

Tasmanian Industry Participation Plan

The Tasmanian Government is committed to maximising opportunities for local suppliers to compete for and win Government contracts. Suppliers/proponents are requested to prepare a Tasmanian Industry Participation Plan (TIPP):

- for all procurements with a value exceeding \$5 million;
- for nominated procurements (at the discretion of the procuring Government entity) greater than \$2 million and up to (and including) \$5 million; and
- for private sector projects valued at over \$5 million that receive support, including in-kind support, valued at or greater than \$500 000 from the Government.

Procurement/Project details

Procurement/Project ID	DOH 6060
Procurement/Project title	
Name of Responsible Agency/Entity	Tasmanian Health Service, Procurement Advisory Service

Supplier details

Name of supplier	Health Care Burnie Pty Ltd
Contact details for supplier	Keith Cock CEO -Health Care Burnie Pty Ltd Keith.cock@healthecare.com.au 0407 450 030

Are you a Tasmanian SME*? Do you employ Tasmanians?

Health Care Burnie Pty Ltd (NWPH) employs approximately 158 staff working 77 full time equivalent (FTE). Currently 100% of the NWPH workforce are Tasmanian residents. This equates to approximately 2,926 hours worked by Tasmanian resident employees per week.

In calendar year 2024, \$10,552,000 of wages and employment entitlements were paid to Tasmanian based employees this excludes superannuation and payroll tax.

In calendar year 2024 under the current elective surgery contract NWP completed approximately 1,136 patient procedures using approximately 1,560 occupied bed days. With a use of work hours per patient day of 11.40 in 2024, public elective surgery provided approximately 17,784 employed labour hours, the equivalent of 9 FTE.

Success in the current RFT with similar contracted procedure numbers would allow NWPH to maintain the existing workforce.

Where are the goods or services to be used in the contract sourced from?

NWPH sources goods and services locally in the North West of Tasmania, throughout Tasmania and from mainland Australia.

NWPH utilises local contractors and businesses to provide 100% of electrical, plumbing, mechanical plant maintenance, garden maintenance, linen/laundry supplies, food purchases, and allied health services. while approximately 70% of cleaning products and supplies are purchased from local suppliers. In 2024 NWPH spent approximately \$1,435,000 on the above services from local suppliers and service providers. Service providers and suppliers to NWPH include but are not limited to Coastal Physiotherapy, Return to Work Rehabilitation Services, BSH Electrical, Paramount Plumbing, Keiley Plumbing, Dobson's Electrical, Cripps Nubake, PFD Food Services Devonport, Kelly's Waste Management, Juicy Isle, Burnie Ocean View Motel, Peter Bickerstaff Landscapes, William Adams, Top Centre Laundry, Orion Security, Ujjayi Yoga Tasmania, Spilt Art Therapy and Breathers Community Wellness.

Where practical and available NWPH purchases medical supplies within Tasmania however the majority of required medical supplies are not available within the state therefore many of these items and products are purchases interstate.

Opportunity for Tasmanian SME* involvement

NWPH currently has relationships with all surgeons and anaesthetist that it uses to service the current elective surgery contract and the intention is to continue to use these clinicians if successful in this tender process. All clinicians contracted to provide services to NWPH are Tasmanian residents who practice locally in the 7310 and 7320 postcodes. Most of these clinicians are themselves local employers.

As stated above NWPH has many established relationships with local contractors and suppliers which we intend to continue to use into the future.

NWPH will continue to use Tasmanian SMEs where practical, sustainable and economically viable.

Broader social and economic opportunities

As a user of local suppliers and service providers and an employer of over 158 individual staff with total annual labour expense of over \$12,300,000 in 2024, NWPH provides significant economic benefit to the Tasmanian economy and more importantly the local North West economy. Success in this RFT will allow NWPH to continue to contribute to the Tasmania economy at a significant level and help maintain NWPH as a sustainable health care provider in the North West of Tasmania.

NWPH provides graduate positions for Registered and Enrolled Nurses which is helping to grow our own nursing workforce locally to ensure a skilled nursing labour force is available in the future. NWPH has employed 7 graduate or junior nurses in the past 2 years as a part of the hospital long term recruitment strategy and will continue to recruit and train junior nurses over the next few years

NWPH in partnership with UTAS provide scholarships for staff to participate in post graduate nursing programs and also provides placement opportunities at NWPH for medical and nursing student from the University of Tasmania.

NWPH provides various minor sponsorships to local sporting and charitable organisations.

Local innovative solutions

Insert your answers here (refer *Guidance information below*).

Completed and endorsed

Keith Cock, CEO Healthe Care Burnie Pty Ltd t/a
North West Private Hospital
(Name and position – print)

Healthe Care Burnie Pty Ltd t/a North West
Private Hospital
(Supplier name)

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(Signature)

03/09/2025
(Date)

*A Tasmanian SME is a Tasmanian business employing less than 200 people