

# Tasmanian Industry Participation Plan

## DOH-5977- Royal Hobart Hospital Stage 2 Redevelopment – J Block Development

The Tasmanian Government is committed to maximising opportunities for local suppliers to compete for and win Government procurements. Suppliers/proponents are requested to prepare a Tasmanian Industry Participation Plan (TIPP):

- for all procurements with a value exceeding \$5 million;
- for nominated procurements (at the discretion of the procuring Government entity) greater than \$2 million and up to (and including) \$5 million; and
- for private sector projects valued at over \$5 million that receive support, including in-kind support, valued at or greater than \$500 000 from the Government.

### Procurement details

<b>Procurement ID</b>	DOH-5977
<b>Procurement title</b>	Royal Hobart Hospital Stage 2 Redevelopment – J Block Development
<b>Name of Responsible Agency/Entity</b>	Department of Health

### Supplier details

<b>Name of supplier</b>	Hansen Yuncken Pty Ltd
<b>Contact details for supplier</b>	Matt Cadle 39 Patrick Street, Hobart 7000 0411 752 392

## Are you a Tasmanian SME\*? Do you employ Tasmanians?

Hansen Yuncken is one of Australia's leading, privately owned construction companies. The company was founded in 1918 and operates nationally with offices in VIC, NSW, SA, QLD and TAS. Hansen Yuncken has operated continuously in Tasmania for more than 80 years. During that time, we have established strong working relationships with local subcontractor and supplier networks and have successfully delivered many landmark projects throughout the state.

We employ approximately 54 local staff in Tasmania and have more than 600 staff around Australia. The local branch includes a very capable mix of senior managers, project managers, site managers, contract administrators, design managers, services engineers, estimators, safety officers, carpenters, labourers and various support staff.

The RHH J Block project will provide employment for 6 Hansen Yuncken project delivery staff members who are local Tasmanians.

## Where are the goods or services to be used in the contract sourced from?

Hansen Yuncken's business model in the delivery of construction projects supports many Tasmanian SMEs across the breadth of the industry. As evidenced in the table below, irrespective of project size, type or location, the overwhelming majority of our expenditure on recent projects has remained with Tasmanian businesses employing Tasmanians.

PROJECTS		% TASMANIAN SUPPLIERS/ CONTRACTORS	% NATIONAL SUPPLIERS/ CONTRACTORS
PROJECTS >\$50M	Hedberg (UTAS)	87%	13%
	Parliament Square Stage 1A, \$100m	75%	25%
	MONA, \$64.5m	76%	24%
PROJECTS \$10M - \$50M	Launceston General Hospital, \$32m	83%	17%
PROJECTS <\$10M	Port Arthur Penitentiary Conservation Project, \$5.8m	81%	19%
	Molle Street Redevelopment, \$6.6m	100%	0%
	2 Churchill Avenue, Hill Street Store, \$7.9m	94%	6%
	RHH Project - Redevelopment of Block C, \$5.8m	95%	5%

The RHH J Block project will be Tasmanian orientated. At Hansen Yuncken, we are passionately targeting a 100% Tasmanian content project.

Where critical project materials that are ultimately sourced from national manufacturers and suppliers, Hansen Yuncken will co-ordinate this through local Tasmanian distributors. This approach being consistent with each of the project examples above.

### Opportunity for Tasmanian SME\* involvement

We know from experience that construction projects invariably generate both direct and indirect opportunities and benefits for local area businesses. This applies to projects being undertaken in central, suburban, regional and remote locations. Our Port Arthur Penitentiary Conservation project (\$5.9m) provides a good example where proactively pursuing local SME's and local area resources provided tangible benefits to both the project and local area. The use of local SME's enabled the works to be delivered cost competitively to the advantage of both Hansen Yuncken and our client (Port Arthur Historic Site Management Authority) and generated financial gains for various local businesses. On the Port Arthur project Hansen Yuncken had:

- Directly employed four local labourers and two local carpenters
- Engaged Electrical, Plumbing and Civil subcontractors all based on the Tasman Peninsula
- Purchased concrete from the Peninsula batch plant
- Utilised the services of a Tasman Peninsula based transport company to deliver materials from Hobart to Port Arthur
- Facilitated the recycling of timber from Port Arthur to the local school for use in wood work classes as well as to local farmers.
- Housed three to five Hobart based Hansen Yuncken supervision personnel on the Peninsula, Monday to Friday for the duration of the works (approximately nine months).

Whilst not all of the above initiatives are applicable to this submission, we trust the above examples demonstrate our preparedness and ability to well utilise local SME companies and to implement delivery strategies that benefit the local communities in which we operate. Our local managerial team encourages staff to give opportunities to emerging subcontractors and suppliers to strengthen the growth and establishment of local SME's which generates further skilled pathways for young Tasmanians to pursue.

Hansen Yuncken is also firmly committed to continuing to provide pathways and practical learning opportunities for young Tasmanians through the offering of cadetships, industry experience programs and part time work opportunities to undergraduate university students. We currently employ one Graduate Engineer, one Apprentice and have one Undergraduate Engineer nearing completion of a 12-week work experience program.

## Broader social and economic opportunities

As a Hobart based company that has consistently and successfully delivered projects across Tasmania, we are proud champions of our State. Across all of our projects we utilise local contractors, suppliers and consultants as a priority of choice. We invest a considerable amount of time and effort upskilling and developing local industry talent, tapping into our national organisation's strength and multi-disciplinary capabilities, sharing and evolving knowledge, processes and procedures that are of direct benefit to the economic performance of our State and its construction industry.

Hansen Yuncken appreciates the broader economic opportunities that arise from the increased local labour force associated with our projects. To maximise this impact, Hansen Yuncken actively promotes local hospitality and health centre businesses in sub-contractor communication as well as on site message boards.

Hansen Yuncken continues to provide financial and in-kind support for local industry and social endeavours. The following are recent contributions:

### **NAWIC: SPONSORSHIP 2021 - 2022**

HY is proud to continue to continue our sponsorship of NAWIC which actively promotes Tasmanian women working in construction and related industries. NAWIC encourages our younger generations of women to have a go and to pursue their creative and constructive dreams. We are in driving for a more equitable industry in which women fully participate!

As a construction business we are proud to have strong female representation in our Tasmanian branch. At 18.5%, our female staff participation numbers sit well above many in the industry. Through various initiatives, we are actively working to increase this rate to 25% by 2024 as part of HY's national commitment to diversity.

### **PCA: FUTURE DIRECTIONS & DIVERSITY COMMITTEE - MICHAEL PEARS, PROJECT ENGINEER - 2020 / 2021 / 2022**

Michael Pears has been appointed to the Committee of Future Directions and Diversity Committee. This Committee builds diversity and inclusiveness in the property industry and fosters aspiring future leaders within the property industry. This is an initiative developed to support young property professionals under 35 years old, by providing pathways and networking opportunities through events, committees, research and learning.

Five years ago, Michael initially joined HY through an industry placement where he was mentored over a 12-week period, then as an Undergraduate Engineer working on the Parliament Square Project whilst completing his final years of a Bachelor of Civil Engineering at UTAS.

Michael is a perfect addition to this Committee. He understands, supports and includes all others within his team and wider professional environment.

## **PCA: 500 WOMEN IN PROPERTY - ALICIA JOHNSTON, DESIGN MANAGER - 2020**

500 Women in Property is an initiative of the Property Council's Diversity Committees throughout Australia and is a sponsorship program. It involves a personal commitment from Property Council Members (women and men) to identify and champion women in their organisation or business sphere, who they believe would benefit from further networking and professional development opportunities.

Alicia was nominated for this program by a client who was impressed by Alicia's enthusiasm and passion for the construction and property industry and knowing Alicia will actively engage in the opportunities on offer within this sponsor-led program.

### **PCA FUTURE DIRECTIONS SPONSORSHIP**

- HY is the sponsor of the Property Council of Australia's Tasmanian Future Directions. In this we enable the PCA to support young property professionals under 35 years old, by providing pathways to develop their career through networking opportunities events, committees, research and learning.
- Our sponsorship supports 3 Future Directions events over the 12-month period.

### **MIND GAMES RACE FOR RESEARCH**

Hansen Yuncken was proud to participate in the 2020 and 2021 Mind Games Race for Research, an action-packed event to raise money for mental health research. Funds raised will contribute towards research into workplace mental health at the Tasmanian-based Menzies Institute for Medical Research. The Team has also committed to participate in the upcoming 2022 Mind Games Race.

### **LOCAL COMMUNITY SPORT CLUB SPONSORSHIP**

Local community engagement and youth well-being is important to Hansen Yuncken. This year we are proud to sponsor the Beachside Football Club. Our sponsorship enables the engagement of the very best coaching and technical staff to continue to provide the many hours needed to support the success of local young players and football clubs. In 2021, our sponsorship contributed to the appointment of Michael Cisak, a well credentialed and successful part player in the A-League and National u/20's. As Technical Director, Michael will develop the clubs youth coaches and players.

Michael is also running programs with the club as part of the Limitless Football Academy offering after school football I training sessions for children aged between 4– 14 years old of all abilities. Like the Beachside FC players, Hansen Yuncken is Driven By Challenge, and understand the value of teamwork, dedication and inclusivity.

Hansen Yuncken's sponsorship of Beachside continues in 2022.

### **COLLEGE VET WORK PLACEMENT**

At Hansen Yuncken we understand our opportunity to encourage and promote careers within the construction industry with Tasmanian VET students. In late 2021, we

welcomed Shaniqua Nichols from Claremont College for a two week work placement within our company. Shaniqua gained first hand exposure to framing techniques whilst at the Cascade Female Factory project.

### **STROKE FOUNDATION - TASMANIAN ICONIC WALKS**

Our Tasmanian team at Hansen Yuncken are passionate about supporting and promoting community health. On November 6th, 2021, two teams from Hansen Yuncken completed a 17km walk from Devil's Kitchen to Fortescue Bay on the Tasman Peninsula. 100% of the \$4,000 raised from this event went to the Stroke Foundation to help prevent, treat and beat strokes.

## **Local innovative solutions**

### **HOBART BIM (BUILDING INFORMATION MODELLING)**

Hobart BIM is a community led forum to foster the use of BIM and computational design within the Built Environment Industry.

We consider ourselves as industry leaders in the BIM space nationally and whilst BIM is still gaining traction in the local industry, we take our role seriously in promoting and educating the wider industry in relation to BIM. Accordingly, we are pleased to volunteer time and knowledge of our staff for the benefit of our industry colleagues, peers and clients.

Alicia Johnson (Design Manager) is the current HY construction representative on the Hobart BIM Committee.

### **UTAS CAREER CONNECT WITH KELLIE**

Our Tassie-based Project Engineer Kellie Sullivan recently took to the virtual stage as a panellist at the University of Tasmania's Career Connect session, chatting with close to 40 university students about career pathways in the construction and engineering industry. Joined by three other panellists, including Project Directors and Project Engineers from McConnell Dowell, IPD Consulting and Hydro Tasmania, Kellie offered insights into lessons learnt, career challenges and typical pathways throughout the industry upon graduation.

Following the event, Kellie said, "this was a great opportunity to be able to connect with the next generation of engineers, providing a glimpse into what it's like working as an engineer in construction. I was also able to discuss what opportunities are available and provide insight into my lessons learnt working in the industry so far, particularly in transitioning from a student to professional."

Importantly, I was able to highlight skills outside of academics I think are key for students to focus on in preparation for their journey into the industry."

A valuable opportunity to connect with the next generation of construction professionals, Kellie is a fantastic representative for women in construction.

<b>Completed and endorsed</b>	<p>Matt Cadle, State Manager - Tasmania (Name and position – print)</p> <p>Hansen Yuncken (Supplier name)</p> <p></p> <p>..... (Signature)</p> <p>18/2/22 (Date)</p>
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\*A Tasmanian SME is a Tasmanian business employing less than 200 people

Shane Gregory under delegation for  
Kathirne Morgan-Wicks  
Secretary

21/02/2022