

Tasmanian Industry Participation Plan

Procurement details

Procurement Reference No.	H862
Procurement title	Parklands High School Redevelopment
Name of Responsible Agency/Entity	Department of Education

Supplier details

Name of supplier	Stubbs Constructions
Contact details for supplier	P.O. Box 573 Burnie 7320 Ph. 0364 313306 E. info@stubbsconstructions.com.au

Local SME industry impact

Stubbs Constructions has been in existence since 1938 and during that time it is our great pleasure to have been involved with and worked in conjunction with a large number of local subcontractors, manufacturers and suppliers. If Stubbs were successful in this particular tender our usual procedure of requesting local businesses for prices and rates would apply. We have a strong relationship with our subcontractors, suppliers and manufacturers and as they would attest choose them over interstate and intrastate competitors wherever we can. These local relationships give us a competitive edge when tendering in our local area and also allow us to propose cost cutting alternatives and quality ensuring changes to design and materials.

We do not engage in price tightening our subcontractors after the tender and have always displayed sound commercial judgement when looking to propose non-conforming tenders and alternative designs. Stubbs impact on the local industry is one of support and trust, it is also one of confidence and development and as the largest construction company west of Devonport gives the North West Coast a much needed leader in larger project development and employment sustainability. During

Stubbs long history we have trained more than 225 apprentice carpenters, plant operators, concrete finishers and joiners, a large number of whom still work on the North West Coast and at times as subcontractors for Stubbs.

Goods and services to be utilised in the contract

Identified goods or services	Total estimated value	Name of supplier anticipated to be used (if already determined through existing supply chain arrangements)	Location of supplier (where already determined through existing supply chain arrangements)	If supplier not yet determined, is there a local SME market for same? (Yes/No)
Concrete		Boral	Burnie	
Reinforcing		ARC	Burnie,	
Plastering		Jopson Plastering	Devonport	
Electrical Fire/Security/Comms		Contact Electrical	Burnie	
Mechanical		Degree C	Ulverstone	
Bricklaying		Chris Lillico	Ulverstone	
Roofing		SERS	Burnie	
Scaffold Hire		RMD	Launceston	
Excavation/Earthworks		Stubbs/Hardings	Burnie	
Plumbing		Kiely Plumbing	Ulverstone	
Glazing		Stubbs Windows	Wivenhoe	
Tiling		Stubbs	Burnie	
Painting		Barry Purton	Burnie	
Joinery		Stubbs/Badcock Joinery		
Floor Covering		Totally Commercial	Devonport	
Cranes	\$5K	Billing Cranes	Burnie	
Landscaping - Soft		Cloverlea/Classic	Somerset	
Structural Steelworks		AL & SM Richardson	Devonport	
Hardware				Yes
Plant Hire	\$5K	Coates Hire	Burnie	
Small Plant Servicing	\$3K	Upper Burnie Mowers	Upper Burnie	
Fuel Supplies			Burnie	
Worker lunches and crib	\$25K	Acton Milk Bar	Upper Burnie	
Signs	\$1.5K	Sig Signs	Upper Burnie	

Opportunity for local SME involvement

This project in particular will need to engage 25+ local businesses including local fuel suppliers, the local newsagency and we have already made arrangements for the Acton Milk Bar to provide a lunch and crib supply service to the site which we value at around \$25K for the life of the project. All Stubbs small engine servicing and repairs will be done by Upper Burnie Mowers and the flow on to other businesses in the precinct will be significant due to the increased human traffic past the local hotel and bottleshop, florist, chemist and supermarket. All the additional activity and traffic can only have positive effects on local business. The total number of workers from across the northwest coast that would be involved in this project if we were successful would be 80 – 100. This would include local transport operators, plant hire firm workers, batch plant operators, steelwork manufacturers etc. It may well be that jobs will be created as a result of this being awarded to Stubbs Constructions. Stubbs detailed look at this project will involve assessment and selection of contractors and suppliers from our preferred supplier register and will incorporate transport costs, environmental and sustainability impacts and post construction servicing and maintenance which invariably supports local contractors and suppliers. This provides not only immediate support for local contractors but ongoing work into the future.

Broader economic opportunities

Stubbs Constructions success in winning the Burnie Aquatic Centre project allowed us to employ 4 additional carpenters at the beginning in February 2015 and we have since taken on an extra 2 TASBGAS apprentices, 3 tradesmen from a competitor to assist with him retaining them in the future and 3 more tradesmen from a labour hire company. The BAC is due to complete in late June and success in this tender would almost certainly result in their employment continuing or extra tradesmen being employed. We must do what we can to keep tradesmen in the area as shortages of skilled people is being experienced in Hobart now due to rapid development, Stubbs will continue to support the industry by employing to maximum levels whenever possible .

Stubbs in all cases monitor and assists its subcontractors to comply with the requirements of the Workplace Health & Safety Act 2012 and the Regulations 2012 and has helped a number of the smaller firms develop their systems and procedures. Stubbs strong focus on sustainability and the environment has also led the way for a number of subcontractors to improve their performance and methods in dealing with waste and hazardous substances. We are continuously improving our systems and procedures and this development carries thru to our construction partners helping to ensure a safer and more productive commercial landscape. This in turn gives them the confidence they need to submit tenders and quotes for government contracts that they would otherwise consider beyond their capacity. In addition to managing improvement in subcontractor performance in regard to safety and environmental issues we would be purchasing many construction items from businesses in the Burnie area and using locally based contractors for a lot of the work. Stubbs will have around 10-15 personnel onsite during construction and

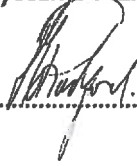
will give assistance and instruction to any subcontractors who need help with methodology or installation techniques.

Stubbs Constructions will also make formal offers to the school to provide students with the opportunity to perform work experience on this project if successful. The positive experience of seeing your school modernised and made more relevant to your needs and aspirations cannot be discounted in today society. In a region of high youth unemployment positivity in all things is a must and for the students of Parklands High School in particular this kind of progress could inspire some to take their education to the next level.

Note: *Where determined appropriate by the procuring entity, the supplier's obligations under this Plan are to be captured in the contract and monitored as part of the contract performance.*

Completed and endorsed (Supplier)

John Radford
Integrated Systems Manager



.....
(Signature)

..... 15 / 06 / 2016

(Date)