valued at over \$5 million that receive support, including in-kind support, valued at or greater than \$500 000 from the Government.

Guidance information (can be deleted):

- *Information provided in the Economic and Social Benefits Statement can be used as a basis for a TIPP.*
- *Where determined appropriate by the procuring entity, the supplier's obligations under a TIPP are to be captured in the contract and monitored as part of the contract performance.*
- *This template was specifically developed for procurement. Where a TIPP is required for a private sector project, the template should be adapted to suit the specific circumstances of the project.*

Procurement details

Procurement ID	IS-69
Procurement title	Consultancy Services Panel for Health Infrastructure Projects – Request for Tender Outcome & Final Contract
Name of Responsible Agency/Entity	Department of Health – Tasmanian Government

Supplier details

Name of supplier	CTG Security Matrix Pty Ltd
Contact details for supplier	Charles Tomas Email – charles@ctgsecuritymatrix.com Tel - 0400552403

Are you a Tasmanian SME*? Do you employ Tasmanians?

Insert your answers here (refer Guidance information below).

CTG Security Matrix P/L is not a Tasmanian SME. The majority of consultancy services will be provided from outside of Tasmania unless the project is lengthy, in which case local support will be sought.

CTG Security Matrix P/L is Prequalified with the Tasmanian Government of Electrical Engineering consultancy works specialising in Electronic Security Services

CTG Security Matrix P/L has a history of consulting to the Department of Justice Tasmania for design of Correctional Security Systems. CTG endeavours to work with local SME's to facilitate delivery of projects and hence upskill local SME's to be able to provide on-going maintenance/installation skills.

Guidance information (can be deleted): Below are some examples you may consider including in response to this question

- *Are you a Tasmanian SME?*
- *How many Tasmanian jobs will be supported by this procurement activity?*
- *How many people do you employ in Tasmania?*
- *Provide an estimate of the number of labour hours worked by Tasmanian-based employees versus other employees?*
- *Would any new Tasmanian jobs be created by the proposed contract - how many?*
- *If you are not a Tasmanian SME, will you be setting up a local Tasmanian office and employing local staff?*

Where are the goods or services to be used in the contract sourced from?

Insert your answers here (refer Guidance information below).

Consulting Services are provided by the CTG office in Adelaide due to the specialisation of CTG in the provision of high level Electronic Security Management Systems

Goods will be sourced from Tasmanian based suppliers when visiting Tasmania to undertake works – eg accommodation, car hire, meals

Guidance information (can be deleted): Below are some examples you may consider including in response to this question

- Does your business provide all the goods and services identified in your submission?
- If not, will the goods or services identified in your submission be provided by or sourced from Tasmanian SMEs?
- Provide an estimate of the value of locally sourced goods and services versus imported.
- Outline how your submission will incorporate local products, services and capabilities.

Opportunity for Tasmanian SME* involvement

<p>Insert your answers here (refer Guidance information below).</p> <p>CTG has built relationships with local SME's in both Victoria and New South Wales when undertaking major projects for the design of Electronic Security Systems. CTG would do the same for major project works in Tasmania given that CTG has a small base of expert employees.</p>	<p>Insert your answers here (refer Guidance information below).</p>
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Guidance information (can be deleted): Below are some examples you may consider including in response to this question.

- Will you source components of your offer from other Tasmanian SMEs or sub-contractors? If possible, provide details.
- How will you identify and engage with sub-contractors or other Tasmanian SMEs to deliver the contract? Will you liaise with local industry groups?
- How will you ensure that Tasmanian SMEs are not disadvantaged when competing with other suppliers to provide the contract?
- Are there opportunities to transfer skills to a Tasmanian SME or sub-contractor?

Broader social and economic opportunities

<p>Insert your answers here (refer Guidance information below).</p> <p>CTG uses local services when undertaking consultancy works for the Department of Justice in Tasmania. CTG also works to support local SME's in the installation of electronic security systems hence providing upskilling opportunities for specialisation in the field.</p>

Guidance information (can be deleted): Below are some examples you may consider including in response to this question.

- Are there any other benefits that your organisation or this specific contract will provide to the Tasmanian economy?
- Will this contract lead to new skills or expertise being developed within Tasmania?
- Will trainees or apprentices be appointed? If yes, how many and in which profession?
- Does your organisation provide opportunities for pathways to employment for disadvantaged Tasmanians?
- Do you support the Tasmanian community, for example through formal support, sponsorship, volunteering or other activities?


Local innovative solutions

Insert your answers here (refer Guidance information below).

CTG uses local services when undertaking consultancy works for the Department of Justice in Tasmania. CTG also works to support local SME's in the installation of electronic security systems hence providing upskilling opportunities for specialisation in the field.

Guidance information (can be deleted): Below are some examples you may consider including in response to this question

- *Does your submission involve adding value to imported goods or services through local development or innovation?*
- *Is your organisation developing strategies to provide goods or services to the Tasmanian economy that have not been previously available?*
- *Does your organisation offer any innovative solutions that might benefit the broader Tasmanian community?*

Completed and endorsed	<p>Peter Schneider Director – CTG Security Matrix Pty Ltd</p> <p>(Name and position – print)</p> <p>.CTG Security Matrix P/L (Supplier name)</p> <p></p> <p>(Signature)</p> <p>29/10/2022 (Date)</p>
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*A Tasmanian SME is a Tasmanian business employing less than 200 people