

Tasmanian Industry Participation Plan

IS-69 - Consultancy Services Panel for Health Infrastructure Projects

The Tasmanian Government is committed to maximising opportunities for local suppliers to compete for and win Government procurements. Suppliers/proponents are requested to prepare a Tasmanian Industry Participation Plan (TIPP):

- for all procurements with a value exceeding \$5 million;
- for nominated procurements (at the discretion of the procuring Government entity) greater than \$2 million and up to (and including) \$5 million; and
- for private sector projects valued at over \$5 million that receive support, including in-kind support, valued at or greater than \$500 000 from the Government.

Guidance information (can be deleted):

- *Information provided in the Economic and Social Benefits Statement can be used as a basis for a TIPP.*
- *Where determined appropriate by the procuring entity, the supplier's obligations under a TIPP are to be captured in the contract and monitored as part of the contract performance.*
- *This template was specifically developed for procurement. Where a TIPP is required for a private sector project, the template should be adapted to suit the specific circumstances of the project.*

Procurement details

Procurement ID	IS-69
Procurement title	Consultancy Services Panel for Health Infrastructure Projects
Name of Responsible Agency/Entity	Department of Health Tasmania

Supplier details

Name of supplier	Jacobs Group (Australia) Pty Ltd
Contact details for supplier	Catherine Searle Principal Consultant, Strategic Advisory M: +61 422 068 247 E: catherine.searle@jacobs.com

Are you a Tasmanian SME*? Do you employ Tasmanians?

Jacobs has an established Hobart office with approx. 33 permanent Tasmanian staff, plus visiting project staff, as well as a steady intake of interns and graduates from the University of Tasmania. We employ our Tasmanian staff from diverse disciplines working on a range of government and private sector contracts in the power and energy, transport and water sectors, including renewable energy, climate change and sustainability.

Jacobs has been active in supporting the local community since our inception in Tasmania through our sponsorship of STEM (science, technology, engineering and mathematics) programs, in-kind support and First Nations policies and strategies.

In 2022, Jacobs Hobart participated in the Tasmanian Science and Engineering Challenge, providing a team of volunteers to lead competing school groups through various challenges involving electrical and mechanical engineering and construction.

In 2019, Jacobs Hobart sponsored an all-girls team (InMotion) of five from Riverside High School, Tasmania in the FI In Schools challenge. The FI in Schools is a STEM competition for teams of students aged 9 to 19 to deploy CAD/CAM software to collaborate, design, analyse, manufacture, test, and then race miniature compressed air powered cars made from FI model block. The InMotion team won the state competition, earning a place at the Australian National competition in Melbourne in 2020, where Jacobs again sponsored the team. The InMotion team went on to successfully place second at the National competition.

Jacobs is also a major contributor to the Beacon Foundation in Tasmania, sponsoring local schools and supporting the STEM community through the local branch of Engineers Australia.

Across 2020 (despite COVID-19) Jacobs Hobart hosted five work experience students from local high schools for one week each. Through the work experience, we provided students with insights into the diversity of disciplines and projects within the Jacobs Hobart office, including survey, digital solutions, transport planning and engineering, stakeholder and community engagement, electrical engineering, project management, and other activities.

In alignment with Jacobs' purpose of creating a more connected, sustainable world, the Collectively Program, is our approach to corporate citizenship and philanthropic efforts. Jacobs' Collectively Ambassadors assist our employees to create and promote local giving and volunteer opportunities. In Tasmania, our employees have raised many thousands of dollars in funds and given in kind donations through annual campaigns to the Smith Family, Cambodia Rice Run, Headspace and Movember, as well as donating to one-off emergency relief funds including the Australian bushfires, the Beirut explosion, and the Hobart City Mission's COVID-19 relief program.

Where are the goods or services to be used in the contract sourced from?

Jacobs Hobart offices have longstanding relationships with a wide range of Tasmanian contractors, consultants, and suppliers of goods and services. Decisions about local procurement of goods and services will be made on a case-by case basis, tailored to the needs of the specific project and the local market. However, we will prioritise local SMEs wherever possible, and have a long track record of supporting local Tasmanian businesses including Aboriginal-owned businesses and consultants.

All of our subconsultants, contractors and suppliers must be registered on Jacobs' supplier portal Prolog Converge, which requires them to meet minimum standards including insurances and relevant experience, and to sign up to Jacobs' contractual terms and conditions. Prolog Converge also handles invoicing and payment on 30-day terms.

The Tasmanian businesses that are registered on our supplier portal have met our commercial and quality standards and that offer services and goods which may be used in the delivery of TasNetworks engineering services are summarised below. This is not a comprehensive list, and others registered on our portal or newly sourced may be called upon as required to provide goods or services. All of these suppliers in the table below are based in Tasmania. Total estimated values will be determined in response to specific projects.

Identified goods &/or services	Name of Supplier Anticipated to be used (if already determined through existing supply chain arrangements)	Location of Supplier (where already determined through existing supply chain arrangements)
Civil contracting and construction	<ul style="list-style-type: none"> • NGB Civil Consulting • Aerial Inspections (Hobart) • Archers Underground Service Locations (Hobart) • Hazell Bros (Hobart) • JRV Civil Construction (Hobart) • KMR Drilling (Hobart) • Black Cap Group • Midson Traffic Pty Ltd (Hobart) • Altus Traffic (Hobart) • AJ Water & Leak Detection (Hobart) • G R Webb Consulting Pty Ltd (Hobart) • Stornoway (Hobart) • VO Projects (Hobart). 	Tasmania
Environmental, heritage and planning	<ul style="list-style-type: none"> • North Barker (Hobart) • Inspiring Place (Hobart) • Austral Research and Consulting (Hobart) • Ethos Urban (formerly Planisphere – visual impact assessment) • Property Dynamics and Saunders and Pitt (property valuation) • Dr Silvano Jung (underwater cultural heritage). 	Tasmania

	<ul style="list-style-type: none"> • Biodiversity Maintenance Australia (Hobart) • Cultural Heritage Management Australia (Hobart) • ERA Planning (Hobart) • Spectran Environmental Management Pty Ltd (Hobart). 	
Marine	<ul style="list-style-type: none"> • Marine Solutions (Hobart) • CCE Environment and Marine Solutions (marine scientists) • Advisian (subsea cable and pipelines) and Transport hire to ferry workers to ship, to be identified from local boating transport providers. 	Tasmania
Accommodation	<ul style="list-style-type: none"> • Ibis Styles Hotel Hobart • Best Western Hobart. 	Tasmania
Transport	<ul style="list-style-type: none"> • Hertz Car Hire (Hobart). 	Tasmania
Health, Safety and Environment	<ul style="list-style-type: none"> • Jacobs' merchandise store • PPE & Project Apparel including logo embroidery to be identified from local suppliers • Medical – prestart checks, vaccinations etc to be identified from local medical providers • Additional HSE training and induction (where not available or sufficiently project-specific in-house) to be identified from local specialist providers. 	Tasmania
Office Services	<ul style="list-style-type: none"> • Iron Mountain (secure document management & shredding) • Mail Plus (Hobart) • Intuit Technologies Pty Ltd (Hobart) • Coverall Security (Hobart) • The List (Hobart) • On Road Off Road Training (Hobart) • Fall Real Estate (Hobart) • Toll Transport (Hobart) • Veolia Environmental Services. 	Tasmania
Catering	<ul style="list-style-type: none"> • Palawa Kipli - Tasmanian Aboriginal catering (Hobart) • Zero Davey Café & Catering (Hobart) • Olive Tree Catering (Hobart). 	Tasmania
Goods	<ul style="list-style-type: none"> • Island Fresh (Hobart) • Taste of Paradise (Hobart) • Juicy Isle (Hobart) • COS (office supplies) • Blackwoods (Hobart) • Southern Tasmania Milk Supply (Hobart). 	Tasmania

Opportunity for Tasmanian SME* involvement

Where we do not have capacity or capability within our existing team or network to supply local goods or services, or where our in-house provision needs outside expertise to tailor a product to the specific requirements of this project, we will use our informal industry network by word of mouth to source local consultants, suppliers and contractors, which we find in Tasmania to be the most effective method.

We will also use industry platforms such as the Industry Capability Network (ICN) Gateway, Local Buy, Supply Nation (for Aboriginal-owned businesses) and other business directories and tender portals. We are always on the lookout for other local consultants, suppliers and contractors that complement our service offerings and hence on smaller and lower risk commissions like to consider the use of new sub-consultants.

One example of where we have used local services is in the development and roll-out of project-specific health, safety and environment (HSE) training and induction to those working in the field, and in particular in the higher risk activities such as working on overhead transmission lines, for example. Jacobs has extensive expertise in undertaking these kinds of work, including managing the HSE requirements to a high standard. However, there may be advantages to sourcing locally customised training and induction in some areas, to the benefit of our workers as well as for the local training provider market. These benefits, apart from the economic impact, include provision of training and induction tailored to the workforce, which will include local workers, and tailoring to effectively fulfil and exceed the Tasmanian, Victorian and Federal Government standards and requirements.

Broader social and economic opportunities

Our approach to the Consultancy Services Panel for Health Infrastructure Projects focusses on enabling the Department of Health Tasmania to access the very best experience and skills in Australia and internationally whilst leveraging our Tasmanian knowledge and people to get the best possible outcomes for the project and the community. This includes a substantial focus on upskilling and growing our existing local strategic planning business in Tasmania, as well as maximising the social and economic benefits of the project for the Tasmanian community.

Jacobs is locally based having operated in Tasmania since 1996, with headquarters in Hobart and employs around 33 staff who are permanently based in Tasmania. As an international company, we have a steady stream of staff from other countries and interstate travelling to Tasmania to work on major projects including Marinus Link and associated transmission development projects, Bridgewater Bridge, the Midland Highway Safety Upgrade, and many others.

Other local engineering, survey, administration, economics, finance and other staff will support the project and be located in Hobart as required.

Jacobs believes that having access to the right technical experience and skills on projects delivers the best outcomes for local clients. This means combining the best of our

international expertise with local resourcing and capacity-building Tasmanian business. We have established relationships with Tasmanian businesses of varying sizes through Jacobs' local presence for sub-consulting, partnerships and supply of goods and services. This commitment to supporting local businesses is demonstrated in past projects where Jacobs had the resource capacity and technical capability needed on the mainland, in areas such as cost estimation and geotechnical services, but instead elected to engage local businesses. Where the right expertise is best sourced from within our companies outside of Tasmania, we will facilitate travel to Tasmania for key staff as appropriate.

Jacobs also proactively supports the Tasmanian economy by utilising local accommodation, transport, food outlets, printing, cleaning, stationery and office supplies, and other goods and services. We also seek to upskill our local staff through formal and informal learning opportunities to take advantage of the expertise of visiting professionals from other geographic areas within our business, to realise lasting, local benefits. By way of example of Jacobs' industry leadership, Catherine Searle, Jacobs Hobart Office Lead, chairs the Tasmanian Committee of Consult Australia. Through this role, Catherine has established regular meetings with Government Ministers and Executives, including the Deputy Premier and Minister for Infrastructure, the Tasmanian Minister for Energy and Renewables, Department of Treasury and Finance, Crown Law, the Department of State Growth and Infrastructure Tasmania.

The purpose of these forums is to lobby for improvements to government procurement and contracting, including issues of risk, liability, and insurance, standardisation of contract terms, improved visibility of the infrastructure pipeline and procurement plans, innovative client/consultant partnership arrangements, solutions to skills and resourcing including micro-credentialling and partnerships with UTAS and TAFE, and a range of other issues by which the larger consultants like Jacobs can use their industry influence to advocate for good practices that benefit SMEs.

Local innovative solutions

At Jacobs, we bring a wealth of experience and expertise that means we provide innovative and successful solutions. We are invested in demonstrating how infrastructure investment can enhance social inclusiveness, accessibility and well-being. We work with clients to identify catalyst opportunities and embed social and economic legacies into community shaping projects. Our approach is to collaborate with our project partners (clients, key stakeholders and the community) through engagement, co-design and human-centered design, to create infrastructure projects as levers or catalysts to create social value and beneficial outcomes for local communities.

Social value is the total impact of a project or investment on society, which includes sources of value that cannot be defined by conventional market economics. Social value outcomes span a range of components that contribute to quality-of-life, including community wellbeing, equity and equality, housing, mobility, access to work and vital services, and physical and mental health. Jacobs believes strongly in its corporate social responsibility as a global industry leader to support the local economy and to actively build capacity in local business to actively engage in Tasmanian projects.

We use rigorous grading of sub-consultants against procurement criteria and quality standards, to maintain the overall standards of our work and to minimise project and contractual risk. However, where we can proactively support local businesses to meet the standards and to manage risk, we will identify lower-risk opportunities and prioritise local businesses. We have done this, for example, by supporting smaller organisations and independent consultants to understand and comply with the minimum requirements for qualification to register on our supplier portal, and also to comply with invoicing and payment processes.

On past projects, Jacobs utilised innovative technology and expert knowledge in Tasmania with broad community and cultural outcomes. Jacobs is proud to have led an impactful technology project for Aboriginal Heritage Tasmania. The team used cutting edge laser scanning technology to produce survey-accurate 3D modelling of all of Tasmania’s culturally significant Aboriginal rock art, enabling the conservation of these cultural values and stories for the local Aboriginal communities to which they belong.

Completed and endorsed	<p><i>Catherine Searle, Principal Consultant and Hobart Office Lead</i> (Name and position – print)</p> <p><i>Jacobs Group (Australia) Pty Limited</i> (Supplier name)</p> <div style="background-color: black; width: 150px; height: 30px; margin: 10px auto;"></div> <p>..... (Signature)</p> <p>... 11 / 10 / 2022 (Date)</p>
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*A Tasmanian SME is a Tasmanian business employing less than 200 people