

Tasmanian Industry Participation Plan

DOH-5982 – Supply of Prostheses

The Tasmanian Government is committed to maximising opportunities for local suppliers to compete for and win Government procurements. Suppliers/proponents are requested to prepare a Tasmanian Industry Participation Plan (TIPP):

- for all procurements with a value exceeding \$5 million;
- for nominated procurements (at the discretion of the procuring Government entity) greater than \$2 million and up to (and including) \$5 million; and
- for private sector projects valued at over \$5 million that receive support, including in-kind support, valued at or greater than \$500 000 from the Government.

Procurement details

Procurement ID	DOH-5982
Procurement title	Supply of Prostheses
Name of Responsible Agency/Entity	Tasmanian Health Service

Supplier details

Name of supplier	Carl Zeiss Pty Ltd
Contact details for supplier	Suite 1.03, City Views Business Park 65 Epping Road Macquarie Park NSW 2113 Telephone: 0427 673 611 Email: sarav.mehta@zeiss.com Attention: Sarav Mehta

Are you a Tasmanian SME*? Do you employ Tasmanians?

ZEISS does not directly employ Tasmanian workers; however, ZEISS use local workforce for Tasmanian logistics, biomed engineers for electrical safety check & small accessory change of its medical devices commissioned at various Tasmanian based medical facilities and use local events, hospitality & catering services for presentations and business functions. As ZEISS sales and service activity grows within the state, so does the likelihood of various employment opportunities introduced via Tasmanian based SMEs due to services used by ZEISS Australia.

ZEISS is committed to business within Tasmania and is actively promoting its business interests and activities within the state. ZEISS looks forward to further increasing its TASMAMANIAN business activities.

Where are the goods or services to be used in the contract sourced from?

ZEISS is an internationally leading technology company operating in the optics and optoelectronics industries, and has various manufacturing facilities worldwide. With over 30,000 employees, ZEISS is active globally in almost 52 countries with around 30 production sites, 60 sales and service companies and 27 research and development facilities. Founded in 1846 in Jena, the company is headquartered in Oberkochen, Germany. The Carl Zeiss Foundation, one of the largest foundations in Germany committed to the promotion of science, is the sole owner of the holding company, Carl Zeiss AG.

Opportunity for Tasmanian SME* involvement

ZEISS are looking to actively promote its business activity in Tasmania. ZEISS use various events and hospitality space based in Tasmania for its events and business function. ZEISS also contracts Tasmanian based logistics company for its freight movements within the state.

Broader social and economic opportunities

Opting ZEISS as a one of the preferred suppliers for the TAS Health prosthesis SOA will have huge benefits to the community in Tasmania. Cataract is said to be one of the leading causes of blindness. It causes negative social impact within the community and is one of the major contributors to economic losses in various industries due to vision impairment. Usage of our premium quality ZEISS Intra Ocular Lenses (IOL) along with our time-tested technology will allow vision correction to the affected community in Tasmania. Usage of ZEISS lenses and its technology will significantly benefit patient care, bring back smile to the community and allow economic growth opportunities due to vision correction.



Local innovative solutions

Usage of ZEISS IOLs will have huge benefits to the wider community in Tasmania. Technology and quality specific to ZEISS IOLs will allow patients to be treated with peace of mind and will provide excellent vision correction.