

Tasmanian Industry Participation Plan

PEACOCK CENTRE REDEVELOPMENT

TENDER NO: DOH-5910

The Tasmanian Government is committed to maximising opportunities for local suppliers to compete for and win Government procurements. Suppliers/proponents are requested to prepare a Tasmanian Industry Participation Plan (TIPP):

- for all procurements with a value exceeding \$5 million;
- for nominated procurements (at the discretion of the procuring Government entity) greater than \$2 million and up to (and including) \$5 million; and
- for private sector projects valued at over \$5 million that receive support, including in-kind support, valued at or greater than \$500 000 from the Government.

Procurement details

Procurement ID	DOH-5910
Procurement title	Peacock Centre Redevelopment
Name of Responsible Agency/Entity	Department of Health

Supplier details

Name of supplier	Hansen Yuncken Pty Ltd
Contact details for supplier	Bruce Maher State Manager – Tasmania Hansen Yuncken 39 Patrick Street, Hobart, TAS 7000 Ph: 6215 4600, E: bmaher@hansenyuncken.com.au

Are you a Tasmanian SME*? Do you employ Tasmanians?

Hansen Yuncken is one of Australia's leading, privately owned construction companies. The company was founded in 1918 and operates nationally with offices in VIC, NSW, SA, QLD and TAS. Hansen Yuncken has operated continuously in Tasmania for more than 80 years. During that time we have established strong working relationships with local subcontractor and supplier networks and have successfully delivered many landmark buildings.

We employ approximately 50 local staff in Tasmania and have more than 600 staff around Australia. The local branch includes a very capable mix of senior managers, project managers, site managers, contract administrators, design managers, services engineers, estimators safety officers, carpenters, labourers and various support staff.

As evidenced in the table below, irrespective of project size, type or location, the overwhelming majority of our expenditure on recent projects has remained with Tasmanian businesses.

PROJECTS		% TASMANIAN SUPPLIERS/ CONTRACTORS	% NATIONAL SUPPLIERS/ CONTRACTORS
PROJECTS >\$50M	Hedberg (UTAS)	87%	13%
	Parliament Square Stage 1A, \$100m	75%	25%
	MONA, \$64.5m	76%	24%
PROJECTS \$10M - \$50M	Launceston General Hospital, \$32m	83%	17%
PROJECTS <\$10M	Port Arthur Penitentiary Conservation Project, \$5.8m	81%	19%
	Molle Street Redevelopment, \$6.6m	100%	0%

We would expect the Peacock Centre project will also be Tasmanian orientated and where skills, experience, availability and price competitiveness allow, sourced from the local area.

Where are the goods or services to be used in the contract sourced from?

Hansen Yuncken's philosophy with regard to product sourcing revolves around three key principles:

1. We seek to maximise opportunities for local Subcontractors and suppliers where possible
2. Subcontractors must have demonstrated capability to deliver in accordance with supply programs and to provide products that meet with specified quality requirements.
3. We strive to do business with ethical businesses both in terms of their day to day dealings and in terms of the nature of their supply chains.

With the exception of products specified to be sourced from mainland and international sources (eg Lunawood and Accoya Acetylated timeber, Faux roof slates and passenger lifts), all materials and products for the Peacock Centre will be purchased through local suppliers and distributors.

Opportunity for Tasmanian SME* involvement

We know from experience that construction projects invariably generate both direct and indirect opportunities and benefits for local area businesses. This applies to projects being undertaken in central, suburban, regional and remote locations. Our recent Port Arthur Penitentiary Conservation project (\$5.9m) provides a good example where proactively pursuing local SME's and local area resources provided tangible benefits to both the project and local area. The use of

local SME's enabled the works to be delivered cost competitively to the advantage of both Hansen Yuncken and our client (Port Arthur Historic Site Management Authority) and generated financial gains for various local businesses. On the Port Arthur project Hansen Yuncken had:

- Directly employed four local labourers
- Directly employed two local carpenters
- Engaged Electrical, Plumbing and Civil subcontractors all based on the Tasman Peninsula
- Purchased concrete from the Peninsula batch plant
- Utilised the services of a Tasman Peninsula based transport company to deliver materials from Hobart to Port Arthur
- Facilitated the recycling of timber from Port Arthur to the local school for use in wood work classes as well as to local farmers.
- Housed three to five Hobart based Hansen Yuncken supervision personnel on the Peninsula, Monday to Friday for the duration of the works (approximately nine months).

Whilst not all of the above initiatives are applicable to this current submission, we trust the above Port Arthur example demonstrates our preparedness and ability to well utilise local SME companies and to implement delivery strategies that benefit the local communities in which we operate.

Broader social and economic opportunities

Our local managerial team encourages staff to give opportunities to emerging subcontractors and suppliers to strengthen the growth and establishment of local SME's which generates further skilled pathways for young Tasmanians to pursue.

Hansen Yuncken is also firmly committed to continuing to provide pathways and practical learning opportunities for young Tasmanians through the offering of cadetships, industry experience programs and part time work opportunities to undergraduate university students.

We currently employ one Graduate, one Apprentice and hosted a UTAS Architectural Student participating in a vocation work experience program late 2020.

NAWIC: Sponsorship 2019 - 2020

HY is proud to be part of this NAWIC initiative supporting Tasmanian women working in the construction and related industries. NAWIC encourages our younger generations of women to have a go and to pursue their creative and constructive dreams. We are in driving for a more equitable industry in which women fully participate!

PCA: Future Directions and Diversity Committee - Michael Pears, Project Engineer - 2020

Michael Pears, has been appointed to the Committee of Future Directions and Diversity Committee. This Committee builds diversity and inclusiveness in the property industry and fosters aspiring future leaders within the property industry. This is an initiative developed to support young property professionals under 35 years old, by providing pathways and networking opportunities through events, committees, research and learning.

Five years ago, Michael initially joined HY through an industry placement where he was mentored over a 12-week period, then as an Undergraduate Engineer working on the Parliament Square Project whilst completing his final years of a Bachelor of Civil Engineering at UTAS.

Michael is a perfect addition to this Committee- he understands, supports and includes all others within his team and wider professional environment.

PCA: 500 Women in Property - Alicia Johnston, Design Manager - 2020

500 Women in Property is an initiative of the Property Council's Diversity Committees throughout Australia and is a sponsorship program. It involves a personal commitment from Property Council Members (women and men) to identify and champion women in their organisation or business sphere, who they believe would benefit from further networking and professional development opportunities.

Alicia was nominated for this program by a client who was impressed by Alicia's enthusiasm and passion for the construction and property industry and knowing Alicia will actively engage in the opportunities on offer within this sponsor-led program.

RU OK Day

At Hansen Yuncken, we have always valued the health and well-being of our staff. 2020 has been a particularly harrowing year due to COVID-19 and the impacts of enforced restrictions and lack of face to face time with our families and loved ones. Our initiatives to ensure we are supporting and listening to our team included:

- On-site morning teas
- A video series where four Mental Health professionals share their tips and techniques for having the R U OK? conversation, and
- A sign at the entry of all HY sites with a copy of an R U OK pledge, for all workers to sign, pledging a commitment to looking out for their mates. This visual representation of each site's commitment to mental health and well-being is also displayed in our induction rooms, again to reinforce the importance of looking out for each other. This campaign was held nationally, including our TAS sites at the Southern Remand Centre, Royal Hobart Hospital, Lands Building and the Anglesea Barracks projects. This isn't just about HY and HY staff – this is about the local industry and supporting our Subcontractors, Consultant and Client teams.

Hobart BIM

Hobart BIM is a community led forum to foster the use of BIM and computational design within the Built Environment Industry.

We consider ourselves as industry leaders in the BIM space and whilst BIM is still gaining traction in the local industry, we take our role seriously in promoting and educating the wider industry in relation to BIM and are pleased to volunteer time and knowledge of our staff for the benefit of our industry colleagues, peers and clients. Mark Dawson (Design Manager) is the current HY construction representative on the Hobart BIM Committee.

Local innovative solutions

Insert your answers here (refer Guidance information below).

Nil / Not applicable for this project.

Completed and endorsed

Bruce Maher (State Manager – Tasmania)

.....
(Name and position – print)

Hansen Yuncken

.....
(Supplier name)


.....
(Signature)

10/02/2021
(Date)

*A Tasmanian SME is a Tasmanian business employing less than 200 people