



Tasmanian Industry Participation Plan

Building Projects Support Program Application BPSP00004

The Tasmanian Government is committed to maximising opportunities for local suppliers to compete for and win Government procurements. Suppliers/proponents are requested to prepare a Tasmanian Industry Participation Plan (TIPP):

- for all procurements with a value exceeding \$5 million;
- for nominated procurements (at the discretion of the procuring Government entity) greater than \$2 million and up to (and including) \$5 million; and
- for private sector projects valued at over \$5 million that receive support, including in-kind support, valued at or greater than \$500 000 from the Government.

Are you a Tasmanian SME*? Do you employ Tasmanians?

- Yes. Community Care TASMANIA (CCT) has been operating in Tasmania for 30+years
- 100 + jobs during construction, 55 + new qualified support workers each year, 25 new Nurses annually, and 10 ongoing administration/centre managers positions.
- CCT has 210 employees across the state.
- All labour hours are worked by Tasmanian employees.
- Yes, as above, 100 jobs during construction, 75 accredited qualified staff each year, and a minimum of 10 new positions to administer and run the centre.

Guidance information (can be deleted): Below are some examples you may consider including in response to this question:

- *Are you a Tasmanian SME?*
- *How many Tasmanian jobs will be supported by this procurement activity?*
- *How many people do you employ in Tasmania?*
- *Provide an estimate of the number of labour hours worked by Tasmanian-based employees versus other employees.*
- *Would any new Tasmanian jobs be created by the proposed contract - how many?*
- *If you are not a Tasmanian SME, will you be setting up a local Tasmanian office and employing local staff?*

Where are the goods or services to be used in the contract sourced from?

- No, some services,
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- where required and relevant, CCT will source necessary, qualified and allied professionals to deliver services.

- We have multiple MOU's and contracts in place with OT's, Builders, Physiotherapists, Exercise Psychologists, gardeners to deliver services CCT staff are not equipped to deliver, and we use Tasmanian businesses and providers for over 99% of required services.

Some examples are as follows:

Physiofit, Sam Hughes Exercise Physiologist, Quality of Life Homes, Janne Cowan O/T, Balance Foot Studio, Sky Podiatry, Handy RGS.

- The proposed project will only increase our existing arrangements and demand for local suppliers, and will provide other allied services and professionals the opportunity to supply goods and services to CCT due to the expanded facilities.
- CCT has made a point of purchasing, and contract local business and services for any necessary supplies, which stood us in good stead through the pandemic.
- ON rare occasions there will be a need to engage/contract an interstate brokerage organisation for services- a client may be travelling interstate.
- Specialised supplies which may only be sourced from interstate or overseas may be purchased on behalf of clients if no Tasmanian business has them available.

Guidance information (can be deleted): Below are some examples you may consider including in response to this question:

- *Does your business provide all the goods and services identified in your submission?*
- *If not, will the goods or services identified in your submission be provided by or sourced from Tasmanian SMEs? If possible, provide a list.*
- *Provide an estimate of the value of locally sourced goods and services versus imported.*
- *Outline how your submission will incorporate local products, services and capabilities.*

Opportunity for Tasmanian SME* involvement

CCT has already progressed some way into this project, and to date have engaged a selection of Tasmanian businesses and professionals already in relation to the construction.

Some examples are:

ARTAS – use local labour

6ty – use local labour

VOS – will be using local content as and where possible

Launtel – use local labour

As each stage of the buildings is progressed, under consultation with the primary project managers and builders, other local sub- contractors will be engaged to deliver specialised services. The focus will always be on using local /Tasmanian business, if they have the capability and availability to deliver the goods/services in cost effective and timely manner.

Tasmanian RTO's will be contracted to deliver any ASQA accredited training, local suppliers will provide the necessary equipment, goods and services to maintain the project.

Prior to the pandemic and ongoing, CCT has made a point of purchasing supplies of PPE from local and state- based manufacturers and businesses.

Guidance information (can be deleted): Below are some examples you may consider including in response to this question:

- *Will you source components of your offer from other Tasmanian SMEs or sub-contractors? If possible, provide details.*
- *How will you identify and engage with sub-contractors or other Tasmanian SMEs to deliver the contract? Will you use existing supply chains or advertise sub-contracting or supply opportunities? Will you liaise with local industry groups?*
- *How will you ensure that Tasmanian SMEs are not disadvantaged when competing with other suppliers to provide goods or services to be used as part of this contract?*
- *Are there opportunities to transfer skills to a Tasmanian SME or sub-contractor?*

Broader social and economic opportunities

CCT has discussed and consulting many of our allied partners in the home care provider sector. We have already received both verbal and written support from many of them, in addition to support from peak bodies such as TasCOSS, and politicians from all areas of government.

We are currently awaiting EOI's from many sister organisations and allied providers, to ascertain the numbers of their staff, and potential clients who could take advantage of CCT's planned respite facility and training centre.

As mentioned above, the goal is to provide an additional 55 new fully qualified support workers per annum, as well as up to 25 new qualified nurses each year.

10 new jobs will be created in the RTCoE

Of additional benefit, is the respite facility can offer the required number of placement hours under the ASQA guidelines, the trainees will learn on the job practical skills, under supervision and mentorship of qualified staff and trainers.

That is 80 x 120 hours of placement hours at the RTCoE

The Community Visitors Scheme (CVS) is currently auspiced through a partnership with Lifeline Tasmania, and CCT also conducts a weekly Creative Arts Therapy group, and clients pay a small amount to attend each week.

CCT has been very involved in raising funds for MND over a number of years

Guidance information (can be deleted): Below are some examples you may consider including in response to this question:

- *Are there any other benefits that your organisation or this specific contract will provide to the Tasmanian economy?*
- *Will this contract lead to new skills or expertise being developed within Tasmania?*
- *Will trainees or apprentices be appointed? If yes, how many and in which profession?*
- *Does your organisation provide opportunities for pathways to employment for disadvantaged Tasmanians?*
- *Do you support the Tasmanian community, for example through formal support, sponsorship, volunteering or in-kind support?*

Local innovative solutions

CCT's new offices, Respite and Training Centre Of Excellence is innovative in its very design.

The goal of providing construction and allied trade jobs, during the period of the build, using Tasmanian sourced products and expertise.

CCT's ongoing goal of providing new, well qualified practically trained support workers and nurses in aged care and disability sectors, (experiencing a critical shortage of staff) alongside a haven of respite for weary (unpaid) carers.

Collaboration with other providers, RTO will occur to maximum the training benefits across the aged care and disability sectors.

Contracting Tasmanian RTO's, harnessing their scope and experience to deliver the classroom training, this project has social, economic and health benefits to Tasmania. The respite beds will alleviate the strain on hospitals and have mental health and wellbeing benefits to the carers of those using the respite facility, which again benefits the wider community.

Guidance information (can be deleted): Below are some examples you may consider including in response to this question:

- *Does your submission involve adding value to imported goods or services through local development or innovation?*
- *Is your organisation developing strategies to provide goods or services to the Tasmanian economy that have historically been imported from interstate or overseas?*
- *Does your organisation offer any innovative solutions that might benefit the broader Tasmanian community and economy? Provide details.*

Completed and endorsed

Wendy Mitchell

(Name and position – print)

CEO

Community Care

(Supplier name)

TASMANIA

(Signature)

13/12/2021

(Date)

*A Tasmanian SME is a Tasmanian business employing less than 200 people