RESPONSE SCHEDULES

Response Schedule E – Tasmanian Industry Participation Plan

Tasmanian Industry Participation Plan (template/guide)

The Tasmanian Government is committed to maximising opportunities for local SMEs businesses to compete for and win Government procurements. Suppliers/proponents are requested to prepare a Tasmanian Industry Participation Plan:

- For all procurements with a value exceeding $5 million;
- For nominated procurements (at the discretion of the procuring Government entity) greater than $2 million and up to $5 million; and
- For private sector projects valued at over $5 million that receive support, including in-kind support, valued at or greater than $500,000 from the Government.

This Plan is your opportunity to demonstrate how your submission will positively impact on the local industry/economy. You do not need to answer all of the questions below and your submission may not necessarily be limited to these issues (which are provided as prompts). You will need to ensure you can verify the information you submit and where possible should provide actual numbers of staff (full-time equivalent)/values of goods and/or services.

For procurements, the Tasmanian Industry Participation Plan is an essential part of your submission and will be used by the procuring entity to evaluate your submission. In these circumstances, the Plan will contribute a minimum of 10% of the procurement evaluation. Suppliers that fail to submit a Plan will receive a zero score in relation to this criterion.

Procurement details

<table>
<thead>
<tr>
<th>Procurement Reference No.</th>
<th>DHHS-5689S</th>
</tr>
</thead>
<tbody>
<tr>
<td>Procurement title</td>
<td>Supply of Prostheses</td>
</tr>
<tr>
<td>Name of Responsible Agency/Entity</td>
<td>Tasmanian Health Service</td>
</tr>
</tbody>
</table>

1 Local SME are Australian and New Zealand businesses employing less than 200 people.
Supplier details

<table>
<thead>
<tr>
<th>Name of supplier</th>
<th>Reid Healthcare</th>
</tr>
</thead>
</table>
| Contact details for supplier | 1/71 Centennial Circuit  
Byron Bay  
NSW, 2481 |

Local SME industry impact

What is the direct local impact of your business?

Reid Healthcare is a small business (<15 employees) and the products listed for this contract are imported from other manufacturers. The goods offered are manufactured off-shore and are stored and dispatched from our Byron Bay warehouse. As a result we currently only employ fly in/fly out labour from Victoria. No new jobs are expected to be created as a consequence of this tender.

Goods and services to be utilised in the contract

Identify the goods and/or services you expect to purchase in order to complete the contract and provide the requested information in relation to same, where known.

<table>
<thead>
<tr>
<th>Identified goods or services</th>
<th>Total estimated value</th>
<th>Name of supplier anticipated to be used (if already determined through existing supply chain arrangements)</th>
<th>Location of supplier (where already determined through existing supply chain arrangements)</th>
<th>If supplier not yet determined, is there a local SME market for same? (Yes/No)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Courier</td>
<td>Unknown as no current business</td>
<td>Startrack Express</td>
<td>Tasmania</td>
<td>N/A</td>
</tr>
</tbody>
</table>
Opportunity for local SME involvement

Employment of local courier company for delivery. New work would need to be undertaken to investigate what options are available as currently we have no designated provider for this. We use Startrack Express nationally but this could be evaluated for Tasmania.

Broader economic opportunities

Are there any other impacts that your business and/or this specific supply will provide to the local/regional economy?

We currently do not have any research collaborations with Tasmanian institutes or planning any.

Note: Where determined appropriate by the procuring entity, the supplier’s obligations under this Plan are to be captured in the contract and monitored as part of the contract performance.
Completed and endorsed (Supplier)

Joanne White, Business Manager
(Name and position – print)

[Signature]

2.01.17
(Date)