

Tasmanian Industry Participation Plan

DoH-6031 - Compounded Pharmaceuticals

The Tasmanian Government is committed to maximising opportunities for local suppliers to compete for and win Government contracts. Suppliers/proponents are requested to prepare a Tasmanian Industry Participation Plan (TIPP):

- for all procurements with a value exceeding \$5 million;
- for nominated procurements (at the discretion of the procuring Government entity) greater than \$2 million and up to (and including) \$5 million; and
- for private sector projects valued at over \$5 million that receive support, including in-kind support, valued at or greater than \$500 000 from the Government.

Guidance information (can be deleted):

- *Information provided in the Economic and Social Benefits Statement can be used as a basis for a TIPP.*
- *Where determined appropriate by the procuring/awarding entity, the supplier's obligations under a TIPP are to be captured in the contract and monitored as part of the contract performance.*

Procurement/Project details

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| Procurement/Project ID | DoH-6031 |
| Procurement/Project title | Compounded Pharmaceuticals |
| Name of Responsible Agency/Entity | Department of Health |

Supplier details

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| Name of supplier | Slade Health Pty Ltd |
| Contact details for supplier | Paula Clark M: 0411 205 365 E: paula.clark@slade.net.au |

Are you a Tasmanian SME*? Do you employ Tasmanians?

Slade Health Pty Ltd as part of the ICON Group employs Tasmanians through its Slade Pharmacies (Hobart, Newtown and Kings Meadows) and ICON Cancer centres. Slade Pharmacy and ICON Hobart employ over 60 people in various roles. These include pharmacists, technicians, researchers, counsellors, VMOs, neurooncologist, nurses and a management/administration team.

Slade is committed to providing access to cancer treatments to patients as close to home as possible. With both Slade Pharmacy and ICON locally established and with Slade Health ensuring daily deliveries of high-quality compounded products to hospitals across Tasmania, it enables patients to access timely medicines in their own state.

Guidance information (can be deleted): Below are some examples you may consider including in response to this question:

- *Are you a Tasmanian SME?*
- *If you are not a Tasmanian SME, will you be setting up a local Tasmanian office and employing local staff?*

Where are the goods or services to be used in the contract sourced from?

Compounded products will be provided from Slade Health's TGA licensed facility in Melbourne Victoria. Logistic services are sourced from Stateline who employ 25 local people including, depot and administration staff and Team Global Express whose local Tasmanian office employs 37 full time staff.

Stateline services include freight deliveries to all public hospitals across the state and reverse logistics to enable the recycling of boxes. Over the past 8 years Slade has utilised both Stateline and Team Global Express to ensure timely and reliable deliveries of Slade's medical freight to hospitals across the state.

Guidance information (can be deleted): Below are some examples you may consider including in response to this question:

- Outline how your submission will incorporate local products, services and capabilities.

Opportunity for Tasmanian SME* involvement

Both Slade Pharmacy and ICON Cancer Centre Hobart have been established in Tasmania for over 8 years and provide unique pharmacy and cancer treatment options for Tasmanians. It is expected that they will continue to provide these services which provide significant employment and rewarding opportunities for local Tasmanians for many years to come.

Regarding logistics, Slade relies on its local logistic partners to provide these critical supply chain services. These tailored services have been developed over many years with Stateline and Team Global Express to ensure consistent and reliable supply to Tasmanian hospitals. It is expected this collaboration will continue due to the specifications required to continue this service in the future.

Guidance information (can be deleted): Below are some examples you may consider including in response to this question:

- How will you ensure that Tasmanian SMEs are not disadvantaged when competing with other suppliers to provide goods or services to be used as part of this contract?

Broader social and economic opportunities

Slade Health is working on several innovative projects that will collectively involve hospital pharmacy staff. Training and education will be provided to hospital staff including pharmacists and technicians to expand knowledge.

As part of a large digital project, Slade has worked closely with Tasmanian hospital pharmacists to provide local representation for the development of its scope and solution. The opportunity has enabled Tasmanian hospital pharmacists to be involved in a national project with new skills developed and shared across a network of people.

The rollout of these above projects will require the involvement of hospital pharmacy teams. Additional support will be required to be provided by interstate personnel who will be required to travel and base themselves in Tasmania to enable the project

implementation. Further information on the scope of these projects is provided in Slade Health's tender response.

In addition, as part of its tender submission Slade Health is providing other resource and training opportunities available to Tasmanian Health employees. This includes an educational grant that hospitals can use to support training and development activities for pharmacy and oncology staff, aimed at enhancing patient care and hospital services.

Slade Pharmacy and ICON who employ local Tasmanians have full training programs available for staff including aseptic training and medication safety practice. Staff are also provided training across various other areas including work health and safety, leadership and management.

As part of Slade's corporate social responsibility and commitment to patient care, the Slade Compassionate Access Fund has been created in order to provide financial assistance to qualifying patients to assist with their treatment needs and expenses, specifically with affordable access to non-PBS medicines.

Guidance information (can be deleted): Below are some examples you may consider including in response to this question:

- *Are there any other benefits that your organisation or this specific contract will provide to the Tasmanian economy?*
- *How will this contract lead to new skills or expertise being developed within Tasmania?*
- *Will trainees or apprentices be appointed? If yes, how many and in which profession?*

Local innovative solutions


Slade Health anticipates it will work with a new software vendor which will have a local presence in Tasmania. This will also involve collaboration with hospital pharmacy teams and training and development opportunities.

Slade is also exploring a logistics software initiative called Radaro to be utilised by its logistics partners. This will enable visibility to all hospitals on the arrival of the products, including live tracking and notifications of any potential delays. Full information is provided in Slade Health's tender response.

In addition, Slade Health has available training modules via its SladeConnect app enabling education and information to be shared and utilised across Tasmanian hospital pharmacies.

Guidance information (can be deleted): Below are some examples you may consider including in response to this question:

- Does your submission involve adding value to imported goods or services through local development or innovation?

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| Completed and endorsed | Paula Clark – General Manager Client Relations (Name and position – print) |
| | Slade Health Pty Ltd (Supplier name) |
| |  (Signature) |
| | 9...../...10...../...2025... (Date) |
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*A Tasmanian SME is a Tasmanian business employing less than 200 people