

Tasmanian Industry Participation Plan

Procurement details

Procurement Reference No.	
Procurement title	
Name of Responsible Agency/Entity	

Supplier details

Name of supplier	Telstra Corporation Limited
Contact details for supplier	Alan Parsons Senior Account Executive alan.parsons@team.telstra.com 03 6212 8013 0419 515 225

As a long standing partner of the Tasmanian Government, Telstra is deeply committed to the state directly employing in excess of 600 people within Tasmania along with 300 plus casual, contractor, agency or fixed term employees. Additionally Telstra maintains 500 plus buildings or facilities across the state including 139 exchanges.

Telstra has invested in 4,428kms of optic fibre cable in Tasmania and with over 200 base stations our NextG network extends over 39,000 sq kms in Tasmania, covering over half of the land in Tasmania or 97.9% of the state's population

In all, Telstra contributes 1.55% of Tasmania's gross state product. We invest heavily in regional ICT and fund a wide range of programs that support Tasmanian communities, businesses and the environment.

Specific to this procurement, Telstra has compiled one of the most significant ICT teams in Tasmania to support Networking Tasmania and has continued to invest in that team in terms of skills enhancement, professional development and overall team size since its inception in 1996.

The Hobart based Networking Tasmania team is comprised of 2 subordinate groups, one being the Technical team comprises 12 highly qualified technical specialists each with relevant tertiary qualifications in ICT that oversees the technical operation of every facet of

the network and its related connections and applications, while the Service team has a further 6 Tasmanian located staff providing a dedicated service and support facility in order to manage our Networking Tasmania customer needs.

Alongside the Networking Tasmania Technical and Service Teams is the Tasmanian Government Account team, comprising dedicated Account Executives, Solution Consultants, Service Executive and Sales Support.

In view of the highly bespoke nature of Networking Tasmania and its inherent exacting technical requirements Telstra views there is little opportunity to source components from local SME companies or subcontractors, rather Telstra proposes to continue to leverage existing vendor relationships to source infrastructure components, licensing and support from our existing suppliers, some of which maintain a presence within Tasmania and provide separate support by way of direct relationships with the Tasmanian Government.

Completed and endorsed (Supplier)

Alan Parsons, Senior Account Executive

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(Name and position – print)

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(Signature)

26/9/14.
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(Date)