

Local SME Industry Impact Statement

ATTACHMENT B – TASMANIAN INDUSTRY PARTICIPATION PLAN (TIPP) (template)

The Tasmanian Government is committed to maximising opportunities for local SME¹ businesses to compete for and win Government procurements. Businesses are requested to prepare a Tasmanian Industry Participation Plan:

This Plan is your opportunity to demonstrate how your submission will positively impact on the local industry/economy. You do not need to answer all of the questions and your submission may not necessarily be limited to these issues (which are provided as prompts).

You will need to ensure you can verify the information you submit and where possible should provide actual numbers of staff (full-time equivalent)/values of goods and/or services.

Whilst the provision of this Tasmanian Industry Participation Plan is voluntary, it is an essential part of your submission and will be used by the Department of Education to evaluate your submission.

This Plan will contribute to 10% of the procurement evaluation. Failure to submit a Plan will receive a zero score in relation to this criterion.

Please note that the Department of Education is unable to enter into a contract until provided with a TIPP, and the content of such is endorsed by its Head of Agency.

Procurement details

Procurement Reference No.	J023
Procurement title	AUSTINS FERRY PRIMARY SCHOOL – MAJOR REDEVELOPMENT
Name of Responsible Agency/Entity	Department of Education

Supplier details

Name of supplier	
Contact details for supplier	

¹ Local SME are Australian and New Zealand businesses employing less than 200 people.

Local SME industry impact

What is the direct local impact of your business?

Examples: Are you a local SME (how many people do you employ, where is your business located, what is the ownership)? How many people do you employ in Tasmania? Would any new SME jobs be created by the proposed contract - how many?

Goods and services to be utilised in the contract

Identify the goods and/or services you expect to purchase in order to complete the contract and provide the requested information in relation to same, where known.

Identified goods or services	Total estimated value	Name of supplier anticipated to be used (if already determined through existing supply chain arrangements)	Location of supplier (where already determined through existing supply chain arrangements)	If supplier not yet determined, is there a local SME market for same? (Yes/No)
Civil works	\$320,647.00	Dougies Diggers	Margate	N/A
Concrete supplier	\$75,000.00	Hanson	Moonah	N/A
Reinforcement	\$35,000.00	ARC	Montrose	N/A
Masonry	\$36,021.00	All Brick	Mornington	N/A
Structural Steel	\$75,286.00	DRV	Bridgewater	N/A
Timber supplier	\$125,000.00	Clennetts Mitre 10	Kingston	N/A
Hardware	\$9,916.00	Access Hardware	Moonah	N/A
Roofer	\$182,613.00	Frank Hill Roofing	Mornington	N/A
Windows	\$241,956.00	VOS	Kingston	N/A
Plaster	\$198,620.00	Brocklehurst	Hobart	N/A
Doors	\$3,705.00	Fentons	Moonah	N/A
Joinery	\$118,906.00	Fairbrother	Devonport	N/A
Painting	\$36,088.00	Elite Painters	Kingston	N/A
Floor Finishes	\$102,115.00	Carpet Company	Hobart	N/A
Plumbing	\$498,053.00	Overeem	Kingston	N/A
Electrical	\$284,580.00	Contact Electrical	Hobart	N/A
Mechanical	\$136,814.00	Super Heat	Hobart	N/A
Landscaping	\$475,306.00	Land Solutions	Kingston	N/A



Fairbrother
CONSTRUCTION

Austin's Ferry Primary School Industry Impact Statement

Established in 1973, Fairbrother has grown to be Tasmania's largest construction company and is wholly Tasmanian owned by its key employees.

The Southern Construction division office is located at 59 Sandy Bay Road Battery Point and employs 19 office-based staff and 84 site-based employees.

Fairbrother values the local communities in which it operates and aims to always have a positive impact. Wherever possible, Fairbrother utilises the services of local contractors and suppliers in completing projects.

Over a number of years, Fairbrother has been assisting local contractors and suppliers in delivering projects they once may have thought outside their capabilities. Fairbrother is willing to give new contractors opportunities and often provides guidance, management, and financial support to allow smaller operators to grow their companies and prosper. This often results in contractors gaining the experience to undertake larger project opportunities, which, in turn, sees them offer more employment opportunities and increase their positive impact on the community.

Fairbrother encourages its employees to support local communities. Where possible, we source pricing and purchase from local suppliers and providers. When operating in remote locations, we are conscious that the local community expects and needs to benefit from our presence.

Our company is committed to the sustainable growth and development of the construction Industry in Tasmania and look to take an active and positive approach to ensure the industry's long-term success, which further benefits the communities in which we operate.

Our involvement in this project will see local building consultants engaged to provide design services to the project and industry contractors used for every trade where possible, ensuring that local jobs are secured and or generated. This aims to support local businesses and the industry as a whole. Fairbrother employees will undertake all works that are not subcontracted out. We see this as a direct benefit to the local community as we directly employ all of our people who live and work in local regions. All materials and supplies will be sourced through local suppliers, again ensuring that local jobs are positively impacted by the proposed works.

By sourcing services from local businesses, we see that our operations will have a positive impact on other industries, either related or non-related to the construction industry. These would include transport and food services industries.

Fairbrother's involvement in this project gives us the opportunity to provide continued employment and further career opportunities for our employees. We believe that training and continually developing our people is a key ingredient to our success and to enable the communities in which we operate to grow. By providing continued training for our people, it paves the way for them to be promoted into new positions, thus providing opportunities for additional tradespersons to join our team or for younger people to join the work force via a trade apprenticeship. We strongly believe people development is the core ingredient to building a good business, and in return will have a permanent and positive impact on the Tasmanian community and industry.

Our involvement in this project provides us with the opportunity to engage subcontract and supply companies who share the same philosophies to employment and employee development as we do. We see this the most effective way to have a positive influence on our local community and industries.