# Tasmanian Industry Participation Plan

## TGVC - 2023 - Supply of Motor Vehicles

The Tasmanian Government is committed to maximising opportunities for local suppliers to compete for and win Government procurements. Suppliers/proponents are requested to prepare a Tasmanian Industry Participation Plan (TIPP):

- for all procurements with a value exceeding $5 million;
- for nominated procurements (at the discretion of the procuring Government entity) greater than $2 million and up to (and including) $5 million; and
- for private sector projects valued at over $5 million that receive support, including in-kind support, valued at or greater than $500 000 from the Government.

## Procurement details

| | |
|---|---|
| **Procurement ID** | TGVC - 2023 |
| **Procurement title** | Supply of Motor Vehicles |
| **Name of Responsible Agency/Entity** | Department of Treasury and Finance |

## Supplier details

| | |
|---|---|
| **Name of supplier** | NISSAN MOTOR CO. (AUSTRALIA) PTY. LTD. |
| **Contact details for supplier** | Malcom Gairns<br>malcom_gairns@nissan.com.au<br>0448 374 723 |

## Are you a Tasmanian SME*? Do you employ Tasmanians?

Motors Nissan (Launceston/Burnie/Devonport) and Hobart Nissan are Tasmanian SME's employing over 40 Tasmanians fulltime (approx. 1500 hours weekly).

Ongoing business such as Government sales are vital to maintaining profitable and fully staffed dealerships.

## Where are the goods or services to be used in the contract sourced from?

Goods sourced from: Japan, Thailand, U.S.A, U.K.

Important note: Some components in sourced vehicles are Australian made – via Nissans aluminium casting plant located in Dandenong Vic.

Goods wholesaled to Tasmanian SME's to facilitate delivery.

## Opportunity for Tasmanian SME* involvement

All services provided to facilitate delivery and maintenance (service) of goods are via Tasmanian SME's.
Engagement of SME's is a franchise arangment via existing agreement/ supply chain

## Broader social and economic opportunities

Motors Nissan (Launceston/Burnie/Devonport) and Hobart Nissan are equal opportunity employers.
Motors Nissan is the major sponsor for Sallys ride charity event, various sporting clubs.
Sponsor of St Giles and offer volunteering for The Salvation Army.

## Local innovative solutions

Nissan has developed its Warrior vehicles (Navara PRO-4/ SL, Patrol) locally.

Completed and endorsed

Malcolm Gairns: Regional Fleet Manager – Southern Region

.....

Name and position

[redacted].....

Signature

...../...../..... 11/17/2023 | 12:19:44 (GMT +10:00)

Date

*A Tasmanian SME is a Tasmanian business employing less than 200 people