

Tasmanian Industry Participation Plan Executive Summary

Procurement details

Procurement Reference No.	DHHS-5730S
Procurement title	Medical Infusion Pumps and Associated Consumables
Name of Responsible Agency/Entity	Department of Health

Supplier details

Name of supplier	Fresenius Kabi Australia Pty Ltd
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Executive summary

Fresenius Kabi has a proud history in the design and development of Infusion Technology. As a market leader in the Australia/New Zealand region we have installed over 24,000 devices since 2008 and these devices are meeting our customers clinical needs. We have therefore built up core expertise in the implementation and ongoing clinical and technical support of infusion devices and associated consumables.

Direct Local Impact of Fresenius Kabi Australia Pty Limited in Tasmania

Fresenius Kabi Australia Pty Limited does not envisage the hiring of any new staff locally if successful in this tender.

We will however utilise the services of a CH2 as our distributor of consumables locally. CH2 have a warehouse in Tasmania and employ local staff as well as utilise local freight companies to ensure regular deliveries to hospitals.

In Direct Local Impact of Fresenius Kabi Australia Pty Limited in Tasmania

Our dedicated account manager and clinical support staff are based in Victoria and fly in/out of Tasmania as required.

Goods and Services to be utilised in the contract

Not applicable as the products tendered are finished goods which are manufactured in Europe and will be supplied from our local Sydney warehouse.

Broader Economic Opportunities

Given the goods in question are finished goods we do not anticipate any broader economic opportunities.