Attachment 6: Tasmanian Industry Participation Plan / Economic and Social Benefits Statement template

Tasmanian Government Buy Local Policy

Tasmanian Industry Participation Plan

DECYP 2141 – ICT Professional Services Panel of Provider

The Tasmanian Government is committed to maximising opportunities for local suppliers to compete for and win Government contracts. Suppliers/proponents are requested to prepare a Tasmanian Industry Participation Plan (TIPP):

- for all procurements with a value exceeding $5 million;
- for nominated procurements (at the discretion of the procuring Government entity) greater than $2 million and up to (and including) $5 million; and
- for private sector projects valued at over $5 million that receive support, including in-kind support, valued at or greater than $500 000 from the Government.

Guidance information (can be deleted):

- *Information provided in the Economic and Social Benefits Statement can be used as a basis for a TIPP.*
- *Where determined appropriate by the procuring/awarding entity, the supplier's obligations under a TIPP are to be captured in the contract and monitored as part of the contract performance.*

Procurement/Project details

Procurement/Project ID	ICT Professional Services Panel of Providers
Procurement/Project title	DECYP 2141
Name of Responsible Agency/Entity	Department for Education, Children and Young People

Supplier details

Name of supplier	GMC Enterprises Pty Ltd (trading as GMC Advisors) ACN (if applicable): 613 026 092 ABN (if applicable): 31 613 026 092
Contact details for supplier	Email: jeremy.williams@gmcadvisors.com.au Telephone: 0407 813 753

Are you a Tasmanian SME*? Do you employ Tasmanians?

- GMC Advisors is a Hobart-based consulting practice providing business and project advisory services across local, public, and private sector organisations.
- GMC employs 18 consultants, with up to 25 consultants engaged during peak periods over the past two years.
- All consultants are Tasmania-based, ensuring all work hours are completed locally.
- Most of GMC's salaries are distributed and spent within the Tasmanian economy.
- Established in 2016, GMC has significantly impacted the local industry and economy by providing skilled resources for large-scale, critical, and complex transformation programs.
- Partnerships with Tasmanian Government agencies have enabled GMC to create opportunities for local talent in the ICT sector.
- GMC continues to provide capability and expertise for projects of state significance.
- GMC recruits, develops, and retains local talent, earning a reputation for exceptional skill and quality in delivering outcomes for public and private sector organisations.

Where are the goods or services to be used in the contract sourced from?

- All GMC services are delivered by locally based staff.
- Any additional goods or services that may be required are expected to primarily include computer hardware, software, and licensing fees.
- GMC prioritises sourcing goods and services for its operations from Hobart-based businesses to support the local economy.

Opportunity for Tasmanian SME* involvement

- GMC does not anticipate sourcing services or resources from other companies or sub-contractors but is open to collaborating with SMEs, companies, or sub-contractors to deliver services to the Tasmanian market.

- GMC has previously provided opportunities for local SME involvement by:
    - Using local agencies for staff identification and recruitment.
    - Engaging local tech support and procurement services.
    - Partnering with local providers to deliver specialised skills or services.
- GMC follows a "local first" policy for:
    - Employment of staff.
    - Engagement with sub-contractors.
    - Establishing supply chains.
- GMC has a strong track record of developing skills, talent, and opportunities within the local Tasmanian market.

Broader social and economic opportunities

- GMC has built a database of potential consultants who:
    - Have expressed interest in joining GMC.
    - Have been identified as key recruitment targets.
- Many of these consultants are either:
- Locally based.
- Willing to relocate to Tasmania, bringing valuable skills to the region.
- Tasmanian Government agency opportunities are vital for attracting and retaining top talent within the state.
- GMC is committed to continuous education and training to ensure best-practice, high-quality outcomes in all engagements.
- We prioritise collaboration with local service providers for training to support the local economy.
- GMC actively supports the local community through ongoing and one-off sponsorships, including:
    - Contributions to the Rotary Club of Tasmania.
    - Support for local junior sporting teams and individuals.
    - Sponsorship of fundraising events for local schools.

Local innovative solutions

- Innovative solutions offered by GMC would take the form of intellectual property (IP), including:
    - Approaches.
    - Initiatives.
    - Artefacts.
    - Leadership.
- These solutions have the potential to benefit:
    - The DECYP, customers and their people.
    - The wider community, where applicable.