

Tasmanian Industry Participation Plan

DOH-6040 - Provision of Services for the Supply of Agency Nurses and Midwives

The Tasmanian Government is committed to maximising opportunities for local suppliers to compete for and win Government procurements. Suppliers/proponents are requested to prepare a Tasmanian Industry Participation Plan (TIPP):

- for all procurements with a value exceeding \$5 million;
- for nominated procurements (at the discretion of the procuring Government entity) greater than \$2 million and up to (and including) \$5 million; and
- for private sector projects valued at over \$5 million that receive support, including in-kind support, valued at or greater than \$500 000 from the Government.

Procurement details

Procurement ID	DOH-6040
Procurement title	Provision of Services for the Supply of Agency Nurses and Midwives
Name of Responsible Agency/Entity	Department of Health

Supplier details

Name of supplier	Villa Healthcare Services Pty Ltd
Contact details for supplier	Unit 1, 3A Tabernacle Pl Perth TAS 7300 admin@villahealthcareservices.com.au

Are you a Tasmanian SME*? Do you employ Tasmanians?

Villa Healthcare was founded in Tasmania and still has the head office located in Perth. To date, supply contracts have been mostly won in mainland states, now totally more than 33,000 hours of service and over 100 staff.

Villa has a strong connection to Tasmania and, with the successful application to THS/DOH, the Tasmanian team will be grown to include many employees and a number of management-level roles that are based in Tasmania. Local candidates will be sourced to fulfil the contract, along with relocations from other states as needed.

The exact number of future employees is difficult to predict, as it is based on the unknown demands of THS/DOH (which can fluctuate), however more than 30 is anticipated.

The Tasmanian office will be expanded to meet contract requirements.

Where are the goods or services to be used in the contract sourced from?

Villa Healthcare will provide agency nurses and midwives under the proposed contract. All of these roles will be Tasmanian-based employees of Villa, so there will be no additional subcontracted suppliers of goods or services.

Opportunity for Tasmanian SME* involvement

The acceptance of the current proposal would create new opportunities for a number of Tasmanian-based SME providers, including:

- Lawyers – to advise on matters of leases, contracts, employment law and general legal advice.
- Accountant and bookkeeping – additional support will be needed to manage financial compliances and record keeping.
- Real estate – to source space for office operations.
- Local suppliers – such as office suppliers and catering.
- IT support – to maintain company IT systems.
- Recruitment agencies, to assist the sourcing of new employees.
- Insurance – to maintain policies in property, indemnity and workers compensation.

Broader social and economic opportunities

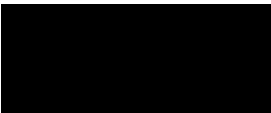
Many new opportunities will be created by the acceptance of the current proposal by Villa Healthcare, with the following social and economic opportunities expected.

- Employment Opportunities will be created, with many new well-paying roles that are often in smaller communities and regional areas.
- Education and training will be provided for employees, which will build the skills base in the Tasmanian economy.
- Increase overall economic activity in the Perth region where the head office is located.
- Gender Equality will be increased, with a strong focus on creating equal opportunity for all employees.
- Diversity and inclusion enhanced, with a team that consists of people of many different backgrounds.

Local innovative solutions

Villa Healthcare will further expand a dynamic healthcare support business across Tasmania, to create an employer with a strong welcoming culture that accepts and celebrates diversity. Villa will set the standard for Tasmanian workers, that fully supports our team and achieves great outcomes for clients.

With national connections, Villa will create opportunities for team members to work and live in Tasmania, as well as additional professional development for Tasmanians.

Completed and endorsed	Blessing Machokoto Operations Manager (Name and position – print)
	villa Healthcare Services (Supplier name)
	 (Signature)
	4/2/2024/...../..... (Date)

*A Tasmanian SME is a Tasmanian business employing less than 200 people