

Tasmanian Industry Participation Plan

DOH-5982 – Supply of Prostheses

The Tasmanian Government is committed to maximising opportunities for local suppliers to compete for and win Government procurements. Suppliers/proponents are requested to prepare a Tasmanian Industry Participation Plan (TIPP):

- for all procurements with a value exceeding \$5 million;
- for nominated procurements (at the discretion of the procuring Government entity) greater than \$2 million and up to (and including) \$5 million; and
- for private sector projects valued at over \$5 million that receive support, including in-kind support, valued at or greater than \$500 000 from the Government.

Procurement details

Procurement ID	DOH-5982
Procurement title	Supply of Prostheses
Name of Responsible Agency/Entity	Tasmanian Health Service

Supplier details

Name of supplier	Exactech Australia Pty Ltd
Contact details for supplier	5/13 Hoyle Ave Castle Hill NSW 2054 Telephone: (02) 8882 9688 Email: annie.zeng@exac.com Attention: Annie Zeng

Are you a Tasmanian SME*? Do you employ Tasmanians?

Exactech Australia is a SME located in Sydney NSW. To deliver the contract, Exactech has appointed a full-time agency in Hobart, TAS.

Where are the goods or services to be used in the contract sourced from?

Exactech products are fully designed and manufactured in USA.

Opportunity for Tasmanian SME* involvement

Exactech has appointed a full-time distributor in Hobart to support us in delivering the contract in TAS.

Broader social and economic opportunities

Exactech Inc. (US) holds Clinical MedEd worldwide throughout the year. A training calendar is available on the Exactech website. Exactech Australia will provide product training, in-services and/or workshops to participating health services when required. Participants include but not limit to clinicians and theatre staffs. Training will be provided by our experienced sales representatives, product managers and/or overseas guest speakers. Exactech Australia will provide all required training tools including brochures, presentations, research papers, instrumentation, bone models etc. By attending and completing the trainings, we believe this is a good chance for attendants to broaden and improve their personal skills and knowledges.

Local innovative solutions

Not applicable.

Completed and endorsed

Annie Linhua Zeng
Assistant Manager

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(Name and position – print)

Exactech Australia Pty Ltd

.....
(Supplier name)



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(Signature)

..14../..10..../...2022.
(Date)

*A Tasmanian SME is a Tasmanian business employing less than 200 people