

Tasmanian Industry Participation Plan

DOH-6040 - Provision of Services for the Supply of Agency Nurses and Midwives

The Tasmanian Government is committed to maximising opportunities for local suppliers to compete for and win Government procurements. Suppliers/proponents are requested to prepare a Tasmanian Industry Participation Plan (TIPP):

- for all procurements with a value exceeding \$5 million;
- for nominated procurements (at the discretion of the procuring Government entity) greater than \$2 million and up to (and including) \$5 million; and
- for private sector projects valued at over \$5 million that receive support, including in-kind support, valued at or greater than \$500 000 from the Government.

Procurement details

Procurement ID	DOH-6040
Procurement title	Provision of Services for the Supply of Agency Nurses and Midwives
Name of Responsible Agency/Entity	Department of Health

Supplier details

Name of supplier	Allied Employment Group Pty Ltd
Contact details for supplier	135 King Street Sydney NSW 2000 jon.wallace@medacsglobalgroup.com

Are you a Tasmanian SME*? Do you employ Tasmanians?

We do not currently employ any corporate staff into positions in Tasmania, however across our businesses (Global Medics Pty Ltd & Allied Employment Group Pty Ltd) we employ over 120 locum staff who live in Tasmania.

Currently we have no plans to open up a local Tasmanian office. Our business model is fully costed and our establishment costs are built into our commercial model. We pride ourselves by providing hybrid and remote working options to our staff and we always encourage applications from around Australia, including Tasmania.

Where are the goods or services to be used in the contract sourced from?

In the pursuit of supporting Tasmania with their local health objectives, Medacs Healthcare utilises our database of over 50,000 clinicians who are all AHPRA registered and come from a variety of backgrounds. As an organisation which provides visa sponsorship we take pride in introducing a quality clinical workforce into our clients and Tasmania is no exception.

When looking to place staff on long term engagements we work with local estate agents and organisations to find schools, accommodation and local amenities to ensure that, where possible, staff are living in Tasmania as opposed to commuting to and from the mainland. This ensures that value is being provided back into the local Tasmanian economy by those who work and are paid via the Tasmanian health system.

Opportunity for Tasmanian SME* involvement

Medacs Healthcare is a global business that hinges its success on our ability to be agile and adapt to the needs of our customers. Should any customers need or requirements exceed our ability to deliver, we always look at local, in region support mechanisms through the use of SMEs and industry experts. At present, our sustainable business model has seen us become the market leader in medical recruitment across Australia and New Zealand and does not currently necessitate outside help from a third party.

Broader social and economic opportunities

As provided in our previous response, Medacs Healthcare prides itself on providing new clinicians from around the world to support local health economies across Australia. It is our intention that through this contract we will continue to deliver high-quality practitioners to Tasmania, who we will aim, within all reasonable endeavours, to settle in Tasmania for the duration of their contracts.

This will provide value back to the Tasmanian economy through:

- Investments in property and rental
- Utilisation of local shops and goods stores
- Financial services
- Car rental
- Hotel Accommodation and Restaurants

Medacs Healthcare is also striving to become accredited as a Disability Confident Recruiter to adapt our working to ensure we are an organisation that caters for all walks of life.

Local innovative solutions

On request, Medacs Healthcare can provide details on our locum managed service and workforce solutions models which has over \$1 billion of spend under management globally including:

- Casual pool management
- Agency supply chain management
- Recruitment Process Outsourcing
- Workforce consultancy

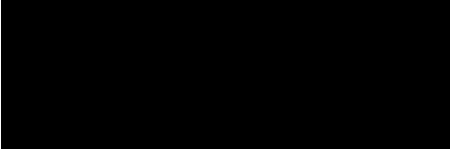
Completed and endorsed

Jamie Walsh – Managing Director

.....
(Name and position – print)

Allied Employment Group PTY LTD
T/A Medacs Healthcare

.....
(Supplier name)



.....
(Signature)

...15...../..04...../....2024.....
(Date)

*A Tasmanian SME is a Tasmanian business employing less than 200 people