

RESPONSE SCHEDULES

Response Schedule E – Tasmanian Industry Participation Plan

Tasmanian Industry Participation Plan (template/guide)

The Tasmanian Government is committed to maximising opportunities for local SME¹ businesses to compete for and win Government procurements. Suppliers/proponents are requested to prepare a Tasmanian Industry Participation Plan:

- For all procurements with a value exceeding \$5 million;
- For nominated procurements (at the discretion of the procuring Government entity) greater than \$2 million and up to \$5 million; and
- For private sector projects valued at over \$5 million that receive support, including in-kind support, valued at or greater than \$500 000 from the Government.

This Plan is your opportunity to demonstrate how your submission will positively impact on the local industry/economy. You do not need to answer all of the questions below and your submission may not necessarily be limited to these issues (which are provided as prompts). You will need to ensure you can verify the information you submit and where possible should provide actual numbers of staff (full-time equivalent)/values of goods and/or services.

For procurements, the Tasmanian Industry Participation Plan is an essential part of your submission and will be used by the procuring entity to evaluate your submission. In these circumstances, the Plan will contribute a minimum of 10% of the procurement evaluation. Suppliers that fail to submit a Plan will receive a zero score in relation to this criterion.

Procurement details

Procurement Reference No.	Tender No. DHHS-5689S
Procurement title	SUPPLY OF PROSTHESES RFT Number: DHHS-5689S
Name of Responsible Agency/Entity	Tasmanian Health Service

¹Local SME are Australian and New Zealand businesses employing less than 200 people.

Supplier details

Name of supplier	Trewavis Surgical Instruments Pty Ltd
Contact details for supplier	21 Michellan Court, Bayswater, Vic, 3153 Australia Ph 03 9738 1788

Local SME industry impact

What is the direct local impact of your business?

*Trewavis Surgical is a Small Medical Device Manufacturing Business located in Victoria, with 10 employees. The Bone Pins and Wires in this Tender are 100% **Australian Made product** and the purchase of our products provides jobs to Australians and supports the Australian Economy. The business does not employ Tasmanians but the delivery of product will require the services of Tasmanian delivery companies.*

Trewavis Surgical is not aware of any other 100% Australian made Bone Pins and Wires Products.

Goods and services to be utilised in the contract

Identify the goods and/or services you expect to purchase in order to complete the contract and provide the requested information in relation to same, where known.

Identified goods or services	Total estimated value	Name of supplier anticipated to be used (if already determined through existing supply chain arrangements)	Location of supplier (where already determined through existing supply chain arrangements)	If supplier not yet determined, is there a local SME market for same? (Yes/No)

Opportunity for local SME involvement

Will you source components of your offer from other local SME companies/sub-contractors or is there new work to be undertaken locally as a result of you fulfilling the contract or workers travelling to the local area to undertake the work? How much?

The use of delivery contractors such as Couriers Please, Fastway or TNT will be used to deliver the product into Tasmanian Hospitals, providing further work for Tasmanian and Victorian employees.

Detail how you intend to identify and engage with sub-contractors and/or other SMEs in relation to the delivery of the contract including your supply chain ie use of existing supply chains, advertising of sub-contracting or supply opportunities, liaison with industry groups, etc.

N/A

Detail the process that you are to undertake to ensure that local SMEs are not to be disadvantaged where competing with other suppliers in the provision of goods or services to be used as part of this contract (ie unpacking of procurements into smaller components so that local SMEs can compete more effectively etc).

N/A

Broader economic opportunities

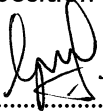
Are there any other impacts that your business and/or this specific supply will provide to the local/regional economy?

*Trewavis Surgical is an Australian Manufacturer and buying **our Australian Made products** supports Australian Manufacturing and Australian jobs.*

Completed and endorsed (Supplier)

GENE THALAPPILLIL, MANAGING DIRECTOR

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(Name and position – print)


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(Signature)

.....11...../.....01...../.....2017.....
(Date)

