

Tasmanian Industry Participation Plan

DOH-6060 Elective Surgery

The Tasmanian Government is committed to maximising opportunities for local suppliers to compete for and win Government contracts. Suppliers/proponents are requested to prepare a Tasmanian Industry Participation Plan (TIPP):

- for all procurements with a value exceeding \$5 million;
- for nominated procurements (at the discretion of the procuring Government entity) greater than \$2 million and up to (and including) \$5 million; and
- for private sector projects valued at over \$5 million that receive support, including in-kind support, valued at or greater than \$500 000 from the Government.

Procurement/Project details

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|--|--------------------------|
| Procurement/Project ID | DOH-6060 |
| Procurement/Project title | Elective Surgery |
| Name of Responsible Agency/Entity | Tasmanian Health Service |

Supplier details

| | |
|-------------------------------------|--|
| Name of supplier | Calvary Health Care Tasmania Limited |
| Contact details for supplier | 30 Cascade Road, South Hobart, TAS, 7004 Email: melissa.evans@calvarycare.org.au Telephone: 0447 269 021 Attention: Melissa Evans |

Are you a Tasmanian SME*? Do you employ Tasmanians?

Calvary Health Care Tasmania is owned and operated by the Little Company of Mary Health Care (LCMHC), a national Catholic healthcare organisation which operates in four (4) states and two (2) territories in Australia providing acute, sub-acute, residential aged care, retirement living and home care services in public and private systems.

Calvary Health Care Tasmania operates four (4) Hospital's in Tasmania; two (2) in Launceston (St Vincent's and St Luke's) and two (2) in Hobart (St John's and Lenah Valley), employing approximately 1,674 Tasmanian based employees and a small (less than 10 non-Tasmanian based employees). Additional Tasmanian based staff, not included in the 1674, are further employed in Calvary Tasmanian Aged Care facilities and Home Care services.

The proposed contract has a direct and positive impact on the number of workhours that become available to a Tasmanian based workforce.

Where are the goods or services to be used in the contract sourced from?

Services - Calvary Health Care Tasmania employs a predominantly local Tasmanian workforce, with more than 99% of staff residing in Tasmania. This ensures that the economic and social benefits of the proposed contract remain in the state and directly support Tasmanian communities.

Goods - Calvary Health Care Tasmania provides all goods and services identified in this submission directly through its Tasmanian operations. These will not be outsourced.

Where external supply is required, Calvary Health Care Tasmania actively seeks to engage with Tasmanian small-to-medium enterprises (SMEs) wherever possible. Existing supply arrangements include partnerships with Tasmanian providers for medical consumables, catering, cleaning, linen, and maintenance services.

Locally Sourced Value - On average, it is estimated that more than 75% of goods and services used in Calvary Health Care Tasmania's hospitals are sourced from within Tasmania. The balance, primarily specialist medical equipment and pharmaceuticals, is procured through national contracts due to regulatory and clinical requirements.

Commitment to Local Procurement – Calvary Health Care Tasmania's strategic sourcing processes extend beyond traditional commercial and technical criteria. We actively consider social, environmental, and economic outcomes to ensure our operations create a positive impact in the communities where we serve. This includes:

- Prioritising Tasmanian SMEs in tendering and procurement processes;
- Sourcing fresh produce, catering supplies, and general consumables from local businesses;
- Partnering with regional service providers for non-clinical support services (e.g., laundry and cleaning); and

- Ensuring that all additional workforce needs arising from this contract will be met by employing Tasmanian residents.

This approach reflects Calvary's long-standing commitment to supporting the communities in which we operate and aligns with our corporate values and mission.

Opportunity for Tasmanian SME* involvement

As outlined above, Calvary Health Care Tasmania will deliver all services identified in this submission directly and will not outsource them. The medical services workforce is predominantly Tasmanian-based, ensuring the economic benefits remain within the state. On occasion, where specific nursing or medical roles cannot be filled locally, Calvary Health Care Tasmania may engage temporary agency or locum staff. In such cases, preference is given to Tasmanian-based providers before seeking interstate support.

Broader social and economic opportunities

Calvary Health Care Tasmania as a not for profit organisation is committed to reinvesting operating surpluses into our people, equipment and facilities to strengthen long term capability and capacity within the state.

This contract will provide additional benefits to the Tasmanian economy by increasing patient activity, which in turn creates new employment opportunities and expands the delivery of healthcare services locally. Increased demand will also generate additional work hours for the existing Tasmanian workforce.

Skills Development and Employment Pathways

- Calvary provides comprehensive "onboarding" and ongoing training for all employees, ensuring new skills are developed locally;
- Graduate recruitment programs are actively supported across nursing, allied health, and administration, strengthening the future healthcare workforce in Tasmania;
- Opportunities for disadvantaged Tasmanians are provided through supported employment pathways, ensuring equal opportunities for all applicants; and
- Depending on service growth, additional trainees and graduates may be appointed to meet future workforce needs.

Commitment to Diversity and Equal Opportunity

Consistent with our values of hospitality, healing, stewardship, and respect, Calvary Health Care is committed to providing equal employment opportunities. Our workforce reflects the diversity of the communities we live in and serve, and we view our employees as our greatest asset.

Support for the Tasmanian Community

Calvary actively supports the Tasmanian community through social accountability projects, including:

- An annual Community Grants program that provides funding for local initiatives;
- Support through the Mary Potter Foundation, which funds a wide range of community and patient-focused projects; and
- Ongoing volunteering, sponsorship, and in-kind support for community health and wellbeing initiatives.

This approach ensures that Calvary’s operations contribute not only to healthcare delivery but also to building stronger, more resilient Tasmanian communities.

Local innovative solutions

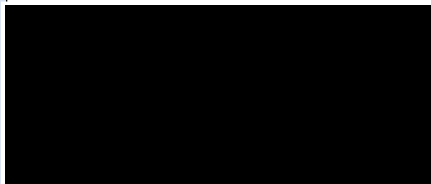
Calvary Health Care Tasmania is committed to partnering with and strengthening the Tasmanian health system through innovation in the way goods and services are sourced and delivered.

Wherever possible, Calvary Health Care seeks to replace reliance on interstate supply by sourcing locally, thereby supporting Tasmanian SMEs and regional suppliers. Examples include securing catering, linen, cleaning, and maintenance services from Tasmanian businesses, as well as working with local providers to adapt goods and consumables traditionally imported from interstate. Consistent with Calvary Health Care’s national sustainability targets we are collaborating with local businesses to divert theatre plastics waste from landfill to Tasmanian based recycling that we can recirculate for use in our four (4) hospitals. These approaches not only ensure a reliable and sustainable supply chain but also retain investment within the state, creates opportunities for skills development among local suppliers, and delivers broader economic and social benefits for the Tasmanian community.

Completed and endorsed

Melissa Evans, Regional Chief Executive Officer
Tasmania, (RCEO Tasmania)
(Name and position – print)

Calvary Health Care Tasmania
(Supplier name)



17 September 2025
(Date)

*A Tasmanian SME is a Tasmanian business employing less than 200 people