

## Tasmanian Industry Participation Plan

The Tasmanian Government is committed to maximising opportunities for local SME<sup>1</sup> businesses to compete for and win Government procurements. Suppliers are requested to prepare a Tasmanian Industry Participation Plan:

- For all procurements with a value exceeding \$5 million;
- For nominated procurements (at the discretion of the procuring Government entity) greater than \$2 million and up to \$5 million.

Your Tasmanian Industry Participation Plan is an essential part of your submission and will be used by the procuring entity to evaluate your submission. The Plan will contribute a minimum of 10% of the procurement evaluation. Suppliers that fail to submit a Plan will receive a zero score in relation to this criterion.

This Plan is your opportunity to demonstrate how your submission will positively impact on the local industry/economy. You do not need to answer all of the questions below and your submission may not necessarily be limited to these issues (which are provided as prompts). You will need to ensure you can verify the information you submit and where possible should provide values of goods and/or services.

### Procurement details

<b>Procurement Reference No.</b>	Contract 2224
<b>Procurement title</b>	Road Specific Maintenance Pavement Resurfacing 2014/15 South
<b>Name of Responsible Agency/Entity</b>	Department of Infrastructure, Energy and Resources.

<sup>1</sup> Local SME are Australian and New Zealand businesses employing less than 200 people.

## Supplier details

<b>Name of supplier</b>	Roadways Pty Ltd
<b>Contact details for supplier</b>	Brenton Stead – Business Manager Telephone: (03) 6431 5077 Mobile: 0428 373 773 Email: <a href="mailto:brenton.stead@roadways.com.au">brenton.stead@roadways.com.au</a> Postal Address: PO box 303 Glenorchy TAS 7010

## Local SME industry impact

Where is your business located ,and what is the ownership and where is it registered?

*Located with an Office in Glenorchy and Burnie, with Asphalt plants in Bridgewater and Burnie, Roadways is a privately owned Tasmanian Family business operating in Tasmania for 50 years and employing exclusively Tasmanian residents. Registered Office at 39 Sandy Bay Road Hobart.*

## Goods and services to be utilised in the contract

Identify the goods and/or services you expect to purchase in order to complete the contract and provide the requested information in relation to same, where known.

Identified goods or services	Total estimated value	Name of subcontractors and supplier(s) anticipated to be used (if already determined through existing supply chain arrangements)	Location of subcontractors and supplier(s) (where already determined through existing supply chain arrangements)	If subcontractors or supplier not yet determined, is there a local SME market for same? (Yes/No)
Bitumen Binder	\$ 2,192,00.00	BP Australia Pty Ltd	Selfs Point TAS	
Aggregates	\$ 300,000.00	HBMI Pty Ltd	Leslie Vale TAS	
	\$ 283,000.00	BORAL Construction Materials	Launceston TAS	
	\$ 250,000.00	HANSON Construction Materials	Flagstaff Gully TAS	
	\$ 118,000.00	Gaspersic Contracting Pty Ltd	Queenstown TAS	
Linemarking	\$ 446,000.00	Statewide Linemarking Pty Ltd (Tas)	Glenorchy TAS	
Linemarking removal	\$ 65,500.00	SPE Water Jetters	Blackmans Bay TAS	
Traffic Control				YES

**Opportunity for local SME involvement**

Where the details of subcontractors and suppliers have not been determined or provided in the above table, please provide details of the components of your offer that you intend to source from local SME companies/sub-contractors?

The proposed works include traffic control which will be delivered with a combination of external local Tasmanian traffic control providers and internal group resources. All traffic control works will be delivered utilising Tasmanian companies and employees.

Our submission, as outlined in the table above includes provision of aggregates from a combination of multiple suppliers throughout the state including quarries in the North, West, South West and South East to meet the specified aggregate properties based on geographic location and production capability

**Note:** *Where determined appropriate by the procuring entity, the supplier's obligations under this Plan are to be captured in the contract and monitored as part of the contract performance.*

**Completed and endorsed (Supplier)**

Brenton Stead – Business Manager

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(Name and position – print)



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(Signature)

...25.../...07.../...2014.....

(Date)