

Tasmanian Industry Participation Plan

DOH-5982 – Supply of Prostheses

The Tasmanian Government is committed to maximising opportunities for local suppliers to compete for and win Government procurements. Suppliers/proponents are requested to prepare a Tasmanian Industry Participation Plan (TIPP):

- for all procurements with a value exceeding \$5 million;
- for nominated procurements (at the discretion of the procuring Government entity) greater than \$2 million and up to (and including) \$5 million; and
- for private sector projects valued at over \$5 million that receive support, including in-kind support, valued at or greater than \$500 000 from the Government.

Procurement details

Procurement ID	DOH-5982
Procurement title	Supply of Prostheses
Name of Responsible Agency/Entity	Tasmanian Health Service

Supplier details

Name of supplier	Lima Orthopaedics Australia Pty Ltd
Contact details for supplier	Unit 1, 40 Ricketts Road Mt Waverley VIC 3149 Telephone: (03) 9550 0200 Email: anz_tenders@limacorporate.com Attention: Poppy Sicari

Are you a Tasmanian SME*? Do you employ Tasmanians?

At Lima Corporate Australia we support local business and SME. Within Tasmania we have invested in the state by supplying over \$1M in Instruments and Implants to support the local Tasmanian populations health requirements. We support these Implants and Instruments through utilising local postal and courier companies. To support the business for Lima Corporate in Tasmania we have provided an infrastructure of one Tasmanian staff member as well as often flying in further staff as business requires.

Where are the goods or services to be used in the contract sourced from?

The goods provided to Tasmania from Lima are manufactured in Italy and America. However the supply of these goods are dispatched in Australia through our distribution centre in Melbourne. Where they are sent to Tasmania utilising local courier services.

Opportunity for Tasmanian SME* involvement

Lima Corporate are always looking to the local industry for support our business. In the past local marketing supply companies have been utilised to support marketing launches and events.

Broader social and economic opportunities

By investing in Local Tasmanian staff Lima Corporate has been able to keep abreast of local influencers and been able to adapt to local health facilities requirements. Lima Corporate has been involved in many locally run Orthopaedic Surgeon events such as GP education sessions, involvement in local AOA events, etc.

Local innovative solutions

Should the growth in Tasmania continue, Lima Corporate will continue to assess the local head count and the potential to employ more Tasmanians. Lima Corporate is involved with supporting the learning and development of Orthopaedic Surgeons within Tasmania through Fellowship support in Launceston Hospital. We conduct many training events for Surgeons and Nurses to develop Tasmanian health care skills and will often provide funding support for local healthcare workers to attend educational events outside of Tasmania. Enabling a 'train the trainer' approach to develop the other staff.