

Tasmanian Industry Participation Plan

DOH-6014 Establish a Panel of Providers for Anaesthetic Machines.

The Tasmanian Government is committed to maximising opportunities for local suppliers to compete for and win Government procurements. Suppliers/proponents are requested to prepare a Tasmanian Industry Participation Plan (TIPP):

- for all procurements with a value exceeding \$5 million;
- for nominated procurements (at the discretion of the procuring Government entity) greater than \$2 million and up to (and including) \$5 million; and
- for private sector projects valued at over \$5 million that receive support, including in-kind support, valued at or greater than \$500 000 from the Government.

Procurement details

Procurement ID	DOH-6014
Procurement title	Panel of Providers Anaesthetic Machines
Name of Responsible Agency/Entity	Department of Health

Supplier details

Name of supplier	GE Healthcare
Contact details for supplier	Evette Kellie Phone: +61 481 460 700 Email: evette.kellie@ge.com GE HealthCare Australia Pty Limited 572 Swan Street, Burley Victoria 3020 Australia

Are you a Tasmanian SME*? Do you employ Tasmanians?

GE Healthcare is not a SME based in Tasmania.

We do employ Tasmanian based Field Service Engineers, use Tasmanian transportation and logistics companies to deliver equipment and parts and use Tasmanian contractors to provide services for preventative maintenance, repairs, building works, checks on equipment and test and tagging of electrical equipment.

In addition to our locally based technicians we also have a team based in Melbourne to assist with larger installation and service requirements.

Where are the goods or services to be used in the contract sourced from?

As a global company, GE has the breadth, depth and reach to take on some of the world's toughest challenges and one of these challenges is the need for a more sustainable healthcare system which provides greater access for more people at lower cost.

At GE Healthcare, we've taken up this challenge and are working with governments, medical professionals, non-government organisations and others to help create a healthier world.

GEHC is fully committed to developing the next generation of medical imaging technologies for application in healthcare. This is demonstrated through significant investments of over \$1.2 billion annually in research and development (R&D).

We have an extensive network of highly diverse talent including 3,000 research scientists and more than 1,000 PhD's located across our four global research centres located in New York, Bangalore, Shanghai and Munich.

Importantly, while this proposal is submitted by GEHC, it includes access to intellectual capital and expertise from all areas of the business, both locally and globally, to deliver comprehensive solutions which provide exceptional value for our customers.

GE HealthCare provides all the goods and services for the monitors being offered for this submission.

The products are manufactured and developed by GE HealthCare in various countries worldwide.

While GE HealthCare is a World-Wide company, the supply, installation, service, support, maintenance, repairs, testing, training and education is all carried out locally by our team based in Tasmania. In addition you will also have access to a wider group based in Victoria and the other states..

Opportunity for Tasmanian SME* involvement

We do employ Tasmanian based Field Service Engineers, use Tasmanian transportation and logistics companies to deliver equipment and parts and use Tasmanian contractors to provide services for preventative maintenance, repairs, building works, checks on equipment and test and tagging of electrical equipment.

Additionally while supporting our own staff in Tasmania, we also utilise local Tasmanian companies to support these essential activities. The technology provided in the GE submission is cutting edge world-wide and as such, will also increase the capability and knowledge base of locally employed individuals.

This includes the Tasmanian based professional in the field of Imaging Equipment, the administration staff, installation/service engineers and logistics companies.

The level of training on the systems we have on offer and there technology will directly benefit not only the medical staff involved but ultimately each person who requires anaesthesia.

Broader social and economic opportunities

GE HealthCare employs an experienced team of Applications specialists. GEHC commits to providing adequate training to all staff members and will require assistance from the wider community to engage with GE to support the role out of equipment.

GE HealthCare has partnered with various medical institutions both public and private in Tasmania for over 40 years.

Our relationship has had excellent outcomes across generations.

We understand that your success in providing outstanding care in the field is of great benefit to Tasmanian families.

GE HealthCare offers world class solutions to help medical practices provide exceptional care to its patients.

Almost every person will have a connection to Anaesthetic machines – directly or indirectly, they are used in most surgical procedures.

The pneumatic devices help doctors sedate their patients before surgery and keep them asleep, while breathing, throughout the procedure.

The closed-circuit anaesthesia machine has become the main-stay for providing oxygenation, ventilation and administration of volatile anaesthetics to patients to allow for otherwise intolerably painful procedures to be performed in modern-day medicine.

Local innovative solutions

Unfortunately Australia manufactures very little in the way of medical equipment in this or any field

Our solutions, while innovative and which will connect with most Tasmanian's have a medical benefit only.

Locally we can develop training solutions which are innovative and developed for the medical staff required for the patient base they treat.

Training and education tailored to the needs of the community, the practitioner and the medical practice ensures the public is being assisted by trained professionals in the fields that are needed.