

# Tasmanian Industry Participation Plan

## Project: Thyne House Accommodation Extensions

The Tasmanian Government is committed to maximising opportunities for local suppliers to compete for and win Government procurements. Suppliers/proponents are requested to prepare a Tasmanian Industry Participation Plan (TIPP):

- for all procurements with a value exceeding \$5 million;
- for nominated procurements (at the discretion of the procuring Government entity) greater than \$2 million and up to (and including) \$5 million; and
- for private sector projects valued at over \$5 million that receive support, including in-kind support, valued at or greater than \$500 000 from the Government.

### Procurement details

<b>Procurement ID</b>	DCT5833
<b>Procurement title</b>	Thyne House Accommodation Extensions
<b>Name of Responsible Agency/Entity</b>	Department of Communities (Portfolio and Supply Unit)

### Supplier details

<b>Name of supplier</b>	Vos Construction & Joinery Pty Ltd
<b>Contact details for supplier</b>	3 Hudson Fysh Drive Western Junction Tas 7212 Ph: 03 6398 8300 Fax: 03 6398 8333 <a href="mailto:reception@vosgroup.com">reception@vosgroup.com</a>

**The following information has been supplied and written by the proponent:**

## Are you a Tasmanian SME\*? Do you employ Tasmanians?

VOS Construction & Joinery Pty Ltd (Vos), formerly Laver Pty Ltd and having acquired Matthews Construction Pty Ltd, is a privately-owned company established in 1967 and incorporated in 1986. It has operated successfully in Tasmania for over 50 years.

Over this time our staff, many of whom have been with us for over twenty years, has developed exceptional knowledge of all forms of construction and are regarded as some of the best building professionals in the industry by both government and private clients.

Vos has offices in Launceston (Head Office), Devonport, Rosebery and Hobart, and carry out numerous projects across Tasmania. Vos currently employs a total of 250 permanent staff, 45 of which are in Launceston, 55 in Devonport and 145 in Hobart. Vos currently employ 10 Apprentices within its Launceston operation and actively play a large role in the training and development of all of their employees.

Vos undertakes a diverse range of construction projects ranging from heavy civil works to commercial and domestic construction, shop fitting, glazing and joinery with clients from all industry sectors. Vos has attained an enviable record of growth and achievement, and is now recognized as a prominent provider of construction and joinery services in Tasmania.

Throughout our years in the industry, Vos has not only fostered the company's growth and experience, but also that of our local subcontractors, consultants and suppliers. Many projects have brought unprecedented challenges and skill requirements, leading many to believe it to be beyond their expertise. However, with Vos' willingness to provide opportunity, support and management, these companies have prospered and increased their future employability and/or workload.

## Where are the goods or services to be used in the contract sourced from?

Electrical Services – ETCS  
Mechanical Services – ETCS  
Joinery – Dickens or Badcocks  
Precast Concrete – Duggans or The Precasters  
Windows & Glazing – Glass Supplies  
Plumbing & Drainage – Wayne Manion  
Roofing – Skyline  
Plaster – Troy McKenna  
Structural Steel – Crisp Brothers

## Opportunity for Tasmanian SME\* involvement

Vos bring a loyal and dedicated crew of staff, suppliers and trades to all of our projects. We have detailed a list of Tasmanian-based preferred consultants, suppliers and subcontractors. Given the nature and location of this particular project it is envisaged our current database of local trades and suppliers have the expertise and resources to undertake this project, all of whom are small to medium business enterprises, employing local staff and living from day to day in the local area.

Throughout all of our projects, Vos engages a substantial number of subcontractors during demolition, construction and finishing-off phases. We will only use subcontractors who have the following attributes.

- A proven track record for quality work;
- A commitment to safe work practices and the required monitoring documentation to ensure this happens;
- Abide by all statutory requirements;
- Have a sound financial background;
- Good supervisory staff that are dedicated to the project and will work with all project team members for the betterment of the job.

There is strong communication on a continual basis between Vos staff, suppliers and trades to ensure a consistent product of the highest quality and economical viability.

All our labour and sub-contractor prices have been sourced and will be let locally.

All our tradesman live locally around the Launceston area. If additional labour is needed, we source from local recruitment agencies. We have the capacity to utilise Vos labour from either of our Hobart or Devonport offices.

We work closely with a well-established group of sub-contractors for all sub trades around the Launceston area and greater Tasmanian region. All sub trades will be sourced locally for the project.

## Broader social and economic opportunities

As outlined in our signed government building and construction training policy we aim to maintain our past, current and future role as a respected training resource for the local building industry by employing a steady flow of trained apprentices. Entrusting apprentices with rich experience in varied roles and projects allow for a better trained workforce in general and maintains a high level of skilled labour to grow both individual and corporate prosperity. Many of our SME providers employ apprentices and maintain similar expectations.

Furthermore, our commitment to making a positive difference for the Tasmanian community can be demonstrated through the work of the Vos Foundation, which was founded in 1987 to help those who are suffering extreme hardship in the communities where we live and work.

Each year, 10% of the profits of our business are donated to the Vos Foundation to help people in need both in Australia as well as overseas. We also get involved in using our skills to do projects for individuals or organizations that need help.

Some examples of this type of work completed in kind are:

- Rosies Room – the project consisted of converting a young family’s garage into a therapy room for a little one-year old girl Rosie, who has some serious developmental needs. This additional space was needed for Rosie’s equipment and to improve the quality of her life.

<https://rosieyouaremysunshine.wordpress.com/2018/05/10/it-takes-a-villageto-raise-a-child/>

- Alterations to St Giles in Launceston – convert the storeroom into an accessible toilet.
- Donated a kitchen to Leigh and Margie who are both facing some serious health challenges.
- Donation to Grace Street – some of our employees arranged BBQ fundraisers around some of our sites for a little girl that needed to go to the U.S. for life saving treatment.

Other local organisations the Vos Foundation supports include Devonport Chaplaincy, City Mission Launceston, and Teen Challenge Launceston.

On a global scale, Vos Foundation has for a number of years supported ‘Child Survival’ projects in the Philippines through Compassion as well as Samaritans Purse who provide Christmas presents in shoeboxes to kids in need around the world.

## Local innovative solutions

Vos are committed to improving the skills and availability of all Tasmanian business where possible. Several areas of keen interest are;

- Timber Supply through locally sourced mills, manufacturing and supply chains.
- Locally available supply chains rather than wholesale direct from mainland or world.
- Partnering with larger resources where required to improve local supply chains.

\*A Tasmanian SME is a Tasmanian business employing less than 200 people