

# Tasmanian Industry Participation Plan

## DOH-5982 – Supply of Prostheses

The Tasmanian Government is committed to maximising opportunities for local suppliers to compete for and win Government procurements. Suppliers/proponents are requested to prepare a Tasmanian Industry Participation Plan (TIPP):

- for all procurements with a value exceeding \$5 million;
- for nominated procurements (at the discretion of the procuring Government entity) greater than \$2 million and up to (and including) \$5 million; and
- for private sector projects valued at over \$5 million that receive support, including in-kind support, valued at or greater than \$500 000 from the Government.

### Procurement details

|  |                          |
|--|--------------------------|
| <b>Procurement ID</b>                    | DOH-5982                 |
| <b>Procurement title</b>                 | Supply of Prostheses     |
| <b>Name of Responsible Agency/Entity</b> | Tasmanian Health Service |

### Supplier details

|                                     |   |
|-------------------------------------|---|
| <b>Name of supplier</b>             | MED-EL Implant Systems Australasia Pty Ltd  |
| <b>Contact details for supplier</b> | Suite 2.07, 90-96 Bourke Rd<br>Alexandria NSW 2015<br><br>Telephone: 02 9690 2455<br>Email: office@medel.com.au<br><br>Attention: Matylda Jaworski / Robyn Shakes |

### **Are you a Tasmanian SME\*? Do you employ Tasmanians?**

MED-EL is an SME with staff based in NSW (10), Vic (2) Qld (3), SA (1), WA (2) and NZ (2), to support local business. Should business grow in Tasmania a local office will be established here also, initially with one full time staff member.

### **Where are the goods or services to be used in the contract sourced from?**

MED-EL medical devices are sourced from the Austrian manufacturer and warehoused in Sydney. Some items are purchased locally. Services are provided by Australian staff.

MED-EL Australasia has operated in the local industry for 16 years, therefore our extensive supplier database allows us to liaise with local organisations based on our knowledge of good performance and value for money. We have long term partnerships with local businesses and suppliers.

The goods and services intended for supply under this tender are intended to be provided by MED-EL Australasia employees. Additional new employees will be sourced locally through local advertisements and engaging local recruitment agents, as necessary.

MED-EL Australasia gives preference to locally manufactured materials, skills and resources wherever possible.

### **Opportunity for Tasmanian SME\* involvement**

MED-EL Australasia is committed to liaising with international suppliers to increase opportunities for local industry.

While no subcontracting is anticipated for the required goods and services, the appointment of additional new employees will be conducted through local advertisers and local recruitment agents will be engaged, as necessary.

MED-EL Australasia is committed to providing ongoing Training opportunities and workshops for hospital and clinic staff. Where required, local venues and local catering SMEs are engaged to facilitate the provision of in-person training. Additionally, MED-EL staff regularly attend conferences and national training events held in Tasmania, further supporting local SME's.

### **Broader social and economic opportunities**

The uptake of hearing implants is anticipated to grow through awareness and the provision of hearing implants through local services. As a result of better hearing, implant recipient participation in local employment and social interactions is therefore expected to increase also.

**Local innovative solutions**

MED-EL Australasia is committed to raising awareness of hearing loss and hearing solutions which benefit Tasmanians. Awareness campaigns ultimately aim to increase recipient participation in local employment and social interaction as a result of better hearing. Restored/improved hearing is shown to increase re-entry to the workforce, improved health outcomes and independence for recipients.

**Completed and endorsed**

Robyn Shakes, Managing Director

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(Name and position – print)

MED-EL Implant Systems Australasia

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(Supplier name)



.....  
(Signature)

..20.../..OCT.../..2022..

(Date)

\*A Tasmanian SME is a Tasmanian business employing less than 200 people