

# Tasmanian Industry Participation Plan

## IS-69 - Consultancy Services Panel for Health Infrastructure Projects

The Tasmanian Government is committed to maximising opportunities for local suppliers to compete for and win Government procurements. Suppliers/proponents are requested to prepare a Tasmanian Industry Participation Plan (TIPP):

- for all procurements with a value exceeding \$5 million;
- for nominated procurements (at the discretion of the procuring Government entity) greater than \$2 million and up to (and including) \$5 million; and
- for private sector projects valued at over \$5 million that receive support, including in-kind support, valued at or greater than \$500 000 from the Government.

*Guidance information (can be deleted):*

- *Information provided in the Economic and Social Benefits Statement can be used as a basis for a TIPP.*
- *Where determined appropriate by the procuring entity, the supplier's obligations under a TIPP are to be captured in the contract and monitored as part of the contract performance.*
- *This template was specifically developed for procurement. Where a TIPP is required for a private sector project, the template should be adapted to suit the specific circumstances of the project.*

### Procurement details

<b>Procurement ID</b>	IS-69
<b>Procurement title</b>	Consultancy Services Panel for Health Infrastructure Projects
<b>Name of Responsible Agency/Entity</b>	Department of Health

### Supplier details

<b>Name of supplier</b>	FABRGO Pty Ltd Trading as Francis+Burne
<b>Contact details for supplier</b>	Suite 3, 49-51 Murray Street Hobart   Tasmania   7000 Attn   Andrew Francis Phone   0410 691 991 Email   <a href="mailto:andrew.francis@francisburne.com.au">andrew.francis@francisburne.com.au</a>

## Are you a Tasmanian SME\*? Do you employ Tasmanians?

Francis+Burne is an experienced Hobart based Interior Workplace and Spatial Design Practice. Since its establishment by Director Andrew Francis in 2013, Francis+Burne has significantly contributed to the Tasmanian commercial interior workplace landscape through their work on a variety of workplace design projects with Tasmanian based private and government sector clients.

Recognising a clear gap in the market for his professional expertise, Andrew Francis and his Interior Design practice represent a growing opportunity for the Tasmanian economy in attracting and nurturing new business within specialised fields of design that incorporates workplace strategy and spatial design.

Francis+Burne has also been able to offer employment opportunities to other designers looking to return home to Tasmania to further their careers within the field locally. Two of the businesses current employees were able to relocate home to Hobart to be closer with family based on employment opportunities being offered by the growing business.

We currently employ four permanent staff in our Hobart Studio which is based in a Co-Working Design studio space. This is shared with two small Architectural practices with whom we collaborate with frequently and are able to engage on contract basis as either project expertise or works load requires.

## Where are the goods or services to be used in the contract sourced from?

Francis+Burne is able to provide from within its resources and experience the consultancy services. We have established track record in working with organisations across all stages of the design process to provide the following;

- Thorough and in-depth workplace strategic and functional briefing.
- Considered and individual Concept Design Solutions.
- Responsive and integrated Schematic and Design Development.
- Detailed and technical Documentation.
- Attentive and balanced Construction Stage Services.

As designers, we also understand the importance of supporting the local industry and suppliers. With each project, we focus to provide significant opportunities for developing capacity within the construction supply chain to ensure that there is an even spread amongst them. We undertake this approach to provide a diverse and dynamic market with opportunities for choice of supplier whether it be fitout contractor, joiner, or furniture suppliers.

## Opportunity for Tasmanian SME\* involvement

Francis Burne also collaborates with other small like-minded architectural and design practices to broaden our team and experience on a project-by-project approach. Our studio is based in a co-

working design space shared with two smaller architectural practices where the collaborative approach is integrated in all three practices psyche. In addition to the core team proposed, this provides access to an additional resource of five architects and designers with a diverse range of experience to project teams.

On each project, we engage with a team of consultants who we have established successful working relationships through the projects we have jointly delivered. These included Project Managers, Services Engineers, Building Surveyors and Graphic Designers who are all locally based in Hobart and, in some cases, across the state.

## Broader social and economic opportunities

Francis+Burne provides opportunities for graduate designers to undertake work experience programs where they work alongside the team on live projects and gain first hand experience on the day-to-day progress and running of projects through the design studio. Through future project opportunities, we would be able to provide further opportunities to engage with and employ recent graduates.

Currently employees are also actively involved with local community sporting groups both as active participating players and providing volunteer support to the club.

## Local innovative solutions

Workplace and Spatial Design is a specialised field within the design professions. Since relocating to Tasmania in 2012, Andrew Francis has worked extensively within the local design community and the broader Development Community to raise the profile and understanding of the importance for Workplace Design and the benefits it brings to organisations and their employees.

This has included active involvement and participation with the University of Tasmania as a sessional lecturer at the School of Architecture and Design and continued active involvement with the Design Institute of Australia.

The disruption that COVID has brought to the workplace over the last 2 years has placed even more importance in assisting organisations to rethink their workplace and embrace the hybrid work models that have emerged as a result of responsive technology uplift and the ability for employees to work seamlessly between a range of settings – whether in a formal workplace through to a home-based setting.

Through the development of a considered and appropriate workplace strategy, an organisation is able to better tailor its offering of on-premises facilities and amenities to provide spaces for staff to collaborate, innovate and socialise to feel part of the collective organisation while balancing the need of quiet spaces to complete concentrated and process-based tasks.

**Completed and endorsed**

Andrew Francis | Director

(Name and position – print)

FABRGO Pty Ltd Trading as Francis+Burne

(Supplier name)



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(Signature)

17<sup>th</sup> October 2022  
(Date)

\*A Tasmanian SME is a Tasmanian business employing less than 200 people