

## Tasmanian Industry Participation Plan Executive Summary

### Procurement details

<b>Procurement Reference No.</b>	H709
<b>Procurement title</b>	NORTHERN SUPPORT SCHOOL REDEVELOPMENT
<b>Name of Responsible Agency/Entity</b>	DEPARTMENT OF EDUCATION

### Supplier details

<b>Name of supplier</b>	FAIRBROTHER
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### Executive summary

#### WHAT IS THE DIRECT LOCAL IMPACT OF YOUR BUSINESS

Fairbrother Pty Ltd is a Tasmanian Construction and Joinery company, owned by its key employees. The Northern Construction branch is located in Gleadow St Invermay, a short 10 minute drive to the proposed works. Fairbrother Northern Construction employees a total 10 No. office based employees and 35 No. site based employees. This project would result in direct work for 1 No. office employee and 6 No. site employees. Wherever possible we utilise the services of local contractors and supplies in completing projects, with the intent of having a positive impact on the local community that we operate within.

Fairbrother over a number years has been guiding local contractors and suppliers in delivering projects they may have thought once outside of their capabilities. Fairbrother are willing to give new contractors opportunities, often providing Management and financial support allowing their companies to grow and prosper. This often results in contractors gaining the experience to undertake larger project opportunities, which in turn sees them have ability to offer employment opportunities, and also having a positive impact on the community.

Fairbrother encourages its employees to support local communities. Where possible we source pricing and purchase from local suppliers and providers. We are conscious when operating in remote locations that the local community expects and needs to benefit from our presence.

Fairbrother is committed to the growth and development of the Construction Industry in Tasmanian and look to take an active, positive approach to ensure the industries long term success, which further benefit the communities in which we operate.

#### **WHAT IS THE DIRECT LOCAL IMPACT OF YOUR SUBMISSION**

Our submission will see local contractors used for every trade where possible ensuring that local jobs are secured and the community feels the full impact of the project. All materials / supplies will be sourced through local suppliers again ensuring that local jobs are impacted by the proposed works. Given the nature of the works is somewhat specialised we will have sourced local contractors with the necessary previous experience to complete the works and contractors without the experience will be guided through project to allow them to grow as a company and to gain the confidence to complete these works in the future.

#### **LOCAL SME INDUSTRY IMPACT**

There will be a huge indirect impact if we are awarded the contract. From local truck drivers delivering goods, meals being purchased from local stores, and positive feeling amongst the community, through the construction of a facility that will have a positive impact of the community.

Providing a sound education is the foundation of any community as it teaches our next generation life skills. Having a purpose built state of the art facility allows students to reach their full potential.

**GOODS AND SERVICES TO BE UTILISED IN THE CONTRACT**

<b>Identified goods or services</b>	<b>Total estimated value</b>	<b>Name of supplier anticipated to be used</b>	<b>Location of supplier</b>
Builders Materials timber, nails, cement sheet, ply etc	\$500k	Becks Home Hardware	Launceston
Concrete Supply	\$150k	Boral, Hanson or Hazell Bros	Launceston
Sub- Contractors	\$5m Approx.	Various	Northern Tas

**OPPORTUNITY FOR LOCAL SME INVOLVEMENT**

All the contract works for this project will be undertaken by companies / sub-contractors local to region. We will engage with sub-contractors through formal sub-contractor meeting which will take place on a fortnightly basis and if required during peak periods weekly. Our Site manager will be in constant contact with sub-contractors ensuring program is maintained and with suppliers to ensure materials are delivered when required.

We have had discussions with all trades regarding the scope of work we require them to undertake, so all are pricing the same scope. We have had smaller subcontractors price specific items which would normally be undertaken by larger sub-contractors i.e. external handrails.

**BROADER ECONOMIC OPPORTUNITIES**

If Fairbrother are successful with this project it has the potential to result in the direct employment of an additional 1<sup>st</sup> year apprentice and the possibility of additional carpenters throughout the project. This would be a fantastic result for both Fairbrother and broader community.

## SECTION 4 – Price (50%)