

# Tasmanian Industry Participation Plan

## <Procurement ID - Procurement Title>

The Tasmanian Government is committed to maximising opportunities for local suppliers to compete for and win Government procurements. Suppliers/proponents are requested to prepare a Tasmanian Industry Participation Plan (TIPP):

- for all procurements with a value exceeding \$5 million;
- for nominated procurements (at the discretion of the procuring Government entity) greater than \$2 million and up to (and including) \$5 million; and
- for private sector projects valued at over \$5 million that receive support, including in-kind support, valued at or greater than \$500 000 from the Government.

*Guidance information (can be deleted):*

- *Information provided in the Economic and Social Benefits Statement can be used as a basis for a TIPP.*
- *Where determined appropriate by the procuring entity, the supplier's obligations under a TIPP are to be captured in the contract and monitored as part of the contract performance.*
- *This template was specifically developed for procurement. Where a TIPP is required for a private sector project, the template should be adapted to suit the specific circumstances of the project.*

## Procurement details

<b>Procurement ID</b>	IS – 69
<b>Procurement title</b>	Consultancy Services Panel for Health Infrastructure Projects
<b>Name of Responsible Agency/Entity</b>	The Crown in Right of Tasmania (acting through The Department of Health)

## Supplier details

<b>Name of supplier</b>	MBMpl Pty Ltd
<b>Contact details for supplier</b>	Level 6, 500 Collins Street, Melbourne VIC 3000 03 9603 5200 / vic@mbmpl.com.au

## Are you a Tasmanian SME\*? Do you employ Tasmanians?

MBM is not a Tasmanian SME, however this panel appointment would see MBM engaging a local Tasmanian sub-consultancy firm to provide physical quantity surveying site inspections and support services if and when required for any given project.

MBM is a 100% Australian owned and operated company and has grown from a small boutique firm to a national practice with offices in Sydney, Parramatta, Brisbane, Melbourne, Canberra, Perth and Adelaide with a complement of over 120 staff.

*Guidance information (can be deleted): Below are some examples you may consider including in response to this question:*

- *Are you a Tasmanian SME?*
- *How many Tasmanian jobs will be supported by this procurement activity?*
- *How many people do you employ in Tasmania?*
- *Provide an estimate of the number of labour hours worked by Tasmanian-based employees versus other employees.*
- *Would any new Tasmanian jobs be created by the proposed contract - how many?*
- *If you are not a Tasmanian SME, will you be setting up a local Tasmanian office and employing local staff?*

## Where are the goods or services to be used in the contract sourced from?

As a professional consultancy provider, projects awarded from this panel will be delivered by our Melbourne team of quantity surveyors, with additional resources available from our interstate offices during peak demand.

Where physical attendance is required for project site inspections and assessments, MBM will engage a local Tasmanian sub-consultancy firm to carry out these services if and when required for any given project.

*Guidance information (can be deleted): Below are some examples you may consider including in response to this question:*

- *Does your business provide all the goods and services identified in your submission?*
- *If not, will the goods or services identified in your submission be provided by or sourced from Tasmanian SMEs? If possible, provide a list.*
- *Provide an estimate of the value of locally sourced goods and services versus imported.*
- *Outline how your submission will incorporate local products, services and capabilities.*

## Opportunity for Tasmanian SME\* involvement

As a professional consultancy provider, projects awarded from this panel will be delivered by our Melbourne team of quantity surveyors, with additional resources available from our interstate offices during peak demand.

Where physical attendance is required for project site inspections and assessments, MBM will engage a local Tasmanian sub-consultancy firm to carry out these services if and when required for any given project.

*Guidance information (can be deleted): Below are some examples you may consider including in response to this question:*

- *Will you source components of your offer from other Tasmanian SMEs or sub-contractors? If possible, provide details.*
- *How will you identify and engage with sub-contractors or other Tasmanian SMEs to deliver the contract? Will you use existing supply chains or advertise sub-contracting or supply opportunities? Will you liaise with local industry groups?*
- *How will you ensure that Tasmanian SMEs are not disadvantaged when competing with other suppliers to provide goods or services to be used as part of this contract?*
- *Are there opportunities to transfer skills to a Tasmanian SME or sub-contractor?*

## **Broader social and economic opportunities**

As a wholly owned Australian entity the engagement of MBM would provide economic benefit to the Australian economy, such as:

- Competitive pricing on our own fees but also ensuring contractors and other consultants provide best value for money to the Commonwealth
- Providing skills and training that benefit Australian communities by providing cadetships / training opportunities to local people
- Employing workers in Australia, MBM only employ local people and do not outsource our services overseas
- Employing apprentices or trainees in Australia, MBM has successfully delivered our cadetship program for 15 years in Sydney and 6 years in Melbourne and has extended the training module to Brisbane with our first cadet in Brisbane starting January 2022. Our program is extremely successful and all the cadets who have completed the cadetship have received offers for continued employment by MBM
- The environmental benefit of the proposed solution to Australia, for example:
  - Reducing environmental impact through energy efficient inputs. MBM have LED lighting in our offices, motion detectors to save power, ESD supported fittings, furniture and equipment, paperless offices, various type of recycling bins and recycling of old IT devices by a certified company to wipe all data and donate the devices to charities for a second life. We also actively promote these during our QS service delivery
  - Using recycled materials or content as much as possible in our office environment as well as promote these in our QS service delivery
  - Using Indigenous businesses
  - Indigenous workforce participation, MBM is in the process of providing an indigenous sponsorship to a QS student with enrolment in the MBM cadetships program from their 2nd year of study

### **MBM Corporate Social Responsibility**

MBM is actively involved in the community, supporting causes that are close to our heart. Our team has a genuine passion for giving back to the communities in which we live and work, and the initiatives we support are firmly anchored in our corporate culture.

We are a National Sponsor of the Property Industry Foundation (PIF), an organisation building homes for homeless youth and providing ongoing support for homes where young people can rebuild their lives.

We regularly support PIF's efforts with fundraising, volunteering and financial contributions. We are also the principal sponsor for the Women and Girl's Emergency Center's (WAGEC) "Walk for WAGEC", which our CEO David Pearson recently participated in. Every night, WAGEC support 200 women and children impacted by homelessness, domestic violence and systemic disadvantage. MBM are pleased to support this unfortunately much needed cause.

MBM's Reconciliation Action Plan (RAP) is our formal demonstration of our intention to champion the reconciliation movement within our organisation and throughout our sphere of influence. We recognise that as major independent advisors in the construction and property space, we can play a significant role in encouraging Aboriginal and Torres Strait Islander education, skills development and financial independence which means broader benefits to the community at large and in particular, Aboriginal and Torres Strait Islander people and communities. MBM are guided by our RAP to play a role in building relationships, respect, and opportunities with First Nations Peoples to work towards better social outcomes.

*Guidance information (can be deleted): Below are some examples you may consider including in response to this question:*

- *Are there any other benefits that your organisation or this specific contract will provide to the Tasmanian economy?*
- *Will this contract lead to new skills or expertise being developed within Tasmania?*
- *Will trainees or apprentices be appointed? If yes, how many and in which profession?*
- *Does your organisation provide opportunities for pathways to employment for disadvantaged Tasmanians?*
- *Do you support the Tasmanian community, for example through formal support, sponsorship, volunteering or in-kind support?*

## **Local innovative solutions**

As a wholly owned Australian entity the engagement of MBM would provide economic benefit to the Australian economy, such as:

- Competitive pricing on our own fees but also ensuring contractors and other consultants provide best value for money to the Commonwealth
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- Using recycled materials or content as much as possible in our office environment as well as promote these in our QS service delivery
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*Guidance information (can be deleted): Below are some examples you may consider including in response to this question:*

- *Does your submission involve adding value to imported goods or services through local development or innovation?*
- *Is your organisation developing strategies to provide goods or services to the Tasmanian economy that have historically been imported from interstate or overseas?*
- *Does your organisation offer any innovative solutions that might benefit the broader Tasmanian community and economy? Provide details.*

<b>Completed and endorsed</b>	<p>Lee Williams - Director          .....          (Name and position – print)</p> <p>MBMpl Pty Ltd          .....          (Supplier name)</p> <div style="background-color: black; width: 100px; height: 40px; margin: 10px auto;"></div> <p>.....          (Signature)</p> <p>25 / 10 / 2022          (Date)</p>
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\*A Tasmanian SME is a Tasmanian business employing less than 200 people