

# Tasmanian Industry Participation Plan

<Procurement ID - Procurement Title>

The Tasmanian Government is committed to maximising opportunities for local suppliers to compete for and win Government procurements. Suppliers/proponents are requested to prepare a Tasmanian Industry Participation Plan (TIPP):

- for all procurements with a value exceeding \$5 million;
- for nominated procurements (at the discretion of the procuring Government entity) greater than \$2 million and up to (and including) \$5 million; and
- for private sector projects valued at over \$5 million that receive support, including in-kind support, valued at or greater than \$500 000 from the Government.

*Guidance information (can be deleted):*

- *Information provided in the Economic and Social Benefits Statement can be used as a basis for a TIPP.*
- *Where determined appropriate by the procuring entity, the supplier's obligations under a TIPP are to be captured in the contract and monitored as part of the contract performance.*
- *This template was specifically developed for procurement. Where a TIPP is required for a private sector project, the template should be adapted to suit the specific circumstances of the project.*

## Procurement details

<b>Procurement ID</b>	IS-69
<b>Procurement title</b>	Consultancy Services Panel for Health Infrastructure Projects
<b>Name of Responsible Agency/Entity</b>	Department of Health

## Supplier details

<b>Name of supplier</b>	Deloitte
<b>Contact details for supplier</b>	Ryan McFarlane Partner <a href="mailto:rmcfarlane@deloitte.com.au">rmcfarlane@deloitte.com.au</a> 0422 394 042

## Are you a Tasmanian SME\*? Do you employ Tasmanians?

Deloitte Australia has offices in every State and Territory.

Deloitte employs approximately 100 people in Tasmania, and approximately 15 Partners.

*Guidance information (can be deleted): Below are some examples you may consider including in response to this question:*

- *Are you a Tasmanian SME?*
- *How many Tasmanian jobs will be supported by this procurement activity?*
- *How many people do you employ in Tasmania?*
- *Provide an estimate of the number of labour hours worked by Tasmanian-based employees versus other employees.*
- *Would any new Tasmanian jobs be created by the proposed contract - how many?*
- *If you are not a Tasmanian SME, will you be setting up a local Tasmanian office and employing local staff?*

## Where are the goods or services to be used in the contract sourced from?

Deloitte provides the services outlined in the panel, and for some disciplines may sub-contract specific expertise if/when required. If the appropriate specialist skills are available within Tasmania, our preference will be to utilise those providers.

Where the skills required are not available within either the Deloitte Tasmania office, or through specialist subcontractors, we will utilise our national health and infrastructure practice.

*Guidance information (can be deleted): Below are some examples you may consider including in response to this question:*

- *Does your business provide all the goods and services identified in your submission?*
- *If not, will the goods or services identified in your submission be provided by or sourced from Tasmanian SMEs? If possible, provide a list.*
- *Provide an estimate of the value of locally sourced goods and services versus imported.*

- *Outline how your submission will incorporate local products, services and capabilities.*

### **Opportunity for Tasmanian SME\* involvement**

Deloitte provides the services outlined in the panel, and for some disciplines may sub-contract specific expertise if/when required. If the appropriate specialist skills are available within Tasmania, our preference will be to utilise those providers.

Where the skills required are not available within either the Deloitte Tasmania office, or through specialist subcontractors, we will utilise our national health and infrastructure practice.

*Guidance information (can be deleted): Below are some examples you may consider including in response to this question:*

- *Will you source components of your offer from other Tasmanian SMEs or sub-contractors? If possible, provide details.*
- *How will you identify and engage with sub-contractors or other Tasmanian SMEs to deliver the contract? Will you use existing supply chains or advertise sub-contracting or supply opportunities? Will you liaise with local industry groups?*
- *How will you ensure that Tasmanian SMEs are not disadvantaged when competing with other suppliers to provide goods or services to be used as part of this contract?*
- *Are there opportunities to transfer skills to a Tasmanian SME or sub-contractor?*

### **Broader social and economic opportunities**

Deloitte contributes to the Tasmanian economy through direct employment, thought leadership and other contributions.

Depending on appointments through this panel, there will be additional travel, accommodation and other hospitality contributions from interstate team members.

Deloitte has a well regarded Summer Vacation and Graduate program offering pathways for graduates with requisite skills across all of our business units to commence their careers.

*Guidance information (can be deleted): Below are some examples you may consider including in response to this question:*

- *Are there any other benefits that your organisation or this specific contract will provide to the Tasmanian economy?*

- *Will this contract lead to new skills or expertise being developed within Tasmania?*
- *Will trainees or apprentices be appointed? If yes, how many and in which profession?*
- *Does your organisation provide opportunities for pathways to employment for disadvantaged Tasmanians?*
- *Do you support the Tasmanian community, for example through formal support, sponsorship, volunteering or in-kind support?*

## **Local innovative solutions**

Deloitte has recently promoted a Tasmania-based Partner as part of our Deloitte Access Economics practice; with member/s of our national Infrastructure and Capital Projects team now based living in and based in Tasmania.

Deloitte is committed to all of the regions and cities we operate in, including working with and engaging local supply chains, graduate and entry level programs for new employees.

Where possible, Deloitte will seek to grow local capability in disciplines related to the health infrastructure panel; and transfer skills and work collaboratively with Department of Health stakeholders.

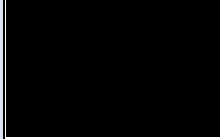
*Guidance information (can be deleted): Below are some examples you may consider including in response to this question:*

- *Does your submission involve adding value to imported goods or services through local development or innovation?*
- *Is your organisation developing strategies to provide goods or services to the Tasmanian economy that have historically been imported from interstate or overseas?*
- *Does your organisation offer any innovative solutions that might benefit the broader Tasmanian community and economy? Provide details.*

**Completed and endorsed**

**RYAN MCFARLANE**  
(Name and position – print)

**DELOITTE TOUCHE TOHMATSU**  
(Supplier name)

A solid black rectangular box used to redact the signature of the authorized representative.

(Signature)

**30/01/2023**  
(Date)

\*A Tasmanian SME is a Tasmanian business employing less than 200 people