

# Tasmanian Industry Participation Plan

## Project: Launceston Women's Shelter Extensions

The Tasmanian Government is committed to maximising opportunities for local suppliers to compete for and win Government procurements. Suppliers/proponents are requested to prepare a Tasmanian Industry Participation Plan (TIPP):

- for all procurements with a value exceeding \$5 million;
- for nominated procurements (at the discretion of the procuring Government entity) greater than \$2 million and up to (and including) \$5 million; and
- for private sector projects valued at over \$5 million that receive support, including in-kind support, valued at or greater than \$500 000 from the Government.

### Procurement details

|  |  |
|--|--|
| <b>Procurement ID</b>                    | DCT5834  |
| <b>Procurement title</b>                 | Launceston Women's Shelter Extensions                    |
| <b>Name of Responsible Agency/Entity</b> | Department of Communities<br>(Portfolio and Supply Unit) |

### Supplier details

|                                     |  |
|-------------------------------------|--|
| <b>Name of supplier</b>             | Beardwood Pty Ltd  |
| <b>Contact details for supplier</b> | Luke Beardwood<br>Director<br><a href="mailto:lbeardwood@beardwoodgroup.com">lbeardwood@beardwoodgroup.com</a><br>0417 098 932<br>Unit 1/10 Luck Street, Spreyton, 7310. |

## Are you a Tasmanian SME\*? Do you employ Tasmanians?

Beardwood Pty Ltd is a Tasmanian construction company with a sole director, Luke Beardwood. The company has staff based in two locations: Launceston and Devonport. There are currently 41 Tasmanians employed by Beardwood. Beardwood is actively seeking new contract work to maintain and grow its workforce. Should Beardwood be the successful contractor of the Launceston Women's Shelter Extensions, it is anticipated that an additional two full-time carpenter positions would be created. In addition to this, Beardwood would seek to employ two full-time apprentice carpenters. We believe that apprentices are the key to the future of the construction industry and Beardwood is proud to employ 19 apprentices currently.

## Where are the goods or services to be used in the contract sourced from?

Beardwood always strives to be locally sourcing material and plant where possible. Our employees also stimulate local take-away stores throughout construction, with approximately 18 workers on site at one time. This is a considerable stimulus to the local economy. The majority of minor building supplies will be purchased through Ulverstone Building Centre and Launceston Becks Mitre 10 to the value of approximately \$280,000.00. Tasmanian suppliers and subcontractors are used wholly and solely where possible.

| Identified goods and/or services | Total estimated value (ex GST) | Name of supplier anticipated to be used | Location of supplier |
|----------------------------------|--------------------------------|---|----------------------|
| Clothing                         | \$5,304.00                     | Rapid Supply                            | Spreyton             |
| Woodwork & Fitout                | \$182,397.23                   | UBC, Mitre 10 Burnie                    | Ulverstone & Burnie  |
| Diesel & Petrol Supply           | \$14,250.00                    | Caltex<br>Woolworths<br>Kings Meadows   | Kings Meadows        |
| Roofing Material                 | \$44,253.00                    | Metroll or Lysaght                      | Launceston           |
| Cladding Material                | \$112,033.45                   | CSR Launceston                          | Launceston           |
| Insulation Supply                | \$58,872.90                    | Total Insulation                        | Devonport            |

|                     |              |                                 |                            |
|---------------------|--------------|---------------------------------|----------------------------|
| Plaster Supply      | \$43,582.20  | Plaster Supplies<br>Launceston  | Launceston                 |
| Paint Supply        | \$16,520.00  | Inspiration Paint<br>Launceston | 208 York St,<br>Launceston |
| Formwork            | \$29,017.29  | UBC                             | Ulverstone                 |
| Reinforcement       | \$91,715.13  | ARC                             | Launceston                 |
| Concrete            | \$196,766.43 | Hazel Bros                      | Launceston                 |
| Gravel Supply       | \$35,250.00  | Hazel Bros                      | Launceston                 |
| Blockwork<br>Supply | \$50,000.00  | Adbri Masonry                   | Ulverstone                 |
| Brickwork<br>Supply | \$94,995.62  | Island Block &<br>Paving        | Launceston                 |

## Opportunity for Tasmanian SME\* involvement

All aspects of the project where Beardwood is not the nominated contractor, will be sourced locally within either Launceston or Devonport. Sub-contractor packages will be let based off the tender invitee list developed by Beardwood at tender stage, which invites every reputable company to submit a tender if desired. A small portion of contractors will be travelling from Devonport, however, the majority will be from Launceston and surrounds. During the construction of the project, Beardwood will give at least three suppliers the opportunity to price every material in the project, whether this be reinforcement, timber or claddings etc. All quotes are received in a normal tender fashion, all lists to be tendered are developed by Beardwood to ensure an “apples with apples” outcome, and an ethical approach is always enforced.

## Broader social and economic opportunities

Beardwood is constantly seeking growth, to further develop skills and knowledge for all employees. Beardwood is actively looking for new apprentices to join the team, who are given every opportunity to further their construction careers. If awarded the contract, Beardwood will endeavour to find more skilled labour as well as trainees, evolving into apprentice carpenters, therefore having a direct impact on the local economy.

Beardwood has proudly supported the local community by sponsoring the Battlescars Foundation Tas Inc. on two occasions. Battlescars is a local foundation supporting people with mental and physical illness.

Beardwood is the newly appointed naming rights major sponsor of the Mowbray Golf Club.

Strong working relationships are maintained with St Patrick's College and Launceston College for students seeking work experience in the construction industry. Approximately 6 different work experience students will be trialled throughout this project.

## Local innovative solutions

Beardwood has recently invested in its own steel bed for manufacturing wall frames. The framing yard is located at Beardwood's Launceston office/workshop and provides many benefits including job security & growth and in-house quality control. Not only does this support Beardwood's work force but also its local supplier of timber & consumables and delivery driver.

This innovative approach also incorporates an office-based role for designing and drafting the wall frames prior to manufacture.

\*A Tasmanian SME is a Tasmanian business employing less than 200 people