

Tasmanian Industry Participation Plan (template/guide)

The Tasmanian Government is committed to maximising opportunities for local SME¹ businesses to compete for and win Government procurements. Suppliers/proponents are requested to prepare a Tasmanian Industry Participation Plan:

- For all procurements with a value exceeding \$5 million;
- For nominated procurements (at the discretion of the procuring Government entity) greater than \$2 million and up to \$5 million; and
- For private sector projects valued at over \$5 million that receive support, including in-kind support, valued at or greater than \$500 000 from the Government.

This Plan is your opportunity to demonstrate how your submission will positively impact on the local industry/economy. You do not need to answer all of the questions below and your submission may not necessarily be limited to these issues (which are provided as prompts). You will need to ensure you can verify the information you submit and where possible should provide actual numbers of staff (full-time equivalent)/values of goods and/or services.

For procurements, the Tasmanian Industry Participation Plan is an essential part of your submission and will be used by the procuring entity to evaluate your submission. In these circumstances, the Plan will contribute a minimum of 10% of the procurement evaluation. Suppliers that fail to submit a Plan will receive a zero score in relation to this criterion.

This template was specifically developed for procurement. Where a Tasmanian Industry Participation Plan is required for a private sector project, the template should be adapted to suit the specific circumstances of the project.

Procurement details

Procurement Reference No.	DHHS-5799A
Procurement title	Provision of Services for the Engagement of Locum Medical Officers and the Recruitment of Medical Practitioners
Name of Responsible Agency/Entity	Department of Health and Human Services

¹ Local SME are Australian and New Zealand businesses employing less than 200 people.

Supplier details

Name of supplier	I Medical PTY LTD
Contact details for supplier	02 9544 1180

Local SME industry impact

What is the direct local impact of your business?

I Medical will not be employing staff directly in Tasmania due to the size of the business however we will be supplying doctors to various locations around the state including local, meaning we will support local businesses such as but not limited to:

- Car hire companies,
- Accommodation providers,
- Local shops where doctors purchase their food, potentially come clothes or ad-hoc items
- Taxi firms providing a service to doctors going to and from the airport
- Restaurants being used by doctors
- Petrol stations for fuel with hire cars
- Local tourist attractions for doctors who explore the area

Goods and services to be utilised in the contract

Identify the goods and/or services you expect to purchase in order to complete the contract and provide the requested information in relation to same, where known.

Identified goods or services	Total estimated value	Name of supplier anticipated to be used (if already determined through existing supply chain arrangements)	Location of supplier (where already determined through existing supply chain arrangements)	If supplier not yet determined, is there a local SME market for same? (Yes/No)
Car hire	Not known	Not known	Not known	Yes
Accommodation	Not known	Not known	Not known	Yes
Taxi	Not known	Not known	Not known	Yes
Food	Not known	Not known	Not known	Yes
Restaurants	Not known	Not known	Not known	Yes
Petrol stations	Not known	Not known	Not known	Yes

Opportunity for local SME involvement

Will you source components of your offer from other local SME companies/sub-contractors or is there new work to be undertaken locally as a result of you fulfilling the contract or workers travelling to the local area to undertake the work? How much?

As we are unable to utilise locally employed doctors into Tasmania Health we will not be able to utilise local doctors to fulfil locum requirements across the state. Where doctors are not employees of the crown and are local to the hospital, we will offer roles to these doctors first.

Where possible, we will utilise local SME to provide the services that we need upon a doctor arriving and providing locum services to the a hospital. This is dependent on whether the hospital depicts where we should book doctors in to and/or if they book the services themselves, meaning we have no say in the decision of services we choose to use.

Detail how you intend to identify and engage with sub-contractors and/or other SMEs in relation to the delivery of the contract including your supply chain ie use of existing supply chains, advertising of sub-contracting or supply opportunities, liaison with industry groups, etc.

As above

Detail the process that you are to undertake to ensure that local SMEs are not to be disadvantaged where competing with other suppliers in the provision of goods or services to be used as part of this contract (ie unpacking of procurements into smaller components so that local SMEs can compete more effectively etc).

As above

Broader economic opportunities

Are there any other impacts that your business and/or this specific supply will provide to the local/regional economy?

We will be supplying doctors with a wealth of experience (depending on the level), which will in turn provide training services to more junior doctors working in the district. This will work towards THS having better equipped and well trained doctors working within the system.

In the long term, if the local public have a better quality of healthcare, this potentially leads to the local population being happier & area being more desirable to live in, attracting more families to move into the region and bolstering the local economy in terms of provision of services due to attracting new skills and expenditure into other local SMEs due to increase population and needs for services.

Note: *Where determined appropriate by the procuring entity, the supplier's obligations under this Plan are to be captured in the contract and monitored as part of the contract performance.*