

Tasmanian Industry Participation Plan

DOH-5982 – Supply of Prostheses

The Tasmanian Government is committed to maximising opportunities for local suppliers to compete for and win Government procurements. Suppliers/proponents are requested to prepare a Tasmanian Industry Participation Plan (TIIP):

- for all procurements with a value exceeding \$5 million;
- for nominated procurements (at the discretion of the procuring Government entity) greater than \$2 million and up to (and including) \$5 million; and
- for private sector projects valued at over \$5 million that receive support, including in-kind support, valued at or greater than \$500 000 from the Government.

Procurement details

Procurement ID	DOH-5982
Procurement title	Supply of Prostheses
Name of Responsible Agency/Entity	Tasmanian Health Service

Supplier details

Name of supplier	Smith & Nephew Pty Limited
Contact details for supplier	PO Box 393 North Ryde BC NSW 1670 Telephone: (02) 9857 3999 Email: tendersandcontracts.anz@smith-nephew.com Attention: Cate O'Mahony

Are you a Tasmanian SME*? Do you employ Tasmanians?

Smith and Nephew are not a Tasmanian SME, however we do employ Tasmanians. Smith and Nephew have 5 full time employees based in Tasmania. Smith and Nephew have one full time employee based in Tasmania that will be exclusively responsible for this contract. In addition and depending on the type of the award, Smith and Nephew might employ more people to provide professional and best possible service to DHHS. All our employees in Tasmania are employed on full time basis. The number of new employees will depend on the type and size of the award.

Where are the goods or services to be used in the contract sourced from?

Goods provided under this contract are manufactured in various Smith and Nephew manufacturing facilities globally. These goods will not be sourced from local Tasmanian SMEs as the nature of the goods doesn't allow this. However, there will be opportunity for local products, services and capabilities to be utilised during the contract term. Examples include local delivery & transport services, local catering for education and training sessions, local trade service in setting up workshops, etc. These opportunities will depend on the type of the contract award.

Opportunity for Tasmanian SME* involvement

Smith and Nephew will not source components from Tasmanian SMEs as our products are manufactured in various facilities globally. However, we will use local Tasmanian SMEs in the delivery of this contract.

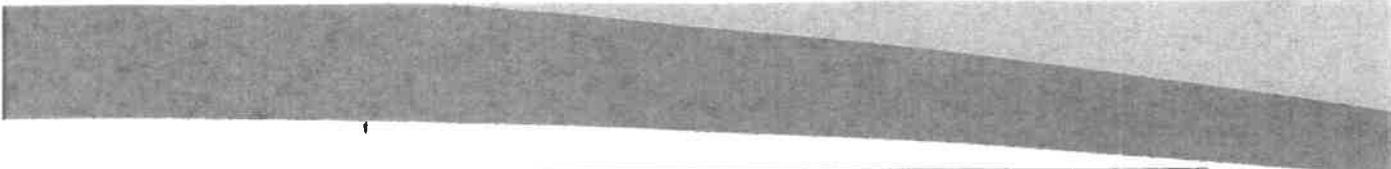
This also includes local delivery services, local transport services such as taxis, car rentals, food catering, hotels, etc. If awarded the contract, Smith and Nephew will be providing latest technology & products to Tasmania. As such, hospital staff and patients will have access to products that are new technology, innovative and world class. Smith and Nephew is open to working with Tasmania Health on providing opportunities for local industries.

Broader social and economic opportunities

Smith and Nephew is open to working with Tasmania Health on providing opportunities for local industries. This includes local's goods and services, encouraging local industry participation, etc.

As part of this contract, Smith and Nephew will supplying latest technology to Tasmania and such hospital staff, patients, health system and the community in general will benefit from this.

Smith and Nephew is an equal opportunity employer and depending on the contract award there could be opportunities to employ more staff from Tasmania. This would



involve training and increasing the skills of new employees, career opportunities and further opportunities within the medical industry in Australia.

S&N also engages in sponsoring charities and we will continue engagement with local communities/charities on potential sponsorship opportunities.

Local innovative solutions

Smith and Nephew are a global organisation with world class products and we have been present in Australia since 1950s. During this time we have supplied products and services to all corners of Australia. At the same time we have worked with states and territories on delivering specific local solutions. This includes logistics, warehousing, staff training, service, sponsorships, etc.

We are willing to work with business in Tasmania to delivery locally tailored solutions that can benefit the broader Tasmanian community and economy. An example of these could include sponsorship opportunities, use of local businesses for Smith and Nephew events, training & education on our products, workshops, etc. If Smith and Nephew are awarded this contract Tasmania would have access to products that are some of the most innovative in the world and in the process there would be numerous opportunities that would benefit the local community and economy.