

# TASMANIAN INDUSTRY PARTICIPATION PLAN

## *Procurement details*

Procurement Reference No.	J195
Procurement Title	Southern Support School Redevelopment
Name of Responsible Agency/Entity	Department of Education

## *Supplier details*

Name of Supplier	Vos Construction & Joinery Pty Ltd
Contact Details for Supplier	Telephone : 6229 0300 Facsimile : 6229 0333

## Executive Summary

Vos Construction & Joinery Pty Ltd (Vos), formerly Laver Pty Ltd and recently acquired Matthews Construction Pty Ltd, is a privately owned company established in 1967 and incorporated in 1986. It has operated successfully in Tasmania for over 53 years.

Over this time our staff, many of whom have been with us for over thirty years, have developed an exceptional knowledge of all forms of construction and are regarded as some of the best building professionals in the industry by both government and private clients.

Vos has offices in Launceston (Head Office), Devonport and Hobart, and carry out projects across Tasmania. Vos currently employs a total of 250 permanent staff, 42 of which are in Launceston, 57 in Devonport and 151 in Hobart.

Vos undertakes a diverse range of construction projects ranging from heavy civil works to commercial and domestic construction, shop fitting, glazing and joinery with clients from all industry sectors.

Vos has attained an enviable record of growth and achievement, and is now recognized as a prominent provider of construction and joinery services in Tasmania. The kindergarten redevelopment project provides further opportunity to grow both our business and employees.

Throughout our years in the industry, Vos has not only fostered the company's growth and experience, but also that of our local subcontractors, consultants and suppliers. Many projects have brought unprecedented challenges and skill requirements, leading many of our subcontractors to believe the projects beyond their expertise. However, with Vos' willingness to provide opportunity, support and management, these companies have prospered and increased their future employability and/or workload.

This collaboration with local entities positively benefits both the Tasmanian building industry and community, through the ability to offer reliable employment opportunities and provide relevant, quality facilities and resources.

## Direct Local Impact

Vos bring a loyal and dedicated crew to all of our projects. We have detailed a list of Tasmanian based preferred consultants, suppliers and subcontractors. It is envisaged our local trades and consultants have the expertise to undertake this project, most of whom are small to medium business enterprises.

Throughout our projects Vos engages a substantial number of subcontractors during the demolition, construction and finishing off phases.

Vos will only use subcontractors who have the following attributes.

- A proven track record for quality work;
- A commitment to safe work practices and the required documentation to ensure this happens;
- Abide by all statutory requirements;
- Have a sound financial background;
- Good supervisory staff that are dedicated to the project and will work with all project team members for the betterment of the job.

Upon completion of the works, local employment opportunities will be set to dramatically increase; with new opportunities associated with the centre itself, as well as by neighbouring businesses who will be required to cater to the higher population visiting or moving to the area.

**Indirect Local Impact**

Subcontract labour for the various trade packages within this project will travel to and from the site on a daily basis, bringing benefits to the local economy through the purchasing of fuel, food and various minor materials.

It is estimated that on average up to 15 tradespeople would be required on site throughout the project over a 17 month period. The indirect impact will see these people contribute income back into the local community via the need to utilise local services, or via their household expenditure. A potential spend of \$1,700.00 per individual on the project during this period is predicted.

The likely businesses in the community that may indirectly benefit are local takeaway and food outlets, coffee shops, gym facilities, hardware stores, local supermarkets and the like.

The construction of the new child care centre and upgrade to the existing school will increase the level and accessibility of education, care and services to the local Howrah community and surrounding areas.

The existing facility is already an important part of Southern Tasmania’s education network as it caters for students that have special needs and higher requirements of education and care, this project will not only benefit the local Howrah community but also all surrounding areas. The redevelopment and construction of the new childcare centre will enable the school to increase student enrolment, whilst improving existing facilities for current students and staff members. The improved facilities and capacity to accommodate more students will help to expand the current role this facility plays and will reduce the loss of local families to schools outside the Howrah community.

The reputation of a well-established education facility catering to students with special needs will be a drawcard for the local community in terms of future population growth, and business to the area. Potential residents will be provided peace of mind with appropriate and relevant services easily accessible in the event they are required. This population growth will in turn increase all aspects of business to the area.

**Goods & Services to be Utilised**

Goods & Services	Total Estimated Value	Anticipated Supplier	Location of Supplier
Building Materials	\$255,000.00	Various local suppliers	Tasmania
Concrete Supply	\$63,500.00	Hanson Concrete	Tasmania
Subcontract Trades	\$4,275,000.00	Various local	Southern Tasmania

**Broader Economic Opportunities**

With Vos as the successful tenderer for the project, a direct impact to Tasmania’s work force will occur, reducing the state’s unemployment rate. The project brings possibilities of additional requirements for administration and management roles, as well as additional carpenters and/or apprentice opportunities, benefitting both Vos’ work force and the broader community.

Vos is also committed to making a positive difference within the local community, via the work of the Vos Foundation. The Vos Foundation was established in 1987 with the intent of helping those less fortunate or who experience unnecessary hardship.

Each year, a percentage of the company’s profit is donated to the foundation; which is then distributed to organisations or individuals in the following sectors:

- Underprivileged and homeless;
- Aged care, veterans and those who have suffered loss;
- Church and religious institutions;
- Local and international charity groups; and
- School and educational institutions via scholarships;