

Tasmanian Industry Participation Plan

DOH-5982 – Supply of Prostheses

The Tasmanian Government is committed to maximising opportunities for local suppliers to compete for and win Government procurements. Suppliers/proponents are requested to prepare a Tasmanian Industry Participation Plan (TIPP):

- for all procurements with a value exceeding \$5 million;
- for nominated procurements (at the discretion of the procuring Government entity) greater than \$2 million and up to (and including) \$5 million; and
- for private sector projects valued at over \$5 million that receive support, including in-kind support, valued at or greater than \$500 000 from the Government.

Procurement details

Procurement ID	DOH-5982
Procurement title	Supply of Prostheses
Name of Responsible Agency/Entity	Tasmanian Health Service

Supplier details

Name of supplier	Paragon Care Group Australia Pty Ltd trading as Designs For Vision
Contact details for supplier	<p>Unit 1, 16 Hordern Place Camperdown NSW 2050</p> <p>Telephone: 1800225307 / 0476478118 Email: tenderscontracts@paragoncare.com.au</p> <p>Attention: Linda Hodson</p>

Are you a Tasmanian SME*? Do you employ Tasmanians?

Paragon Care/DFV are not a Tasmanian SME.

Paragon Care (ASX:PGC) is a company listed on the Australian Stock Exchange, and focus on supplying and supporting high tech surgical and diagnostic products from leading global manufacturers, covering several disciplines including Ophthalmology.

We do not have any Ophthalmic staff employed in Tasmania, nor are local services used in the supply of these products, other than local freight forwarders.

We do not envisage any local jobs being created by this proposed tender.

Where are the goods or services to be used in the contract sourced from?

Our Ophthalmic products are sourced globally.

Specific to this tender, prostheses are manufactured in:

Germany, Singapore, USA, UK & Netherlands

Opportunity for Tasmanian SME* involvement

These Ophthalmic prostheses are niche products and the implant volumes in Tasmania are minimal.

Trained sales staff from Melbourne manage the Tasmanian territory, and no local services are required in the supply of these goods, so there is no need to engage with any local services.

We expect the same will apply from other Tenderers.

Broader social and economic opportunities

We do not believe there is any specific benefit from this Tender to the Tasmanian economy directly, other than any cost savings from pricing.

Sponsorship and attending local Ophthalmic conferences or similar events are considered when relevant.

Local innovative solutions

Ophthalmic Prostheses are not manufactured in Tasmania nor Australia, so there is no opportunity to develop local services.