

Tasmanian Industry Participation Plan

DOH-5974 - Endoscopy Equipment and Accessories

The Tasmanian Government is committed to maximising opportunities for local suppliers to compete for and win Government procurements. Suppliers/proponents are requested to prepare a Tasmanian Industry Participation Plan (TIPP):

- for all procurements with a value exceeding \$5 million;
- for nominated procurements (at the discretion of the procuring Government entity) greater than \$2 million and up to (and including) \$5 million; and
- for private sector projects valued at over \$5 million that receive support, including in-kind support, valued at or greater than \$500 000 from the Government.

Procurement details

Procurement ID	DOH-5974
Procurement title	Endoscopy Equipment and Accessories
Name of Responsible Agency/Entity	Tasmanian Health Services

Supplier details

Name of supplier	Olympus Australia Pty Ltd
Contact details for supplier	3 Acacia Place Notting Hill VIC 3168

Are you a Tasmanian SME*? Do you employ Tasmanians?

Olympus Australia is not an SME, and our Tasmanian customer sites are serviced by Staff based out of our Melbourne office. While our current organisational framework does not include local staff employed within Tasmania, our visits to the area and our investment in local businesses clearly demonstrates the high value which we place on supporting the Olympus equipment and customers within Tasmania, and our commitment to doing this to a level of excellence. The current size and volume of the business in Tasmania does not warrant a full time head to be employed within the state. However, if the business in Tasmania were to continue to grow, this may become a possibility in coming years.

Where are the goods or services to be used in the contract sourced from?

Medical products supplied by Olympus Australia are imported from overseas manufacturing entities which are wholly owned by the Olympus Global Corporation. Of products imported; approximately 75% are sourced from Olympus sites in Japan, with further products manufactured in North America and Europe.

Opportunity for Tasmanian SME* involvement

Olympus employ the services of local freight companies to transport and deliver our equipment to Hospitals. Our staff stay at local accommodation, and utilise local restaurants, car hire facilities and shopping centres. Olympus is committed to promoting the use of local Tasmanian services and supplies, and selecting preferred local vendors, wherever possible.

Broader social and economic opportunities

Olympus is committed to increasing the capabilities of Health Care professionals in Tasmania, with extensive training plans to upskill Tasmanians with the latest information on Endoscopic technology and research. We will undertake to train the hospital staff in the correct use of the equipment proposed in this submission, which will increase their clinical skills and broaden their range of experience. Additionally, Olympus aims to support the Tasmanian Community through our Corporate Social Responsibility Plan,

which stems from our Global purpose to make people's lives healthier, safer and more fulfilling. One way we implement this is by engaging our Charity Partners, such as Bowel Cancer Australia. In addition to making an annual monetary donation to each charity, Olympus makes in-kind donations of medical equipment, allows our staff to spend one day a year assisting a charity, and provides free training and education programs.

Local innovative solutions

As mentioned, Olympus is committed to upskilling, and increasing the capabilities of Health Care professionals in Tasmania. We are also dedicated to spending time and resources in Tasmania, to support our customers.

Completed and endorsed (Name and position – print)
 (Supplier name)
 (Signature)
/...../..... (Date)

*A Tasmanian SME is a Tasmanian business employing less than 200 people