



Tasmanian Industry Participation Plan

Procurement Reference No.	DHHS 5710H
Procurement Title	Devonport Youth Accommodation
Name of Responsible Agency/Entity	DHHS

Name of Supplier	Mead Con
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Local SME Industry Impact

Established in the late 1990's Mead Con is operated by owners, Tim and Vonette Mead and is situated in Spreyton [Devonport] on the North West Coast of Tasmania.

Mead Con operates predominantly across the Tasmanian North West Coast, providing its employees with the ability to maintain a good work, family and life balance. Its employees are locally-based, ranging between Burnie and Sassafras.

The business has experienced consistent growth since its establishment, evolving to employ its current highly-skilled and versatile work team of 35 [including 22 tradespersons and 8 apprentices] and extending across the four business sectors, [Commercial, Residential, Industrial and Civil] which are administered by an office staff of nine.

Additionally, we maintain a "Casual Pool" comprising 25 Tradespeople, Labourers and Administration staff, from which we source additional personnel to meet project demands. Our continued success in acquiring Government contracts directly impacts on our ability to retain and increase our workforce.

Mead Con have recently appointed 4 new apprentices, who are due to start over the next two months. In addition, the company is sourcing additional tradespeople to assist with upcoming project demands, including potential contracts. It is anticipated that 4 new Mead Con jobs would be created by the proposed contract.

Goods and Services to be Utilised in the Contract

Identified Goods or Services	Total Estimated Value	Name of Supplier Anticipated to be Used	Location of Supplier	Supplier not yet determined, local SME market for same? (Yes/No)
Reinforcement	\$100,000.00	ARC	Launceston / Burnie	
Concrete	\$70,000.00	Hanson	Devonport	
Formwork Support Structure	\$40,000.00	RMD	Launceston	
Precast Panels	\$150,000.00	Barnewall Precast	Launceston	
Blockwork	\$20,000.00	Adbri Masonry	Ulverstone	
Timber Framing	\$120,000.00	Becks Hardware	Devonport	
Timber Trusses	\$7,500.00	Becks	Launceston	
Urbanline External Claddings	\$46,000.00	Urbanline Architectural	Launceston	
Doors and Frames	\$37,000.00	Tasmanian Fire Doors	Devonport	
Door Furniture	\$120,000.00	Access Hardware	Launceston	
Metal work Fittings	\$15,000.00	Access Hardware	Launceston	
White Goods	\$40,000.00	Harvey Norman	Devonport	
Kitchen Equipment	\$150,000.00	Tas. Food & Equipment	Devonport	
Window Blinds	\$20,000.00	Newmans Furnishings	Devonport	
Pile Driving	\$800,000.00	Stacpoole	Launceston	
Roofing	\$450,000.00	SERS Roofing	Burnie	

continued overleaf

Identified Goods or Services	Total Estimated Value	Name of Supplier Anticipated to be Used	Location of Supplier	Supplier not yet determined, local SME market for same? (Yes/No)
Road Works	\$120,000.00	Hardings HotMix	Ulverstone	
Landscaping	\$300,000.00	Classic Landscapes	Ulverstone	
Structural Steel	\$280,000.00	Wootton & Byrne	Devonport	
Plumber & Drainer	\$430,000.00	Palmers Plumbing	Devonport	
Plasterer	\$415,000.00	Ron Treloar Plasterers	Burnie	
Painter	\$110,000.00	Barry Purton Painting	Burnie	
Joinery	\$300,000.00	Fairbrother Joinery	Devonport	
Aluminium Windows	\$290,000.00	Glass Supplies	Launceston	
Floor Finishing	\$130,000.00	Floor Force	Launceston	

Opportunity for Local SME Involvement

When deciding to tender on any contract, Mead Con determines which sub-trades and suppliers would be required to prepare their tender. Following this determination, an invitation to tender is issued to all sub-contractors and suppliers who Mead Con consider able to assist with the preparation of the submission. In regards to the tender for Youth Accommodation in Devonport, Mead Con issued an enquiry to 40 sub-contractors and suppliers, all of whom are regarded as SME's from within our region.

Mead Con has very strong ethics regarding the "shopping" of prices after the submission of a tender and will evaluate all sub-contractors who submitted prices to ensure that the best possible outcome would be achieved in both price and performance.

Local SME's would be an advantage at this stage given their ability to perform in a more "timely" manner than a contractor who would have to establish completely from another area. Sub-contractors or suppliers who did not submit a quotation at the time of tender are not considered. Mead Con believes that they have an ethical / moral duty to support those who took the time in preparing a quote for the contract at the time of tendering.

Broader economic opportunities

Other impacts that Mead Con and this contract will supply are:

- continued local employment
- an excellent opportunity for comprehensive learning for current employees with the scope of works containing Continuous Auger Piles, Precast Panels, Suspended Concrete slabs, extensive timber framework, timber cladding, and Askin roof cladding all of which are seldom experienced on the one contract.
- future employment for additional apprentices, tradespeople and skilled labourers
- continued employment / possible growth for sub-contractors and other SME's [e.g. Training Organisations]
- allowing ongoing employment / possible growth of local Suppliers
- ongoing works allows our continued support and sponsorship of numerous community organisations, schools and individuals.
- local retail business support by employees and families
- growth on our existing scope to offer our product/services interstate