

Attachment 1 - Tasmanian Industry Participation Plan

Tasmanian Industry Participation Plan

TGVC - 2023 - Supply of Motor Vehicles

The Tasmanian Government is committed to maximising opportunities for local suppliers to compete for and win Government procurements. Suppliers/proponents are requested to prepare a Tasmanian Industry Participation Plan (TIPP):

- for all procurements with a value exceeding \$5 million;
- for nominated procurements (at the discretion of the procuring Government entity) greater than \$2 million and up to (and including) \$5 million; and
- for private sector projects valued at over \$5 million that receive support, including in-kind support, valued at or greater than \$500 000 from the Government.

Procurement details

Procurement ID	TGVC - 2023
Procurement title	Supply of Motor Vehicles
Name of Responsible Agency/Entity	Department of Treasury and Finance

Supplier details

Name of supplier	SAIC Motor Australia Pty Ltd
Contact details for supplier	National Fleet Manager lance.mcglone@smil.com 0450 497 117

Are you a Tasmanian SME*? Do you employ Tasmanians?

SAIC Motor Australia, trading as MG Australia is a wholly owned subsidiary of SAIC Motors International. MG Motor Aust employ over 100 people in Australia and have 2 authorised MG Dealerships in Tasmania at Hobart and Launceston. These Dealerships employ over 300 local staff at their operations handling MG business and other franchises. We expect continued growth of the MG brand in Australia and Tasmania and are confident these employment numbers will increase further. MG Australia provide support to the Tasmanian dealers and customers by Victorian based staff and regular visitations.

Where are the goods or services to be used in the contract sourced from?

MG Australia is an importer of MG motor vehicles. MG Australia also the import all genuine MG parts and accessories, distributed through our authorise dealer network. These vehicles, parts and accessories are manufactured in China (some accessories are sourced in Australia). The goods and services will be sourced and supplied by the two authorised MG dealerships in Tasmanian, being Hobart MG and Buckby MG in Launceston.

Opportunity for Tasmanian SME* involvement

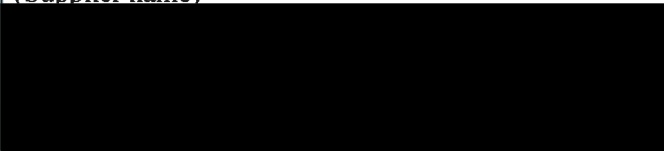
As noted earlier, we have two dealers in Tasmania that will supply goods and services. Buckby MG in Launceston employ approximately 120 members of their local community. They also support over 20 local community organisations from football, motor sports, golf and the Lions Club. Hobart MG employ over 200 people across their business. They are also heavily invested in their local community through numerous sponsorships. These range from a professional basketball team, through community sport and a suicide prevention organisation.

Broader social and economic opportunities

MG Australia is a leader in the import and expansion of electric vehicles into the Australian market. This will require our dealerships to employ apprentice automotive mechanics. Our product range will require apprentices to be trained in repair and maintenance of both electric and internal combustion engines.

Local innovative solutions

- While our vehicles have been designed and manufactured overseas, they have been adapted to local conditions.
- MG4 Electric Vehicle is competitively priced and has recently been awarded CarSales Car of the Year. This Zero Emissions vehicle will assist Tasmania in reaching the State's Emissions goals. 50% of the requirements to be car of the year relate to cost of ownership. This presents MG4 customers a low cost of ownership proposition.

Completed and endorsed	<i>Zongqiang Cao</i> (Name and position – print)
	<i>MG4 Australia</i> (Supplier name)
	 (Signature)
	<i>27, 5, 2024</i> (Date)

*A Tasmanian SME is a Tasmanian business employing less than 200 people