

Tasmanian Industry Participation Plan Executive Summary

Procurement details

Procurement Reference No.	DHHS-5792A:
Procurement title	Supply of Clinical Protective Apparel and Drapes
Name of Responsible Agency/Entity	Department of Health

Supplier details

Name of supplier	O & M Halyard Australia Pty Ltd
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Executive summary

- O & M Halyard Australia Pty Ltd has for the past 20 years, serviced over 100+ public government contracts, in the Australian & New Zealand Market. They have a proven track record of delivering an exceptional service, and have extensive experience working with both public and private sectors.

Direct local impact of O & M Halyard Pty Ltd in Tasmania

- O & M Halyard Australia is not be considered a local SME however the company employs local Australians and has less than 200 employees. Their logistic supplier DHL currently employs and outsources local staff to distribute these products within Tasmania.
- It is quite possible that by being successful as a sole supplier with this tender O & M Halyard Australia or its suppliers may have to employ additional staff and or require local services for distribution and/or training.

Indirect local impact of O & M Halyard's submission

- O & M Halyard has regular site visits to ALL its' clients including THS, whereby they source local accommodation, food and transport services to and from Tasmania, which is having a positive impact on the local economy.
- In respect to notifying Tasmanian suppliers, O & M Halyard Australia may at its discretion go out to tender for the provision of logistics and various other services as required. Pre-qualified entities, be they; Small Medium Enterprises (SME), non-SME, Australian owned, internationally owned or locally owned and run Tasmanian companies are given the opportunity tender for the business in an equal & fair way. In respect to the provision of logistics for Tasmania as an example, Halyard would typically invite transport companies that have a presence in Tasmania and who have the right mix of capacity, competency and geographical coverage to tender for the business.

Broader social impact

- Halyard has a long history of supporting the education of healthcare workers globally and remains committed to delivering superior education, training, and technical support.
- Their highly skilled account managers use their in-depth knowledge of products, industry, and local standards to partner with customers, ensuring they are able to deliver the highest possible level of care to patients.
- Halyard's bespoke education and training includes:
 - Staff in-services
 - Product training and educational workshops
 - Audits to streamline supply and assist with compliance to changing healthcare standards
 - Educational Webinars on industry issues and trends
 - Ongoing product support and education
 - HALYARD* Education Foundation- a growing online platform of ground-breaking educational units to enable health care workers to remain at the forefront of best practice and industry trends
- Training is provided in-person, at mutually agreeable times and locations for hands-on education sessions using PowerPoint, video and hand-outs. Frequency of training is flexible and can usually be arranged within a two week timeframe and will be determined in consultation within 24-48 hours.