

## Tasmanian Industry Participation Plan Executive Summary

### *Procurement details*

Procurement Reference No.	Contract No. 2220
Procurement title	Professional Services for Transport Infrastructure, Civil Engineering, Planning and Design
Name of Responsible Agency/Entity	Department of State Growth

### *Supplier details*

Name of supplier	Pitt & Sherry (Operations) Pty Ltd
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### Executive summary

pitt&sherry is a Tasmanian-based private consulting firm employing nearly 200 people. pitt&sherry's workforce has a diverse and deep range of knowledge, skills, experience and cultural backgrounds, and works together to deliver professional services across most sectors of the State's economy and in all geographical regions of Tasmania and its cities, towns and smaller settlements.

Approximately 72% of pitt&sherry's total national workforce is Tasmanian based (105 FTE roles), and operates from offices in Hobart, Launceston and Devonport. Tasmanian employee numbers currently total 127 with 55 staff employed in regional locations outside of the capital city.

pitt&sherry's direct impact on Tasmania's economy is approximately \$20M/year.

Based on NSW Treasury estimates, for every one pitt&sherry and sub-contractor job supported by Department of State Growth, another 2.2 jobs will be created – most of which could be expected to be located within Tasmania. Likewise, pitt&sherry's employee and owner presence in Tasmania will see the multiplier effects on income and GSP remain within the state to the greatest possible extent.

pitt&sherry's impact on Tasmania's economy through their use of specialist subcontractors, such as sub consultants, drilling contractors, laboratory testing services, traffic management contractors and so on is significant. pitt&sherry regularly involve around 30 prequalified Tasmanian sub-consultants and independent contractors on transport infrastructure projects which are associated with the Departments program. These procurement arrangements create and sustain jobs and deliver indirect benefits similar to those outlined above. pitt&sherry's annual supplier spend conservatively equates to the maintenance of approximately 7.5 full time Tasmanian jobs and provides an opportunity for those firms to further grow their businesses from a reliable revenue base load derived from their relationship with pitt&sherry.

pitt&sherry also makes a substantial financial commitment to the development of knowledge and skills in Tasmania through our scholarship, internship, vacation employment and work experience programs, and through their involvement with the Tasmanian Leaders Program.