

RESPONSE SCHEDULES

Response Schedule G – Tasmanian Industry Participation Plan

Tasmanian Industry Participation Plan (template/guide)

The Tasmanian Government is committed to maximising opportunities for local SME¹ businesses to compete for and win Government procurements. Suppliers/proponents are requested to prepare a Tasmanian Industry Participation Plan:

- For all procurements with a value exceeding \$5 million;
- For nominated procurements (at the discretion of the procuring Government entity) greater than \$2 million and up to \$5 million; and
- For private sector projects valued at over \$5 million that receive support, including in-kind support, valued at or greater than \$500 000 from the Government.

This Plan is your opportunity to demonstrate how your submission must positively impact on the local industry/economy. You do not need to answer all of the questions below and your submission may not necessarily be limited to these issues (which are provided as prompts). You must need to ensure you can verify the information you submit and where possible must provide actual numbers of staff (full-time equivalent)/values of goods and/or services.

For procurements, the Tasmanian Industry Participation Plan is an essential part of your submission and must be used by the procuring entity to evaluate your submission. Suppliers that fail to submit a Plan must receive a zero score in relation to this criterion.

Procurement details

Procurement Reference No.	DHHS-5705S
Procurement title	Provisioin of Food & Beverage Products
Name of Responsible Agency/Entity	Department of Health & Human Services

Supplier details

Name of supplier	PFD Foodservices Pty Ltd
Contact details for supplier	Phil Copping 6 Connector Park Drive KINGS MEADOWS TAS 7249

Local SME industry impact

What is the direct local impact of your business?

PFD currently employ 200 people across the state.

¹ Local SME are Australian and New Zealand businesses employing less than 200 people.

Business locations:

2-4 Bender Drive, LUTANA

6 Connector Park Drive, KINGS MEADOWS

28a Hillcrest Road, DEVONPORT

No new jobs would be created.

PFD is 100% family owned Australian business.

PFD operate over 30 cars and 30 trucks in Tasmania that require servicing at local providers.

PFD operate annual Trade shows that employ local contractors with an annual cost of \$130,000 plus there over 150 local and mainland supplier representative who spend approx. \$150,000 on accommodation and meals over the 3 day period.

Goods and services to be utilised in the contract

Identify the goods and/or services you expect to purchase in order to complete the contract and provide the requested information in relation to same, where known.

Identified goods or services	Total estimated value	Name of supplier anticipated to be used (if already determined through existing supply chain arrangements)	Location of supplier (where already determined through existing supply chain arrangements)	If supplier not yet determined, is there a local SME market for same? (Yes/No)
Eggs	\$250,000	Pure Foods	Kings Meadows	No
Yoghurt	\$100,000	Westhaven Dairy	Launceston	No
Cheese	\$100,000	Ashgrove Cheese	Elizabeth Town	No
Chicken	\$200,000	Nichols Poultry	Sassafras	No

Opportunity for local SME involvement

Must you source components of your offer from other local SME companies/sub-successful Tenderers or is there new work to be undertaken locally as a result of you fulfilling the contract or workers travelling to the local area to undertake the work? How much?

There is no new work but we have swapped product from Mainland suppliers to local suppliers where possible.

We have looked at product groups that have Tasmania suppliers who are capable of meeting the requirements of both PFD and this contract

Broader economic opportunities

Are there any other impacts that your business and/or this specific supply must provide to the local/regional economy?

PFD are a successful business and established business in Tasmania and at present are not needing to employ or develop new opportunities.

Note: Where determined appropriate by the procuring entity, the supplier's obligations under this Plan are to be captured in the contract and monitored as part of the contract performance.

Completed and endorsed (Supplier)

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(Name and position – print)

.....
(Signature)

...../...../.....
(Date)

