

## Tasmanian Industry Participation Plan (template/guide)

The Tasmanian Government is committed to maximising opportunities for local SME<sup>1</sup> businesses to compete for and win Government procurements. Suppliers/proponents are requested to prepare a Tasmanian Industry Participation Plan:

- For all procurements with a value exceeding \$5 million;
- For nominated procurements (at the discretion of the procuring Government entity) greater than \$2 million and up to \$5 million; and
- For private sector projects valued at over \$5 million that receive support, including in-kind support, valued at or greater than \$500 000 from the Government.

This Plan is your opportunity to demonstrate how your submission will positively impact on the local industry/economy. You do not need to answer all of the questions below and your submission may not necessarily be limited to these issues (which are provided as prompts). You will need to ensure you can verify the information you submit and where possible should provide actual numbers of staff (full-time equivalent)/values of goods and/or services.

For procurements, the Tasmanian Industry Participation Plan is an essential part of your submission and will be used by the procuring entity to evaluate your submission. In these circumstances, the Plan will contribute a minimum of 10% of the procurement evaluation. Suppliers that fail to submit a Plan will receive a zero score in relation to this criterion.

This template was specifically developed for procurement. Where a Tasmanian Industry Participation Plan is required for a private sector project, the template should be adapted to suit the specific circumstances of the project.

### **Procurement details**

<b>Procurement Reference No.</b>	DHHS-5799A
<b>Procurement title</b>	Provision of Services for the Engagement of Locum Medical Officers and Recruitment of Medical Practitioners
<b>Name of Responsible Agency/Entity</b>	Department of Health and Human Services

<sup>1</sup> Local SME are Australian and New Zealand businesses employing less than 200 people.

## Supplier details

<b>Name of supplier</b>	Global Medics Pty Ltd
<b>Contact details for supplier</b>	Peter Healy. Operations Manager, Global Medics. (02) 8248 2900 Peter.healy@globalmedics.com.au

### Local SME industry impact

What is the direct local impact of your business?

Global Medics Pty Ltd is able to contribute to Tasmania local economy via the candidate we place in health care facilities spending money on food, accommodation and internal travel within the local area and across the state of Tasmania. Global Medics encourage our internal staff to undertake client site visits and in doing so also contribute via purchasing of accommodation, restaurant facilities and hire car. We are unable to estimate the creation of jobs this would encourage.

It is the intention of Global Medics to utilise as much as possible candidates who are local to Tasmania.

### Goods and services to be utilised in the contract

Identify the goods and/or services you expect to purchase in order to complete the contract and provide the requested information in relation to same, where known.

<b>Identified goods or services</b>	<b>Total estimated value</b>	<b>Name of supplier anticipated to be used (if already determined through existing supply chain arrangements)</b>	<b>Location of supplier (where already determined through existing supply chain arrangements)</b>	<b>If supplier not yet determined, is there a local SME market for same? (Yes/No)</b>
Car rental company	unknown	Unknown but will be local to the area	Local	As much as possible
Hotel accommodation	unknown	Unknown but will be local to the area	Local	As much as possible
Restaurants	unknown	Unknown but will be local to the area	Local	As much as possible
Supermarkets	unknown	Unknown but will be local to the area	Local	As much as possible

### **Opportunity for local SME involvement**

Will you source components of your offer from other local SME companies/sub-contractors or is there new work to be undertaken locally as a result of you fulfilling the contract or workers travelling to the local area to undertake the work? How much?

Where possible

Detail how you intend to identify and engage with sub-contractors and/or other SMEs in relation to the delivery of the contract including your supply chain ie use of existing supply chains, advertising of sub-contracting or supply opportunities, liaison with industry groups, etc.

Not applicable

Detail the process that you are to undertake to ensure that local SMEs are not to be disadvantaged where competing with other suppliers in the provision of goods or services to be used as part of this contract (ie unpacking of procurements into smaller components so that local SMEs can compete more effectively etc).

Wherever possible Global Medics uses family owned and SME businesses.

### **Broader economic opportunities**

Are there any other impacts that your business and/or this specific supply will provide to the local/regional economy?

*Examples: Your supply may lead to: new skills being developed locally; trainees/apprentices being appointed; cross transfer skills to a local SME partner/sub-contractor; your company (if you are not a local SME) setting up an office/employing local staff; scale for you to take your products/services interstate/overseas; local community sponsorship etc.*

Global Medics supplies locum medical officers and has little ability to assist in training or upskilling of our candidates.

Wherever possible Global Medics uses locally sourced professionals and supports local businesses to provide our support services.

**Note:** *Where determined appropriate by the procuring entity, the supplier's obligations under this Plan are to be captured in the contract and monitored as part of the contract performance.*