**Tasmanian Industry Participation Plan Executive Summary**

**Procurement details**

<table>
<thead>
<tr>
<th>Procurement Reference No.</th>
<th>DHHS-5730S</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Procurement title</strong></td>
<td>Medical Infusion Pumps and Associated Consumables</td>
</tr>
<tr>
<td><strong>Name of Responsible Agency/Entity</strong></td>
<td>Department of Health</td>
</tr>
</tbody>
</table>

**Supplier details**

| **Name of supplier** | Fresenius Kabi Australia Pty Ltd |

**Executive summary**

Fresenius Kabi has a proud history in the design and development of Infusion Technology. As a market leader in the Australia/New Zealand region we have installed over 24,000 devices since 2008 and these devices are meeting our customers clinical needs. We have therefore built up core expertise in the implementation and ongoing clinical and technical support of infusion devices and associated consumables.

**Direct Local Impact of Fresenius Kabi Australia Pty Limited in Tasmania**

Fresenius Kabi Australia Pty Limited does not envisage the hiring of any new staff locally if successful in this tender.

We will however utilise the services of a CH2 as our distributor of consumables locally. CH2 have a warehouse in Tasmania and employ local staff as well as utilise local freight companies to ensure regular deliveries to hospitals.

**In Direct Local Impact of Fresenius Kabi Australia Pty Limited in Tasmania**

Our dedicated account manager and clinical support staff are based in Victoria and fly in/out of Tasmania as required.

**Goods and Services to be utilised in the contract**

Not applicable as the products tendered are finished goods which are manufactured in Europe and will be supplied from our local Sydney warehouse.

**Broader Economic Opportunities**

Given the goods in question are finished goods we do not anticipate any broader economic opportunities.