

# Tasmanian Industry Participation Plan

## DOH-5982 – Supply of Prostheses

The Tasmanian Government is committed to maximising opportunities for local suppliers to compete for and win Government procurements. Suppliers/proponents are requested to prepare a Tasmanian Industry Participation Plan (TIPP):

- for all procurements with a value exceeding \$5 million;
- for nominated procurements (at the discretion of the procuring Government entity) greater than \$2 million and up to (and including) \$5 million; and
- for private sector projects valued at over \$5 million that receive support, including in-kind support, valued at or greater than \$500 000 from the Government.

### Procurement details

<b>Procurement ID</b>	DOH-5982
<b>Procurement title</b>	Supply of Prostheses
<b>Name of Responsible Agency/Entity</b>	Tasmanian Health Service

### Supplier details

<b>Name of supplier</b>	Device Technologies Australia Pty Ltd
<b>Contact details for supplier</b>	<p>1 Garigal Road Belrose, NSW 2085</p> <p>Telephone: (02) 8244 3826 Email: clenon@device.com.au</p> <p>Attention: Cherie Lenon</p>

### **Are you a Tasmanian SME\*? Do you employ Tasmanians?**

Device Technologies Australia Pty Ltd is not a Tasmanian SME however we do employ Tasmanian staff on a full time basis.

Labour hours will be dictated by the amount of business provided / gained through the contract award. Increase local Tasmanian business will have flow on affect for additional employment opportunities.

### **Where are the goods or services to be used in the contract sourced from?**

Main central warehouse for goods location - Sydney, NSW

Majority Tasmanian staff for face to face hospital requirements, product specialists etc. for day to day operations.

Use of Tasmanian SME to assist with delivery of specialised contract related services.  
Currently - Technomed Pty Ltd – Business location – North Hobart  
Currently team of 5 including 3 clinical staff and 2 administration staff.

As a priority staff and requirements to service this contract will be sourced from local Tasmanian businesses or personnel.

### **Opportunity for Tasmanian SME\* involvement**

Local courier companies for product delivery services.

Product Specialist opportunities (use of sub-contractors) to cover for possible increased business generated from contract.

Local accommodation, hospitality and taxi services when DTA staff visit Tasmania for in-servicing, or to meet other contract requirements.

The scope of this contract limits local SME involvement, where opportunities exist it will be a priority to engage with local SME's.

### **Broader social and economic opportunities**

Upskilling Tasmanian Health staff on new medical technology

Local accommodation, hospitality and taxi services when DTA staff visit Tasmania for in-servicing, or to meet other contract requirements.

The scope of this contract limits further opportunities – other than specialisation in the Healthcare sector.

**Local innovative solutions**

Not applicable for this contract

**Completed and endorsed**

Cherie Lenon – Tenders & Pricing Lead

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(Name and position – print)

Device Technologies Australia

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(Supplier name)

16/01/2023

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Signed by: Cherie Lenon

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(Signature)

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(Date)