

Tasmanian Industry Participation Plan (template/guide)

The Tasmanian Government is committed to maximising opportunities for local SME¹ businesses to compete for and win Government procurements. Suppliers/proponents are requested to prepare a Tasmanian Industry Participation Plan:

- For all procurements with a value exceeding \$5 million;
- For nominated procurements (at the discretion of the procuring Government entity) greater than \$2 million and up to \$5 million; and
- For private sector projects valued at over \$5 million that receive support, including in-kind support, valued at or greater than \$500 000 from the Government.

This Plan is your opportunity to demonstrate how your submission will positively impact on the local industry/economy. You do not need to answer all of the questions below and your submission may not necessarily be limited to these issues (which are provided as prompts). You will need to ensure you can verify the information you submit and where possible should provide actual numbers of staff (full-time equivalent)/values of goods and/or services.

For procurements, the Tasmanian Industry Participation Plan is an essential part of your submission and will be used by the procuring entity to evaluate your submission. In these circumstances, the Plan will contribute a minimum of 10% of the procurement evaluation. Suppliers that fail to submit a Plan will receive a zero score in relation to this criterion.

This template was specifically developed for procurement. Where a Tasmanian Industry Participation Plan is required for a private sector project, the template should be adapted to suit the specific circumstances of the project.

Procurement details

| | |
|--|---|
| Procurement Reference No. | DHHS-5799A |
| Procurement title | Provision of Services for the Engagement of Locum Medical Officers and the Recruitment of Medical Practitioners |
| Name of Responsible Agency/Entity | Department of Health and Human Services |

¹ Local SME are Australian and New Zealand businesses employing less than 200 people.

Supplier details

| | |
|-------------------------------------|--|
| Name of supplier | Support2Health Pty Ltd |
| Contact details for supplier | 1/274 Port Drive P O Box 1616 Broome WA 6725 Tel: (08) 9192 8563 Fax: (08) 9115 1822 Email: Karen@support2health.com.au |

Local SME industry impact

What is the direct local impact of your business?

Examples: Are you a local SME (how many people do you employ, where is your business located, what is the ownership)? How many people do you employ in Tasmania? Would any new SME jobs be created by the proposed contract - how many?

Support2Health is a SME based in Broome, Western Australia. Support2Health is a medical recruitment company that is focused on providing medical workforce support to rural and remote locations across Australia. Support2Health employs 3 staff as the core workforce of the company. The role of Support2Health in Tasmania is anticipated to provide short term and long term employment for medical professionals across the various rural and remote locations.

Goods and services to be utilised in the contract

Identify the goods and/or services you expect to purchase in order to complete the contract and provide the requested information in relation to same, where known.

| Identified goods or services | Total estimated value | Name of supplier anticipated to be used (if already determined through existing supply chain arrangements) | Location of supplier (where already determined through existing supply chain arrangements) | If supplier not yet determined, is there a local SME market for same? (Yes/No) |
|-------------------------------------|--------------------------------------|---|---|---|
| Hire Cars | Ongoing Est \$10,000 annually | Various Tasmanian based car hire companies | Various locations | Yes |
| Flights | Ongoing Est \$15,000 annually | | | |
| Accommodation | Ongoing, est \$15,000 annually | Various | Various | Yes |

Opportunity for local SME involvement

Will you source components of your offer from other local SME companies/sub-contractors or is there new work to be undertaken locally as a result of you fulfilling the contract or workers travelling to the local area to undertake the work? How much?

Support2Health anticipates placing medical professionals in both short term and long term employment with Tas Health sites. Placements will require travel and accommodation that will be sourced from local SME companies.

Detail how you intend to identify and engage with sub-contractors and/or other SMEs in relation to the delivery of the contract including your supply chain ie use of existing supply chains, advertising of sub-contracting or supply opportunities, liaison with industry groups, etc.

Support2Health would make a concerted effort to liaise with the local health services to establish suitable travel and accommodation requirements utilising SMEs in the area.

Detail the process that you are to undertake to ensure that local SMEs are not to be disadvantaged where competing with other suppliers in the provision of goods or services to be used as part of this contract (ie unpacking of procurements into smaller components so that local SMEs can compete more effectively etc).

The services that would be provided by Support2Health would be locally based in Tasmania and would utilise the local SMEs dependant on where the placements are located. It is intended that only local SMEs would be utilised for travel, accommodation and other services as required by locum medical officers per placement.

Broader economic opportunities

Are there any other impacts that your business and/or this specific supply will provide to the local/regional economy?

Examples: Your supply may lead to: new skills being developed locally; trainees/apprentices being appointed; cross transfer skills to a local SME partner/sub-contractor; your company (if you are not a local SME) setting up an office/employing local staff; scale for you to take your products/services interstate/overseas; local community sponsorship etc.

Locum medical officers placed in Tas Health sites have the opportunity to provide upskilling and mentoring to on-site staff where the opportunity exists.

Note: Where determined appropriate by the procuring entity, the supplier's obligations under this Plan are to be captured in the contract and monitored as part of the contract performance.