

## Tasmanian Industry Participation Plan Executive Summary

### Procurement details

<b>Procurement Reference No.</b>	CMU CI50-2016 - CCTV
<b>Procurement title</b>	Information, Communication and Technology Hardware (CI50) Contract -CCTV Category
<b>Name of Responsible Agency/Entity</b>	Department of Treasury and Finance

### Supplier details

<b>Name of supplier</b>	Video Alarm Technologies Pty Ltd
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### Executive summary

VAT will seek to utilise local Tasmanian businesses to service this contract where applicable. We anticipate that additional work could be generated for local security patrol companies and other Tasmanian business. The success of this contract and increased need for further equipment to be delivered to this state will provide additional cost savings for our existing Tasmanian client base through combined freight orders and increased transit to the state. Furthermore, should our staff be required to travel to Tasmania, VAT will aim to ensure that their accommodation is provided by local businesses in the relevant areas applicable to their visit's needs. As a small business we understand the impact that each client can have on our operations and would seek to give back to the Tasmania community through community engagement projects or charity projects that align with the values of VAT on an ad hoc basis.

As a current provider of equipment to a number of clients within Tasmania, VAT would utilise our existing relationship. While our freight contracts are secured on a national basis, VAT would seek to use the services of other local business where applicable. This would include using online services such as '[www.tassielocal.com.au](http://www.tassielocal.com.au)' to identify local accommodation suppliers.

Although we do not have a current need, should the need arise, VAT would seek to advertise with local newspapers and/or websites for further business opportunities that become known to us as a direct result of this contract. VAT will provide first preference to local providers who meet our strict quality, safety and environmental requirements, while delivering a cost-viable solution to our needs before engaging the services of larger corporate businesses. This would naturally be reviewed on a case by cases basis.

This opportunity will allow our operations to increase within the state, requiring more interstate travel while expanding our network of interconnected local businesses. While there can be no guarantee, VAT are hopeful that the increased opportunities we will obtain within Tasmania as a result of this contract will enable us to engage with community projects and charities. In addition to this we are confident that the through the provision of industry leading security technology, our equipment will lead to providing improved security services to the Tasmanian community.