

The score will remain valid for a period of three years. If you consider that material changes are required to the information originally supplied in the TIPP, you may request the Department of State Growth to seek a review of the revised TIPP (and attributed score), by its external assessor.

Contractor details

Contractor's name	McElligotts (Tas) Pty Ltd
Contact details	Daniel McElligott 7 Johns Street Western Junction Launceston Tasmania 7258 Phone : 03 6391 8316 Mobile : 0429 821 117 E: d.mcelligott@mcelligotts.com.au

Tick ONE alternative as applicable:

Tenderers which select this alternative have previously submitted a TIPP

I/We have already been allocated a score to be used as the Buy Local Policy's local benefits test score in the evaluation process for each relevant road and bridge tender (where a suitable prequalification categories exists) and are happy for that score to apply to this procurement and for the period of my/our prequalification. I/We acknowledge and agree to that score being applied in evaluation of my/our tender submission in respect of this RFT.

Tenderers which select this alternative are to complete the below TIPP form and lodge it with their Tender

I/We have completed the TIPP and provided supplementary information in support of the degree of Local SME industry impact generated by my/our company with my/our Tender for this Procurement. I/We acknowledge and agree that the TIPP and supplementary information submitted with my/our Tender will be used to determine the Buy Local Policy's local benefits test score in the evaluation process for this and each subsequent relevant road and bridge tender submitted by the me/us, for the period of my/our prequalification.

Tasmanian Industry Participation Plan

for use in association with

Department of State Growth's Prequalification System for Road and Bridge Construction Contracts

The Tasmanian Government is committed to maximising opportunities for local SME³ businesses to compete for and win Government procurements.

This Tasmanian Industry Participation Plan (TIPP) has been specifically developed for use in association with the Department of State Growth's Prequalification System for road and bridge construction and maintenance contractors are requested to prepare a TIPP. This TIPP is your opportunity to demonstrate how your business will positively impact on the local industry/economy. You will need to ensure you can verify the information you submit and where possible should provide actual numbers of staff (full-time equivalent)/values of goods and/or services.

The TIPP will be reviewed by a panel of assessors who will attribute a score based on the information you have supplied. That score will be recorded by State Growth and used as the Buy Local Policy's⁴ Local Benefits Test score in the evaluation process for each relevant road and bridge tender (i.e. where suitable prequalification categories exist) submitted by you. The score will contribute a minimum of 20 per cent of the procurement evaluation.

The score will remain valid for a period of three years. If you consider that material changes are required to the information originally supplied in the TIPP, you may request State Growth to seek a review of the revised TIPP (and attributed score). Contractors that have not submitted a TIPP will receive a zero score in relation to the Local Benefits Test criterion.

Contractor details

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³ Local SME are Australian and New Zealand businesses employing less than 200 people

⁴ An overview of the Buy Local Policy is contained in the publication *Buy Local Policy* located on the Purchasing website at <http://www.purchasing.tas.gov.au/buyingforgovernment/publications.jsp>

- (a) I/We acknowledge and agree that the score allocated based on the information submitted in this TIPP will be used as the Buy Local Policy's local benefits test score in the evaluation process for each relevant road and bridge tender (i.e. where suitable prequalification categories exist) submitted by me/us for the period of my/our prequalification and acknowledge and also agree that score will be applied in evaluation of my/our tender submissions in respect of major road and bridge procurements for the period of my/our prequalification.
- (b) I/We agree that the financial and other information submitted in relation to my/our current or most recently completed prequalification application can be used to assist in arriving at the score allocated to me/us under the Local Benefits Test criterion, including to supplement and verify the information supplied in this TIPP.
- (c) I/We request that the following listed information and previous tenders, applications and submissions are considered in addition to the information supplied in this TIPP *[contractor to list below]*.

DSG – Batman Bridge Refurbishment 2018-2019

DSG - Graffiti removal/Various Refurbishment Packages 2015-2020

Snowy Hydro - Penstock and Power station Refurbishments - 2mil per year

Haywards - Bridge and structures - 2mil per year

Local SME industry impact

What is the direct local impact of your business on local SMEs?

Examples: how many people do you employ, where is your business located, what is the ownership? How many people do you employ in Tasmania? Would you expect any new SME jobs to be created to undertake new State Government contracts - approximately how many?

How many people does the business employ in total? 200+

How many people does the business employ in Tasmania? 30

What is the businesses' three year planned annual intake of new employees? 2

How many employee placements are planned for Tasmania? 2 over 3 years

How many trainees and/or apprentices do you employ? N/A

What is the businesses' three year planned annual intake of trainees and/or apprentices? Train 4 in Cert 3 Abrasive Blasting and Painting

How many trainee or apprentice placements are planned for Tasmania? 2 over 3 years Cert 3 trainees Abrasive Blasting and Painting

Other supporting information (free text):

McElligotts has invested a large amount of resources into developing its people. McElligotts has worked closely with higher education providers to develop the Certificate III in Abrasive Blasting and Painting and has put forward many employees, both young and old into this comprehensive education program. This has had immeasurable benefits to the organization both in distributing the knowledge base and in providing our future team leaders the knowledge and confidence to step up.

Manufacturing

Identify the materials or components you manufacture or produce which are used in road and bridge construction works and services activities, the locations of your production facilities and the number of people you employ as a result of your manufacturing and/or production activities.

Description	Location of facility	Number of employees
Preparation and application of protective coatings	Launceston	30+

Professional services

Identify the consulting and other technical services that you do or will require when carrying our State Growth road and bridge contracts.

Description	Name of supplier	Location of supplier	Estimated annual value
Traffic Management	Altus Traffic Management	Rocherlea	\$280,000.00
Service Locations	AJ Water & Leak Detection	Kings Meadows	\$5,000.00
Cranes	Combined Cranes	Launceston	\$100,000.00
Site preparation / tree removal	All Tree Services	Launceston	\$40,000.00
Civil Works	Gradco Civil	Launceston	\$300,000.00

Transport	TAS Freight	Laverton/ Launceston	\$50,000.00
Electrical works	Precision Electrical	Launceston	\$10,000.00
Engineering	Rare	Launceston	\$80,000.00
Fabrication	Haywards	Launceston	\$120,000.00

Labour hire services

Identify the labour hire that you do or will require when carrying our State Growth road and bridge contracts.

Description	Name of supplier	Location of supplier	Estimated annual value	Tasmanian labour %
Labour Hire	Skilled	Launceston	\$10,000.00	100
Labour Hire	Hays	Launceston	\$10,000.00	100

Other (free text)

Identify any other supply chain related activities and relationships employed by your company to, wherever local capability exists, maximise the use of SME and/or local content in the goods and services used in State Growth road and bridge contracts.

Having interstate branches also involve traveling personnel that contribute to local SME through accommodation and food and provisions purchasing

Opportunity for local SME involvement

Would you expect to source components relating to State Government contracts from local SME companies/sub-contractors or do you expect new work to be undertaken locally as a result of you fulfilling any new contracts or workers travelling to the local area/s to undertake the work? How much?

Subcontractors

Does the business routinely subcontract work:

Yes (yes/no)

If yes to the above, can you estimate the proportion (percentage) of work subcontracted based on the financial level applied for or granted and technical categories applied for and granted under the NPS?

25-40%

Identify the subcontractors used by the business.

Description of the work subcontracted	Name of subcontractor	Location of subcontractor	Estimated annual value	Tasmanian labour %
Steel fabrication/repairs	Haywards	Launceston	\$200,000.00	100%
Steel Fabrication	Baily and Sons	Launceston	\$100,250.00	100%
Scaffolding	Proscaff	Launceston	\$150,650.00	100%
Civil Works	Gradco	Launceston	\$100,000.00	100%

General services

Identify the general services, such as administration, accommodation, transportation, operational support, that the business utilises.

Description	Name of supplier	Location of supplier	Annual value
Service Repair	Ian Wingate	Launceston	\$60,000.00
Air equipment Service repair /purchase	Total Air services	Launceston	\$20,000.00
Hydraulic equipment/hoses	Pirtek	Launceston	\$50,000.00
Cleaning	Lindy cox	Launceston	\$30,000.00
Accommodation	Penny Royal Hotel	Launceston	\$10,00.00
Accommodation	Pier Hotel	Georgetown	\$190,000.00

Consumables and other products

Identify the consumables and other products (eg fuel supplies, parts, tools, protective and other clothing and the like) the business purchases in support of it undertaking State Roads road and bridge construction operations.

Description	Name of supplier	Location of supplier	Annual value
Hoses/seals/parts	Total Rubber	Launceston	\$100,000.00
PPE	Amare Safety	Hobart	\$80,000.00
Paint Supplies/consumables	Paint Plus	Launceston	\$95,000.00
Blasting Supplies	Baytrum Distribution Center	Launceston	\$120,000.00
Fuels	Cressy Fuels	Launceston	\$200,000.00

In relation to the manufactured or produced components, provide details of any businesses that you engage in order to provide maintenance or other services, goods or equipment to support and maintain your manufacturing and production activities.

Description	Name of supplier	Location of supplier	Annual value
Auto Electrician	Carswell Auto Electricians	Launceston	\$10,230.00
Forklift Mechanical Repairs	FRM Hire and service	Launceston	\$12,800.00
Tyres	Des Chug Tyre Service	Longford	\$10,500.00
Sign Writing site/vehicles	JT Designs	Launceston	\$8,000.00
Electrical work/ site set ups	Precision Electrical	Launceston	\$15,638.00

Detail how you intend to identify and engage with sub-contractors and/or SMEs in relation to the delivery of any new State Government contracts including your supply chain, ie use of existing supply chains, advertising of sub-contracting or supply opportunities, liaison with industry groups, etc.

As an active member of the Tasmania ACA we will use these platforms to advertise an source local industry experts and suppliers. We will also investigate establishing a presence in the Launceston Chamber of Commerce to assist in liaison and communication of upcoming state projects.

Detail the process that you are to undertake to ensure that local SMEs are not to be disadvantaged where competing with other suppliers in the provision of goods or services to be used as part of any new State Government contracts (ie unpacking of procurements into smaller components so that local SMEs can compete more effectively etc).

As a business that operates in Launceston, we have established a strong chain of local suppliers throughout the years. We rely on these supplies to operate day to day. We will continue to support these suppliers at an increased capacity if successful in this project due to increase quantity requirements.

Local SME will also be supported through large supplies using these businesses as distribution hubs such as Baytrum Distrinution Centre and Paint Plus with the storage and distribution of large amounts of blasting material required for the project. And Jotun Paints to be stored and distributed in larger quantities benefiting the distribution outlets.

Other supporting information (free text):

Broader economic opportunities

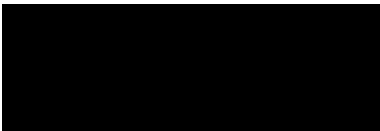
Are there any other impacts that your business and/or specific supply will provide to the local/regional economy when undertaking State Government contracts?

Examples: Your supply may lead to: new skills being developed locally; trainees/apprentices being appointed; cross transfer skills to a local SME partner/sub-contractor; your company (if you are not a local SME) setting up an office/employing local staff; scale for you to take your products/services interstate/overseas; local community sponsorship etc.

Accommodation/ meals etc – in relation to interstate workers

As a result of this contract further employment at our Launceston branch may become available further training of existing staff in Certificate 3 abrasive blasting and painting conducted locals

Further training of Tasmanian labour as scaffold contractor will pick up and train local labour



Signed by the contractor or a person who duly warrants their authority to sign on the contractor's behalf

Name of person signing Daniel McElligott

Position title: Project Manager Estimator

Date: 6/5/2020