

Tasmanian Industry Participation Plan

The Tasmanian Government is committed to maximising opportunities for local SME* businesses to compete for and win Government procurements. Suppliers/proponents are requested to prepare a Tasmanian Industry Participation Plan:

- for all procurements with a value exceeding \$5 million;
- for nominated procurements (at the discretion of the procuring Government entity) greater than \$2 million and up to (and including) \$5 million; and
- for private sector projects valued at over \$5 million that receive support, including in-kind support, valued at or greater than \$500 000 from the Government.

Procurement details

Procurement Reference No.	DOH-5890
Procurement title	Supply of Retail Natural Gas
Name of Responsible Agency/Entity	Tasmanian Health Service

Supplier details

Name of supplier	Tas Gas Retail Pty Ltd
Contact details for supplier	Kate Daley Manager kate.daley@tasgas.com.au

* Local SMEs are Australian and New Zealand businesses employing less than 200 people, consistent with the obligations under various free trade agreements and procurement arrangements by which the Tasmanian Government is bound.

Local SME industry impact

What is the direct local impact of your business?

Tas Gas Retail is based in Launceston Tasmania and directly employs 8 staff. It receives indirect services from Tas Gas Networks (human resources, finance and IT support) who are based in Launceston and Hobart and employ approximately 75 staff.

No new jobs would be created from the award of this contract.

Goods and services to be utilised in the contract

How much of the goods and services in your submission will be provided by/sourced from local SMEs (this includes goods/services you provide as well as goods/services procured/produced from suppliers/sub-contractors/partners)?

All staff involved in delivering a gas service under this RFP are based in Tasmania.

Identify the goods and/or services you expect to purchase in order to complete the contract and provide the requested information in relation to same, where known.

Identified goods and/or services	Total estimated value	Name of supplier anticipated to be used (if already determined through existing supply chain arrangements)	Location of supplier (where already determined through existing supply chain arrangements)	If supplier not yet determined, is there a local SME market for same? (Yes/No)
Natural gas	Total estimated max value of first year of the RFP: \$0.915 M	Gas – commercial in confidence, Jemena (Eastern Gas Pipeline) & Palisade (Tasmanian Gas Pipeline)	Victoria	No

Opportunity for local SME involvement

Will you source components of your offer from other local SME companies/sub-contractors or is there new work to be undertaken locally as a result of you fulfilling the contract or workers travelling to the local area to undertake the work? How much?

The supply chain is wholly mainland based as natural gas is not produced in Tasmania.

Detail how you intend to identify and engage with sub-contractors and/or other SMEs in relation to the delivery of the contract including your supply chain i.e. use of existing supply chains, advertising of sub-contracting or supply opportunities, liaison with industry groups, etc.

N/A – natural gas is not produced in Tasmania & transportation of gas is via monopoly pipelines.

Detail the process that you are to undertake to ensure that local SMEs are not to be disadvantaged where competing with other suppliers in the provision of goods or services to be used as part of this contract (i.e. unpacking of procurements into smaller components so that local SMEs can compete more effectively etc).

N/A

Broader economic opportunities

Are there any other impacts that your business and/or this specific supply will provide to the local/regional economy?

Support for Tas Gas Retail as a Tasmanian based retailer increases our ability to provide expert advice and services regarding the retail of natural gas to Tasmanian households and businesses.