

ATTACHMENT 5

Tasmanian Industry Participation Plan RFT TMD 2017-007 – Telephony and Mobile Data

The Tasmanian Government is committed to maximising opportunities for local SME¹ businesses to compete for and win Government procurements. Suppliers/proponents are requested to prepare a Tasmanian Industry Participation Plan:

- For all procurements with a value exceeding \$5 million;
- For nominated procurements (at the discretion of the procuring Government entity) greater than \$2 million and up to \$5 million; and
- For private sector projects valued at over \$5 million that receive support, including in-kind support, valued at or greater than \$500 000 from the Government.

This Plan is your opportunity to demonstrate how your submission will positively impact on the local industry/economy. You do not need to answer all of the questions below and your submission may not necessarily be limited to these issues (which are provided as prompts). You will need to ensure you can verify the information you submit and where possible should provide actual numbers of staff (full-time equivalent)/values of goods and/or services.

For procurements, the Tasmanian Industry Participation Plan is an essential part of your submission and will be used by the procuring entity to evaluate your submission. In these circumstances, the Plan will contribute a minimum of 10% of the procurement evaluation. Suppliers that fail to submit a Plan will receive a zero score in relation to this criterion.

This template was specifically developed for procurement. Where a Tasmanian Industry Participation Plan is required for a private sector project, the template should be adapted to suit the specific circumstances of the project.

Procurement details

Procurement Reference No.	TMD 2017-007
Procurement title	Telephony and Mobile Data
Name of Responsible Agency/Entity	TMD, Department of Premier and Cabinet

¹ Local SME are Australian and New Zealand businesses employing less than 200 people.

Supplier details

Name of supplier	Tazict
Contact details for supplier	Craig Snowden 285 Winkleigh Rd., Exeter, Tasmania Ph 6169 0017 Mobile: 0413 441 995

Local SME industry impact

What is the direct local impact of your business?

Tazict is a local SME entirely owned by the principal Craig Snowden, directly employing two staff and three part time staff. It is headquartered in northern Tasmania. It purchases services from two other Tasmanian SMEs – Jettech Networks and Techquity.

While Tazict provides itself on being 'lean' and thus keeping margins low, success in this tender will mean additional resources will be required to staff the Hobart based Service Centre. It is our intention to do this by contributing to the costs of an additional job in Jettech Networks (see below).

Goods and services to be utilised in the contract

Identify the goods and/or services you expect to purchase in order to complete the contract and provide the requested information in relation to same, where known.

Identified goods or services	Total estimated value	Name of supplier anticipated to be used (if already determined through existing supply chain arrangements)	Location of supplier (where already determined through existing supply chain arrangements)	If supplier not yet determined, is there a local SME market for same? (Yes/No)
Service Centre Operator to staff Service Centre	\$50,000	Jettech Networks	Hobart	

Opportunity for local SME involvement

Will you source components of your offer from other local SME companies/sub-contractors or is there new work to be undertaken locally as a result of you fulfilling the contract or workers travelling to the local area to undertake the work? How much?

The contract can be fulfilled with the existing model of Tazict and its subcontractors with Samsung managing warranty work through its existing services chain. However, this model allows for growth in all parts of the chain (Tazict, subcontractors or Samsung repair agents) should the volume of work require it.

Detail how you intend to identify and engage with sub-contractors and/or other SMEs in relation to the delivery of the contract including your supply chain ie use of existing supply chains, advertising of sub-contracting or supply opportunities, liaison with industry groups, etc.

Tazict already has subcontractor partnerships with local SME Jettech Networks.

Detail the process that you are to undertake to ensure that local SMEs are not to be disadvantaged where competing with other suppliers in the provision of goods or services to be used as part of this contract (ie unpacking of procurements into smaller components so that local SMEs can compete more effectively etc).

N/A – Tazict is an SME and uses other SMEs when required to deliver services.

Broader economic opportunities

Are there any other impacts that your business and/or this specific supply will provide to the local/regional economy?

N/A

Note: *Where determined appropriate by the procuring entity, the supplier's obligations under this Plan are to be captured in the contract and monitored as part of the contract performance.*

Completed and endorsed (Supplier)

Craig Snowden, Managing Director Tazict

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(Name and position – print)



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(Signature)

.....29...../.....08...../...2017.....
(Date)