

Tasmanian Industry Participation Plan

<Procurement ID - Procurement Title>

The Tasmanian Government is committed to maximising opportunities for local suppliers to compete for and win Government procurements. Suppliers/proponents are requested to prepare a Tasmanian Industry Participation Plan (TIPP):

- for all procurements with a value exceeding \$5 million;
- for nominated procurements (at the discretion of the procuring Government entity) greater than \$2 million and up to (and including) \$5 million; and
- for private sector projects valued at over \$5 million that receive support, including in-kind support, valued at or greater than \$500 000 from the Government.

Guidance information (can be deleted):

- *Information provided in the Economic and Social Benefits Statement can be used as a basis for a TIPP.*
- *Where determined appropriate by the procuring entity, the supplier's obligations under a TIPP are to be captured in the contract and monitored as part of the contract performance.*
- *This template was specifically developed for procurement. Where a TIPP is required for a private sector project, the template should be adapted to suit the specific circumstances of the project.*

Procurement details

Procurement ID	IS-69
Procurement title	Consultancy Services Panel for Health Infrastructure Projects
Name of Responsible Agency/Entity	Tasmanian Government

Supplier details

Name of supplier	Hansen Partnership Pty Ltd
Contact details for supplier	info@hansenpartnership.com.au Level 4, 136 Exhibition Street, Melbourne VIC 3000 03 9654 8844 Attention: Alyson Crawford, Office Manager

Are you a Tasmanian SME*? Do you employ Tasmanians?

Hansen Partnership is not a Tasmanian SME nor does it currently employ any persons from Tasmania. We have previously employed Tasmanians and would also support employing future personnel from Tasmania. We operate an inclusive recruitment policy that may provide opportunities for recruitment of Tasmanian locals should the interest arise.

Whilst we are a predominately Melbourne based office, we encourage flexible working opportunities and support remote working amongst our staff, with a number of our staff having worked from other states or even overseas on occasion. We are open to consider staff working remotely from Tasmania on a short term basis if required to complete a job. We are interested in doing further planning work in Tasmania.

Guidance information (can be deleted): Below are some examples you may consider including in response to this question:

- *Are you a Tasmanian SME?*
- *How many Tasmanian jobs will be supported by this procurement activity?*
- *How many people do you employ in Tasmania?*
- *Provide an estimate of the number of labour hours worked by Tasmanian-based employees versus other employees.*
- *Would any new Tasmanian jobs be created by the proposed contract - how many?*
- *If you are not a Tasmanian SME, will you be setting up a local Tasmanian office and employing local staff?*

Where are the goods or services to be used in the contract sourced from?

We are able to provide all of the goods and services identified in this submission either from our current office or through remote working opportunities (across Australia including Tasmania).

Guidance information (can be deleted): Below are some examples you may consider including in response to this question:

- *Does your business provide all the goods and services identified in your submission?*
- *If not, will the goods or services identified in your submission be provided by or sourced from Tasmanian SMEs? If possible, provide a list.*
- *Provide an estimate of the value of locally sourced goods and services versus imported.*
- *Outline how your submission will incorporate local products, services and capabilities.*

Opportunity for Tasmanian SME* involvement

We have recently worked on projects within Tasmania including the provision of planning evidence for the Halls Island Tourist Development, Walls of Jerusalem National Park (for the Environmental Defenders Office, 2021), as well as the East Coast Tasmania Sustainable Tourism Project (for the Break O'Day Council, 2014).

We have extensive and effective experience of working with various state and local government clients as well as private sector clients and large sub-contractor teams (selected by clients). We welcome opportunities to work on projects with Tasmanian departments, SMEs and sub-contractors.

Guidance information (can be deleted): Below are some examples you may consider including in response to this question:

- *Will you source components of your offer from other Tasmanian SMEs or sub-contractors? If possible, provide details.*
- *How will you identify and engage with sub-contractors or other Tasmanian SMEs to deliver the contract? Will you use existing supply chains or advertise sub-contracting or supply opportunities? Will you liaise with local industry groups?*
- *How will you ensure that Tasmanian SMEs are not disadvantaged when competing with other suppliers to provide goods or services to be used as part of this contract?*
- *Are there opportunities to transfer skills to a Tasmanian SME or sub-contractor?*

Broader social and economic opportunities

We encourage flexible working opportunities and support remote working amongst our staff, and are open to consider staff working remotely from Tasmania on a short term basis if required to complete a job. It is anticipated that staff would contribute to the local economy through spending on local accommodation, travel, hospitality should they be required to work remotely.

We also operate an inclusive recruitment policy that may provide opportunities for recruitment of Tasmanian locals should the interest arise.

We feel our involvement with Tasmanian departments, SMEs and sub-contractors will provide extensive opportunities for knowledge sharing, skill development and collaboration.

Guidance information (can be deleted): Below are some examples you may consider including in response to this question:

- *Are there any other benefits that your organisation or this specific contract will provide to the Tasmanian economy?*
- *Will this contract lead to new skills or expertise being developed within Tasmania?*
- *Will trainees or apprentices be appointed? If yes, how many and in which profession?*
- *Does your organisation provide opportunities for pathways to employment for disadvantaged Tasmanians?*
- *Do you support the Tasmanian community, for example through formal support, sponsorship, volunteering or in-kind support?*

Local innovative solutions

Hansen welcomes opportunities to work on projects with Tasmanian departments, SMEs and sub-contractors. We feel our involvement will provide extensive opportunities for knowledge sharing, skill development and collaboration.

Guidance information (can be deleted): Below are some examples you may consider including in response to this question:

- *Does your submission involve adding value to imported goods or services through local development or innovation?*
- *Is your organisation developing strategies to provide goods or services to the Tasmanian economy that have historically been imported from interstate or overseas?*
- *Does your organisation offer any innovative solutions that might benefit the broader Tasmanian community and economy? Provide details.*

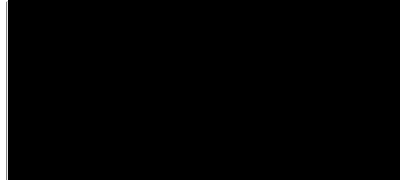
Completed and endorsed

David Barnes, Managing Director

.....
(Name and position – print)

Hansen Partnership Pty Ltd

.....
(Supplier name)



(Signature)

28/10/2022

(Date)

*A Tasmanian SME is a Tasmanian business employing less than 200 people